

# **FINANCIAL SUMMARY**

(All financial information has been prepared in accordance with International Financial Reporting Standards)

## **FY2021 First Quarter**

(April 1, 2020 through June 30, 2020)

English translation from the original Japanese-language document

**TOYOTA MOTOR CORPORATION**

# FY2021 First Quarter Consolidated Financial Results

(All financial information has been prepared in accordance with International Financial Reporting Standards)  
English translation from the original Japanese-language document

August 6, 2020

Company name : **Toyota Motor Corporation**  
 Stock exchanges on which the shares are listed : Tokyo and Nagoya Stock Exchanges in Japan  
 Code number : 7203  
 URL : <https://global.toyota.jp/>  
 Representative : Akio Toyoda, President  
 Contact person : Kaname Shimizu, General Manager, Accounting Division  
 Tel. (0565)28-2121  
 Filing date of quarterly securities report : August 7, 2020  
 Payment date of cash dividends : —  
 Supplemental materials prepared for quarterly financial results : yes  
 Earnings announcement for quarterly financial results : yes

(Amounts are rounded to the nearest million yen)

## 1. Consolidated Results for FY2021 First Quarter (April 1, 2020 through June 30, 2020)

(1) Consolidated financial results (For the first quarter ended June 30)

(% of change from previous first quarter)

	Sales revenues		Operating income		Income before income taxes		Net income		Net income attributable to Toyota Motor Corporation		Comprehensive income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2021 first quarter	4,600,796	-40.4	13,920	-98.1	118,233	-86.1	149,448	-76.3	158,843	-74.3	233,157	-60.6
FY2020 first quarter	7,721,273	—	740,611	—	850,985	—	631,382	—	619,131	—	591,996	—

	Net income attributable to Toyota Motor Corporation – Basic		Net income attributable to Toyota Motor Corporation – Diluted	
	Yen		Yen	
FY2021 first quarter	56.87		56.87	
FY2020 first quarter	218.62		216.19	

(2) Consolidated financial position

	Total assets		Total shareholders' equity		Toyota Motor Corporation shareholders' equity		Ratio of Toyota Motor Corporation shareholders' equity	
	Million yen		Million yen		Million yen		%	
FY2021 first quarter	55,916,537		21,507,667		20,713,930		37.0	
FY2020	53,972,363		21,339,012		20,618,888		38.2	

## 2. Cash Dividends

	Annual cash dividends per common share				
	End of first quarter	End of second quarter	End of third quarter	Year-end	Total
FY2020	—	100.00	—	120.00	220.00
FY2021	—	—	—	—	—
FY2021 (forecast)	—	—	—	—	—

(Note) Revisions to the forecast of cash dividends since the latest announcement: none

Please refer to "(Reference) Cash Dividends on Class Shares" for information regarding cash dividends on class shares, which are unlisted and have different rights from common stock.

## 3. Forecast of Consolidated Results for FY2021 (April 1, 2020 through March 31, 2021)

(% of change from FY2020)

	Sales revenues		Operating income		Income before income taxes		Net income attributable to Toyota Motor Corporation		Net income attributable to Toyota Motor Corporation – Basic	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen	
Full-year	24,000,000	-19.6	500,000	-79.2	890,000	-68.1	730,000	-64.1	261.15	

(Note) Revisions to the forecast of consolidated results since the latest announcement: yes

Regarding the forecasts of sales revenues and operating income, Toyota has left unchanged the forecasts announced on May 12, 2020 due to the possibility that the business environment will change significantly depending on such factors as the future spread of COVID-19 and the state of its containment.

Regarding the forecasts of income before income taxes and net income attributable to Toyota Motor Corporation, Toyota has decided to announce based on information and forecasts available at this time though we did not disclose such information at the time of the previous announcement.

## Notes

- (1) Changes in significant subsidiaries during the current quarter  
(Changes in specified subsidiaries that caused a change in the scope of consolidation): none
- (2) Changes in accounting policies and changes in accounting estimates
  - (i) Changes in accounting policies required by IFRS: none
  - (ii) Changes other than (2)-(i) above: none
  - (iii) Changes in accounting estimates: none
- (3) Number of shares issued and outstanding (common stock)
  - (i) Number of shares issued and outstanding at the end of each period (including treasury stock): FY2021 first quarter 3,262,997,492 shares, FY2020 3,262,997,492 shares
  - (ii) Number of treasury stock at the end of each period: FY2021 first quarter 467,035,101 shares, FY2020 496,844,960 shares
  - (iii) Average number of shares issued and outstanding in each period: FY2021 first quarter 2,793,273,694 shares, FY2020 first quarter 2,831,992,804 shares

**This report is not reviewed.**

## Cautionary Statement with Respect to Forward-Looking Statements, and Other Information

This report contains forward-looking statements that reflect Toyota's plans and expectations.

These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

These factors include, but are not limited to: (i) changes in economic conditions, market demand, and the competitive environment affecting the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Russian ruble, the Canadian dollar and the British pound, fluctuations in stock prices, and interest rates fluctuations; (iii) changes in funding environment in financial markets and increased competition in the financial services industry; (iv) Toyota's ability to market and distribute effectively; (v) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (vi) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to vehicle safety including remedial measures such as recalls, trade, environmental protection, vehicle emissions and vehicle fuel economy, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of current and future litigation and other legal proceedings, government proceedings and investigations; (vii) political and economic instability in the markets in which Toyota operates; (viii) Toyota's ability to timely develop and achieve market acceptance of new products that meet customer demand; (ix) any damage to Toyota's brand image; (x) Toyota's reliance on various suppliers for the provision of supplies; (xi) increases in prices of raw materials; (xii) Toyota's reliance on various digital and information technologies; (xiii) fuel shortages or interruptions in electricity, transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold; and (xiv) the impact of natural calamities as well as the outbreak and spread of epidemics, including the negative effect on Toyota's vehicle production and sales.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

The global spread of COVID-19 and the responses to it by governments and other stakeholders have adversely affected Toyota in a number of ways. For reasons such as government directives as well as anticipated reduced demand for its vehicles, Toyota has temporarily suspended, or intends to temporarily suspend, production of automobiles and components at selected plants in Japan and overseas. COVID-19 has also affected, and is expected to continue to affect, the businesses of Toyota dealers and distributors, as well as certain of Toyota's third-party suppliers and business partners. In addition, the global spread of COVID-19 and related matters have adversely affected businesses in a wide variety of industries, as well as consumers, all of which negatively impacted demand for Toyota's vehicles and related financial services.

The duration of the global spread of COVID-19 and the resulting future effects are uncertain, and the foregoing impacts and other effects not referenced above, as well as the ultimate impact of COVID-19, are difficult to predict and could have an adverse effect on Toyota's financial condition and results of operations.

The parent company has adopted International Financial Reporting Standards ("IFRS") for its consolidated financial statements beginning with the first quarter ended June 30, 2020. In addition, consolidated financial statements for the first quarter ended June 30, 2019 and for the fiscal year ended March 31, 2020 are also presented in accordance with IFRS.

## (Reference) Cash Dividends on Class Shares

Cash dividends on class shares, which have different rights from common stock, are as follows:

	Annual cash dividends per First Series Model AA Class Share				
	End of first quarter	End of second quarter	End of third quarter	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
FY2020	—	132.00	—	132.00	264.00
FY2021	—				
FY2021 (forecast)		—	—	—	—

(Note) The First Series Model AA Class Shares were issued in July 2015.

**TABLE OF CONTENTS**

**Condensed Quarterly Consolidated Financial Statements and**

<b>Notes to Condensed Quarterly Consolidated Financial Statements.....</b>	<b>2</b>
1. Condensed Quarterly Consolidated Statement of Financial Position.....	2
2. Condensed Quarterly Consolidated Statement of Income and Condensed Quarterly Consolidated Statement of Comprehensive Income.....	4
3. Condensed Quarterly Consolidated Statement of Changes in Equity.....	6
4. Condensed Quarterly Consolidated Statement of Cash Flows.....	7
5. Going Concern Assumption.....	8
6. First-Time Adoption.....	9
<b>Forecast of Consolidated Financial Results for FY2021.....</b>	<b>25</b>

**Supplemental Material for Financial Results for FY2021 First Quarter**

**Condensed Quarterly Consolidated Financial Statements and  
Notes to Condensed Quarterly Consolidated Financial Statements**

1. Condensed Quarterly Consolidated Statement of Financial Position

	Yen in millions		
	April 1, 2019	March 31, 2020	June 30, 2020
Assets			
Current assets			
Cash and cash equivalents	3,602,805	4,098,450	6,801,561
Trade accounts and other receivables	2,954,617	2,648,360	2,224,404
Receivables related to financial services	6,657,367	6,621,604	6,111,234
Other financial assets	2,640,392	2,143,602	1,960,564
Inventories	2,731,040	2,533,892	2,449,244
Income tax receivable	84,574	237,609	245,720
Other current assets	507,654	679,804	649,933
Total current assets	19,178,450	18,963,320	20,442,661
Non-current assets			
Investments accounted for using the equity method	3,467,242	4,297,564	3,732,034
Receivables related to financial services	10,281,028	10,417,797	10,782,410
Other financial assets	7,769,740	7,901,517	8,272,165
Property, plant and equipment			
Land	1,359,271	1,318,964	1,351,333
Buildings	4,833,278	4,741,451	4,823,223
Machinery and equipment	11,956,773	11,979,449	12,131,439
Vehicles and equipment on operating leases	6,139,163	5,928,833	5,891,892
Construction in progress	656,067	517,460	580,098
Total property, plant and equipment, at cost	24,944,551	24,486,156	24,777,985
Less - Accumulated depreciation and impairment losses	(14,260,446)	(13,952,141)	(14,100,279)
Total property, plant and equipment, net	10,684,105	10,534,016	10,677,706
Right of use assets	396,830	337,335	387,710
Intangible assets	908,737	1,000,257	1,059,140
Deferred tax assets	446,383	326,364	335,357
Other non-current assets	283,889	194,192	227,354
Total non-current assets	34,237,955	35,009,043	35,473,876
Total assets	53,416,405	53,972,363	55,916,537

TOYOTA MOTOR CORPORATION FY2021 First Quarter Financial Summary

	Yen in millions		
	April 1, 2019	March 31, 2020	June 30, 2020
Liabilities			
Current liabilities			
Trade accounts and other payables	3,856,133	3,498,029	2,731,625
Short-term and current portion of long-term debt	9,701,813	9,906,755	11,448,283
Accrued expenses	1,350,252	1,256,794	1,285,316
Other financial liabilities	475,302	538,740	674,197
Income taxes payable	321,316	212,276	169,785
Liabilities for quality assurance	1,769,514	1,552,970	1,490,291
Other current liabilities	1,008,032	1,176,645	1,107,723
Total current liabilities	<u>18,482,362</u>	<u>18,142,209</u>	<u>18,907,220</u>
Non-current liabilities			
Long-term debt	11,342,315	11,434,219	12,564,205
Other financial liabilities	189,957	360,588	416,320
Retirement benefit liabilities	1,002,710	1,022,161	1,045,717
Deferred tax liabilities	1,227,292	1,198,005	1,046,023
Other non-current liabilities	516,560	476,169	429,385
Total non-current liabilities	<u>14,278,833</u>	<u>14,491,142</u>	<u>15,501,650</u>
Total liabilities	<u>32,761,195</u>	<u>32,633,351</u>	<u>34,408,870</u>
Shareholders' equity			
Common stock	397,050	397,050	397,050
Additional paid-in capital	487,162	489,334	504,527
Retained earnings	20,613,776	22,234,061	22,073,722
Other components of equity	1,016,035	585,549	640,208
Treasury stock	(2,606,925)	(3,087,106)	(2,901,577)
Total Toyota Motor Corporation shareholders' equity	<u>19,907,100</u>	<u>20,618,888</u>	<u>20,713,930</u>
Non-controlling interests	748,110	720,124	793,737
Total shareholders' equity	<u>20,655,210</u>	<u>21,339,012</u>	<u>21,507,667</u>
Total liabilities and shareholders' equity	<u><u>53,416,405</u></u>	<u><u>53,972,363</u></u>	<u><u>55,916,537</u></u>



## Condensed Quarterly Consolidated Statement of Comprehensive Income

	Yen in millions	
	For the first quarter ended June 30, 2019	For the first quarter ended June 30, 2020
Net income	631,382	149,448
Other comprehensive income, net of tax		
Items that will not be reclassified to profit (loss)		
Net changes in revaluation of financial assets measured at fair value through other comprehensive income	62,717	144,082
Remeasurements of defined benefit plans	(4,752)	(1,578)
Share of other comprehensive income of equity method investees	45,014	(86,421)
Total of items that will not be reclassified to profit (loss)	102,979	56,084
Items that may be reclassified subsequently to profit (loss)		
Exchange differences on translating foreign operations	(171,155)	65,319
Net changes in revaluation of financial assets measured at fair value through other comprehensive income	39,888	4,014
Share of other comprehensive income of equity method investees	(11,099)	(41,707)
Total of items that may be reclassified subsequently to profit (loss)	(142,366)	27,626
Total other comprehensive income, net of tax	(39,386)	83,709
Comprehensive income	591,996	233,157
Comprehensive income for the period attributable to		
Toyota Motor Corporation	582,549	226,258
Non-controlling interests	9,447	6,899
Comprehensive income	591,996	233,157



## 3. Condensed Quarterly Consolidated Statement of Changes in Equity

For the first quarter ended June 30, 2019

	Yen in millions							Total shareholders' equity
	Common stock	Additional paid-in capital	Retained earnings	Other components of equity	Treasury stock	Toyota Motor Corporation shareholders' equity	Non-controlling interests	
Balances at April 1, 2019	397,050	487,162	20,613,776	1,016,035	(2,606,925)	19,907,100	748,110	20,655,210
Comprehensive income								
Net income	—	—	619,131	—	—	619,131	12,252	631,382
Other comprehensive income, net of tax	—	—	—	(36,582)	—	(36,582)	(2,804)	(39,386)
Total comprehensive income	—	—	619,131	(36,582)	—	582,549	9,447	591,996
Transactions with owners and other								
Dividends paid	—	—	(339,893)	—	—	(339,893)	(23,881)	(363,774)
Repurchase of treasury stock	—	—	—	—	(54,308)	(54,308)	—	(54,308)
Equity transactions and other	—	914	—	—	—	914	(2,703)	(1,789)
Total transactions with owners and other	—	914	(339,893)	—	(54,308)	(393,287)	(26,584)	(419,871)
Reclassification to retained earnings	—	—	(2,670)	2,670	—	—	—	—
Balances at June 30, 2019	397,050	488,077	20,890,344	982,123	(2,661,233)	20,096,362	730,973	20,827,336

For the first quarter ended June 30, 2020

	Yen in millions							Total shareholders' equity
	Common stock	Additional paid-in capital	Retained earnings	Other components of equity	Treasury stock	Toyota Motor Corporation shareholders' equity	Non-controlling interests	
Balances at April 1, 2020	397,050	489,334	22,234,061	585,549	(3,087,106)	20,618,888	720,124	21,339,012
Comprehensive income								
Net income	—	—	158,843	—	—	158,843	(9,396)	149,448
Other comprehensive income, net of tax	—	—	—	67,415	—	67,415	16,295	83,709
Total comprehensive income	—	—	158,843	67,415	—	226,258	6,899	233,157
Transactions with owners and other								
Dividends paid	—	—	(331,938)	—	—	(331,938)	(17,932)	(349,870)
Repurchase of treasury stock	—	—	—	—	(13)	(13)	—	(13)
Reissuance of treasury stock	—	15,031	—	—	185,542	200,573	—	200,573
Change in scope of consolidation	—	—	—	—	—	—	67,331	67,331
Equity transactions and other	—	163	—	—	—	163	17,316	17,478
Total transactions with owners and other	—	15,193	(331,938)	—	185,529	(131,216)	66,715	(64,501)
Reclassification to retained earnings	—	—	12,756	(12,756)	—	—	—	—
Balances at June 30, 2020	397,050	504,527	22,073,722	640,208	(2,901,577)	20,713,930	793,737	21,507,667

## 4. Condensed Quarterly Consolidated Statement of Cash Flows

	Yen in millions	
	For the first quarter ended June 30, 2019	For the first quarter ended June 30, 2020
Cash flows from operating activities		
Net income	631,382	149,448
Depreciation and amortization	395,997	398,044
Interest income and interest costs related to financial services, net	(45,419)	(47,617)
Share of profit (loss) of investments accounted for using the equity method	(104,744)	12,572
Income tax expense	219,603	(31,214)
Changes in operating assets and liabilities, and other	(454,266)	134,000
Interest received	196,995	173,382
Dividends received	207,012	190,101
Interest paid	(82,860)	(101,457)
Income taxes paid, net of refund	(312,802)	(204,007)
Net cash provided by (used in) operating activities	650,897	673,252
Cash flows from investing activities		
Additions to fixed assets excluding equipment leased to others	(381,612)	(358,358)
Additions to equipment leased to others	(596,156)	(386,686)
Proceeds from sales of fixed assets excluding equipment leased to others	6,815	12,650
Proceeds from sales of equipment leased to others	366,021	265,751
Additions to intangible assets	(53,654)	(74,804)
Additions to financial assets	(292,597)	(592,187)
Proceeds from sales of financial assets and upon maturity of financial assets	885,676	593,473
Other, net	(345,314)	202,544
Net cash provided by (used in) investing activities	(410,820)	(337,617)
Cash flows from financing activities		
Increase (decrease) in short-term debt	102,762	(213,223)
Proceeds from long-term debt	1,569,856	3,982,675
Payments of long-term debt	(1,197,075)	(1,284,411)
Dividends paid to Toyota Motor Corporation common shareholders	(339,893)	(331,938)
Dividends paid to non-controlling interests	(23,881)	(17,932)
Reissuance (repurchase) of treasury stock	(54,308)	199,986
Net cash provided by (used in) financing activities	57,463	2,335,157
Effect of exchange rate changes on cash and cash equivalents	(60,337)	32,319
Net increase (decrease) in cash and cash equivalents	237,203	2,703,111
Cash and cash equivalents at beginning of period	3,602,805	4,098,450
Cash and cash equivalents at end of period	3,840,008	6,801,561

5. Going Concern Assumption

None

## 6. First-Time Adoption

**Transition to reporting in accordance with IFRS**

Toyota Motor Corporation ("TMC") has prepared its condensed consolidated financial statements in accordance with IFRS from the first quarter ended June 30, 2020.

Up to the fiscal year ended March 31, 2020, TMC and its consolidated subsidiaries ("Toyota") prepared its consolidated financial statements in accordance with Generally Accepted Accounting Standards in the United States ("U.S. GAAP"). The date of the transition to IFRS ("Transition Date") was April 1, 2019.

IFRS 1 "First-time Adoption of International Financial Reporting Standards" ("IFRS 1") stipulates that, in principle, the retrospective application of IFRS is required. However, it provides some voluntary and mandatory exemptions from full retrospective applications. TMC elected such exemptions with respect to the following items.

Business combination -

IFRS 3 "Business Combinations", was not applied retrospectively to business combinations that occurred before the Transition Date.

Foreign currency translation adjustments of foreign operations -

The cumulative foreign currency translation adjustments were reclassified from other comprehensive income to retained earnings as of the date of the Transition Date.

Designation of equity financial assets -

Equity financial assets recognized before the Transition Date were designated as financial assets measured at fair value through other comprehensive income based on the facts and circumstances that existed as of the Transition Date.

Deemed cost -

IFRS 1 permits a first time adopter to elect to use fair value at the Transition Date as deemed cost for items of property, plant and equipment. For some property, plant and equipment, the fair value at the Transition Date is used as deemed cost.

Recognition of right of use assets and lease liabilities -

When a first time adopter that is a lessee recognizes right of use assets and lease liabilities, it is permitted to measure lease liabilities at the Transition Date under IFRS 1. Toyota measures all lease liabilities at the Transition Date, using the present value of the remaining lease payments and discounted by the lessee's incremental borrowing rate at the Transition Date. Toyota measures right of use assets at the Transition Date and shall be equal to the lease liability.

For leases for which the lease term ends within 12 months of the Transition Date, lease payment associated with those leases as an expense on a straight-line basis over the lease term.

**Reconciliation of U.S. GAAP to IFRS**

Toyota has made the necessary adjustments to the previously disclosed U.S. GAAP consolidated financial statements or quarterly consolidated financial statements in transition to IFRS.

Items that do not affect retained earnings and comprehensive income are included in “Reclassification,” and items that affect retained earnings and comprehensive income are included in “Adjustment of recognition and measurement” of the reconciliation tables.

## Reconciliation of equity as of the transition date (April 1, 2019)

		Yen in millions					
Presentation under U.S. GAAP	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS	Notes	Presentation under IFRS	
<b>Assets</b>						<b>Assets</b>	
Current assets						Current assets	
Cash and cash equivalents	3,574,704	—	28,101	3,602,805		Cash and cash equivalents	
Trade accounts and notes receivable, less allowance for doubtful accounts	2,372,734	568,156	13,728	2,954,617	A	Trade accounts and other receivables	
Other receivables	568,156	(568,156)	—	—	A		
Finance receivables, net	6,647,771	—	9,596	6,657,367		Receivables related to financial services	
Time deposits	1,126,352	1,508,812	5,228	2,640,392	B,C,D	Other financial assets	
Marketable securities	1,127,160	(1,127,160)	—	—	B		
Inventories	2,656,396	—	74,644	2,731,040	a	Inventories	
	—	84,281	293	84,574	E	Income tax receivable	
Prepaid expenses and other current assets	805,964	(297,502)	(807)	507,654	C,D,E	Other current assets	
Total current assets	18,879,237	168,431	130,781	19,178,450		Total current assets	
						Non-current assets	
Investments in affiliated companies	3,313,723	54,004	99,516	3,467,242		Investments accounted for using the equity method	
Noncurrent finance receivables, net	10,281,118	—	(90)	10,281,028		Receivables related to financial services	
Marketable securities and other securities investments	7,479,926	238,009	51,806	7,769,740	D,F,G,b	Other financial assets	
Employees receivables	21,683	(21,683)	—	—	F		
Property, plant and equipment						Property, plant and equipment	
Land	1,386,308	1,353	(28,391)	1,359,271	c	Land	
Buildings	4,802,175	(14,489)	45,593	4,833,278		Buildings	
Machinery and equipment	11,857,425	(6,097)	105,445	11,956,773		Machinery and equipment	
Vehicles and equipment on operating leases	6,139,163	—	—	6,139,163		Vehicles and equipment on operating leases	
Construction in progress	651,713	61	4,293	656,067		Construction in progress	
Total property, plant and equipment, at cost	24,836,784	(19,172)	126,939	24,944,551		Total property, plant and equipment, at cost	
Less - Accumulated depreciation	(14,151,290)	(8,140)	(101,016)	(14,260,446)		Less - Accumulated depreciation and impairment losses	
Total property, plant and equipment, net	10,685,494	(27,313)	25,923	10,684,105		Total property, plant and equipment, net	
	—	27,313	369,517	396,830	d	Right of use assets	
	—	297,394	611,343	908,737	G,e	Intangible assets	
	—	501,872	(55,489)	446,383	G,f	Deferred tax assets	
Other	1,275,768	(991,888)	9	283,889	G	Other non-current assets	
	33,057,712	77,709	1,102,535	34,237,955		Total non-current assets	
Total assets	51,936,949	246,140	1,233,316	53,416,405		Total assets	

TOYOTA MOTOR CORPORATION FY2021 First Quarter Financial Summary

Yen in millions						
Presentation under U.S. GAAP	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS	Notes	Presentation under IFRS
<b>Liabilities</b>						<b>Liabilities</b>
<b>Current liabilities</b>						<b>Current liabilities</b>
Accounts payable	2,645,984	1,180,657	29,492	3,856,133	H,K	Trade accounts and other payables
Other payable	1,102,802	(1,102,802)	—	—	H	
Short-term borrowings	5,344,973	4,254,260	102,580	9,701,813	I,d	Short-term and current portion of long-term debt
Current portion of long-term debt	4,254,260	(4,254,260)	—	—	I	
Accrued expenses	3,222,446	(1,870,433)	(1,761)	1,350,252	J	Accrued expenses
	—	475,409	(107)	475,302	D,K	Other financial liabilities
Income taxes payable	320,998	—	318	321,316		Income taxes payable
	—	1,769,275	239	1,769,514	J	Liabilities for quality assurance
Other current liabilities	1,335,475	(339,131)	11,688	1,008,032	D,K	Other current liabilities
<b>Total current liabilities</b>	<b>18,226,938</b>	<b>112,975</b>	<b>142,449</b>	<b>18,482,362</b>		<b>Total current liabilities</b>
<b>Long-term liabilities</b>						<b>Non-current liabilities</b>
Long-term debt	10,550,945	498,073	293,298	11,342,315	L,d	Long-term debt
	—	189,957	—	189,957	D	Other financial liabilities
Accrued pension and severance costs	963,406	37,532	1,771	1,002,710		Retirement benefit liabilities
Deferred income taxes	1,014,851	11,670	200,771	1,227,292	f	Deferred tax liabilities
Other long-term liabilities	615,599	(105,994)	6,955	516,560		Other non-current liabilities
<b>Total long-term liabilities</b>	<b>13,144,801</b>	<b>631,238</b>	<b>502,794</b>	<b>14,278,833</b>		<b>Total non-current liabilities</b>
<b>Total liabilities</b>	<b>31,371,739</b>	<b>744,213</b>	<b>645,244</b>	<b>32,761,195</b>		<b>Total liabilities</b>
<b>Mezzanine equity</b>	498,073	(498,073)	—	—	L	
<b>Shareholders' equity</b>						<b>Shareholders' equity</b>
Toyota Motor Corporation shareholders' equity						
Common stock, no par value	397,050	—	—	397,050		Common stock
Additional paid-in capital	487,162	—	—	487,162		Additional paid-in capital
Retained earnings	21,987,515	—	(1,373,738)	20,613,776	j	Retained earnings
Accumulated other comprehensive income (loss)	(916,650)	—	1,932,686	1,016,035	b,g,h	Other components of equity
Treasury stock, at cost	(2,606,925)	—	—	(2,606,925)		Treasury stock
<b>Total Toyota Motor Corporation shareholders' equity</b>	<b>19,348,152</b>	<b>—</b>	<b>558,947</b>	<b>19,907,100</b>		<b>Total Toyota Motor Corporation shareholders' equity</b>
Noncontrolling interests	718,985	—	29,125	748,110		Non-controlling interests
<b>Total shareholders' equity</b>	<b>20,067,137</b>	<b>—</b>	<b>588,072</b>	<b>20,655,210</b>		<b>Total shareholders' equity</b>
<b>Total mezzanine equity and shareholders' equity</b>	<b>20,565,210</b>	<b>(498,073)</b>	<b>588,072</b>	<b>20,655,210</b>		
<b>Commitments and contingencies</b>						
<b>Total liabilities, mezzanine equity and shareholders' equity</b>	<b>51,936,949</b>	<b>246,140</b>	<b>1,233,316</b>	<b>53,416,405</b>		<b>Total liabilities and shareholders' equity</b>

## Reconciliation of equity as of the end of the first quarter (June 30, 2019)

Presentation under U.S. GAAP	Yen in millions				Notes	Presentation under IFRS
	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS		
<b>Assets</b>						<b>Assets</b>
Current assets						Current assets
Cash and cash equivalents	3,761,800	—	78,208	3,840,008		Cash and cash equivalents
Trade accounts and notes receivable, less allowance for doubtful accounts	2,234,909	528,709	11,844	2,775,461	A	Trade accounts and other receivables
Other receivables	528,709	(528,709)	—	—	A	
Finance receivables, net	6,648,292	—	7,700	6,655,992		Receivables related to financial services
Time deposits	1,466,979	1,344,405	818	2,812,202	B,C,D	Other financial assets
Marketable securities	971,958	(971,958)	—	—	B	
Inventories	2,738,140	—	63,872	2,802,012	a	Inventories
	—	86,327	513	86,840	E	Income tax receivable
Prepaid expenses and other current assets	935,748	(294,095)	13,431	655,084	C,D,E	Other current assets
Total current assets	19,286,535	164,679	176,386	19,627,600		Total current assets
						Non-current assets
Investments in affiliated companies	3,288,535	56,693	97,354	3,442,582		Investments accounted for using the equity method
Noncurrent finance receivables, net	10,265,912	—	1,799	10,267,712		Receivables related to financial services
Marketable securities and other securities investments	7,095,229	224,748	48,338	7,368,315	D,F,G,b	Other financial assets
Employees receivables	22,408	(22,408)	—	—	F	
Property, plant and equipment						Property, plant and equipment
Land	1,374,624	1,476	(28,409)	1,347,692	c	Land
Buildings	4,773,122	(4,970)	39,974	4,808,125		Buildings
Machinery and equipment	11,706,623	(25,432)	100,827	11,782,019		Machinery and equipment
Vehicles and equipment on operating leases	5,968,646	—	(33)	5,968,613		Vehicles and equipment on operating leases
Construction in progress	647,443	59	2,181	649,683		Construction in progress
Total property, plant and equipment, at cost	24,470,458	(28,867)	114,541	24,556,132		Total property, plant and equipment, at cost
Less - Accumulated depreciation	(13,929,933)	(4,375)	(101,282)	(14,035,591)		Less - Accumulated depreciation and impairment losses
Total property, plant and equipment, net	10,540,525	(33,242)	13,259	10,520,541		Total property, plant and equipment, net
	—	387,812	(4,496)	383,315	G	Right of use assets
	—	299,163	601,714	900,877	G,e	Intangible assets
	—	485,530	(36,614)	448,916	G,f	Deferred tax assets
Other	1,618,292	(1,289,522)	159	328,929	G	Other non-current assets
	32,830,901	108,774	721,513	33,661,188		Total non-current assets
Total assets	52,117,436	273,453	897,898	53,288,787		Total assets



## TOYOTA MOTOR CORPORATION FY2021 First Quarter Financial Summary

Yen in millions						
Presentation under U.S. GAAP	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS	Notes	Presentation under IFRS
<b>Liabilities</b>						<b>Liabilities</b>
<b>Current liabilities</b>						<b>Current liabilities</b>
Accounts payable	2,464,104	970,708	32,690	3,467,501	H,K	Trade accounts and other payables
Other payable	916,863	(916,863)	—	—	H	
Short-term borrowings	5,297,509	4,373,664	41,073	9,712,246	I	Short-term and current portion of long-term debt
Current portion of long-term debt	4,302,570	(4,302,570)	—	—	I	
Accrued expenses	3,236,485	(1,831,278)	(7,597)	1,397,610	J	Accrued expenses
	—	574,996	(6,349)	568,646	D,K	Other financial liabilities
Income taxes payable	208,238	—	(3,187)	205,051		Income taxes payable
	—	1,685,003	1,703	1,686,706	J	Liabilities for quality assurance
Other current liabilities	1,475,975	(423,559)	35,072	1,087,489	D,K	Other current liabilities
<b>Total current liabilities</b>	<b>17,901,744</b>	<b>130,101</b>	<b>93,405</b>	<b>18,125,250</b>		<b>Total current liabilities</b>
<b>Long-term liabilities</b>						<b>Non-current liabilities</b>
Long-term debt	10,549,161	780,821	2,897	11,332,880	L,M	Long-term debt
	—	223,346	—	223,346	D	Other financial liabilities
Accrued pension and severance costs	967,683	37,638	4,615	1,009,936		Retirement benefit liabilities
Deferred income taxes	1,049,355	11,548	217,967	1,278,870	f	Deferred tax liabilities
Other long-term liabilities	910,964	(412,577)	(7,217)	491,169	M	Other non-current liabilities
<b>Total long-term liabilities</b>	<b>13,477,163</b>	<b>640,776</b>	<b>218,263</b>	<b>14,336,201</b>		<b>Total non-current liabilities</b>
<b>Total liabilities</b>	<b>31,378,907</b>	<b>770,877</b>	<b>311,667</b>	<b>32,461,452</b>		<b>Total liabilities</b>
<b>Mezzanine equity</b>	497,425	(497,425)	—	—	L	
<b>Shareholders' equity</b>						<b>Shareholders' equity</b>
Toyota Motor Corporation shareholders' equity						
Common stock, no par value	397,050	—	—	397,050		Common stock
Additional paid-in capital	488,077	—	—	488,077		Additional paid-in capital
Retained earnings	22,326,275	—	(1,435,930)	20,890,344	j	Retained earnings
Accumulated other comprehensive income (loss)	(1,022,489)	—	2,004,612	982,123	b,g,h	Other components of equity
Treasury stock, at cost	(2,661,233)	—	—	(2,661,233)		Treasury stock
<b>Total Toyota Motor Corporation shareholders' equity</b>	<b>19,527,680</b>	<b>—</b>	<b>568,682</b>	<b>20,096,362</b>		<b>Total Toyota Motor Corporation shareholders' equity</b>
<b>Noncontrolling interests</b>	713,424	—	17,549	730,973		<b>Noncontrolling interests</b>
<b>Total shareholders' equity</b>	<b>20,241,104</b>	<b>—</b>	<b>586,231</b>	<b>20,827,336</b>		<b>Total shareholders' equity</b>
<b>Total mezzanine equity and shareholders' equity</b>	<b>20,738,529</b>	<b>(497,425)</b>	<b>586,231</b>	<b>20,827,336</b>		
<b>Commitments and contingencies</b>						
<b>Total liabilities, mezzanine equity and shareholders' equity</b>	<b>52,117,436</b>	<b>273,453</b>	<b>897,898</b>	<b>53,288,787</b>		<b>Total liabilities and shareholders' equity</b>

## Reconciliation of equity as of the end of the prior period (March 31, 2020)

Presentation under U.S. GAAP	Yen in millions				Notes	Presentation under IFRS
	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS		
<b>Assets</b>						<b>Assets</b>
Current assets						Current assets
Cash and cash equivalents	4,190,518	—	(92,068)	4,098,450		Cash and cash equivalents
Trade accounts and notes receivables, less allowance for doubtful accounts	2,094,894	564,854	(11,389)	2,648,360	A	Trade accounts and other receivables
Other receivables	564,854	(564,854)	—	—	A	
Finance receivables, net	6,614,171	—	7,433	6,621,604		Receivables related to financial services
Time deposits	828,220	1,316,339	(958)	2,143,602	B,C,D	Other financial assets
Marketable securities	678,731	(678,731)	—	—	B	
Inventories	2,434,918	—	98,974	2,533,892	a	Inventories
	—	237,333	275	237,609	E	Income tax receivable
Prepaid expenses and other current assets	1,236,225	(578,614)	22,193	679,804	C,D,E	Other current assets
<b>Total current assets</b>	<b>18,642,531</b>	<b>296,327</b>	<b>24,462</b>	<b>18,963,320</b>		<b>Total current assets</b>
						Non-current assets
Investments in affiliated companies	4,123,453	81,731	92,380	4,297,564		Investments accounted for using the equity method
Noncurrent finance receivables, net	10,423,858	49	(6,109)	10,417,797		Receivables related to financial services
Marketable securities and other securities investments	7,348,651	502,296	50,570	7,901,517	D,F,G,b	Other financial assets
Employees receivables	21,484	(21,484)	—	—	F	
Property, plant and equipment						Property, plant and equipment
Land	1,346,988	165	(28,189)	1,318,964	c	Land
Buildings	4,730,783	(19,860)	30,528	4,741,451		Buildings
Machinery and equipment	11,939,121	(43,092)	83,419	11,979,449		Machinery and equipment
Vehicles and equipment on operating leases	5,929,233	—	(400)	5,928,833		Vehicles and equipment on operating leases
Construction in progress	510,963	60	6,438	517,460		Construction in progress
<b>Total property, plant and equipment, at cost</b>	<b>24,457,088</b>	<b>(62,728)</b>	<b>91,797</b>	<b>24,486,156</b>		<b>Total property, plant and equipment, at cost</b>
Less -						Less -
Accumulated depreciation	(13,855,563)	2,355	(98,933)	(13,952,141)		Accumulated depreciation and impairment losses
<b>Total property, plant and equipment, net</b>	<b>10,601,525</b>	<b>(60,373)</b>	<b>(7,136)</b>	<b>10,534,016</b>		<b>Total property, plant and equipment, net</b>
	—	337,442	(107)	337,335	G	Right of use assets
	—	374,263	625,994	1,000,257	G,e	Intangible assets
	—	354,785	(28,420)	326,364	G,f	Deferred tax assets
Other	1,518,934	(1,331,576)	6,834	194,192	G	Other non-current assets
	34,037,905	237,133	734,005	35,009,043		<b>Total non-current assets</b>
<b>Total assets</b>	<b>52,680,436</b>	<b>533,460</b>	<b>758,468</b>	<b>53,972,363</b>		<b>Total assets</b>

TOYOTA MOTOR CORPORATION FY2021 First Quarter Financial Summary

Yen in millions						
Presentation under U.S. GAAP	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS	Notes	Presentation under IFRS
<b>Liabilities</b>						<b>Liabilities</b>
Current liabilities						Current liabilities
Accounts payable	2,434,180	1,064,224	(375)	3,498,029	H,K	Trade accounts and other payables
Other payable	1,020,270	(1,020,270)	—	—	H	
Short-term borrowings	5,286,026	4,611,537	9,192	9,906,755	I	Short-term and current portion of long-term debt
Current portion of long-term debt	4,574,045	(4,574,045)	—	—	I	
Accrued expenses	2,926,052	(1,689,158)	19,901	1,256,794	J	Accrued expenses
	—	546,378	(7,637)	538,740	D,K	Other financial liabilities
Income taxes payable	218,117	—	(5,841)	212,276		Income taxes payable
	—	1,553,816	(846)	1,552,970	J	Liabilities for quality assurance
Other current liabilities	1,443,687	(252,101)	(14,942)	1,176,645	D,K	Other current liabilities
Total current liabilities	17,902,377	240,382	(549)	18,142,209		Total current liabilities
Long-term liabilities						Non-current liabilities
Long-term debt	10,692,898	739,633	1,688	11,434,219	L,M	Long-term debt
	—	360,588	—	360,588	D	Other financial liabilities
Accrued pension and severance costs	978,626	41,356	2,179	1,022,161		Retirement benefit liabilities
Deferred income taxes	1,043,169	1,487	153,349	1,198,005	f	Deferred tax liabilities
Other long-term liabilities	821,515	(345,816)	471	476,169	M	Other non-current liabilities
Total long-term liabilities	13,536,208	797,247	157,687	14,491,142		Total non-current liabilities
Total liabilities	31,438,585	1,037,629	157,138	32,633,351		Total liabilities
Mezzanine equity	504,169	(504,169)	—	—	L	
Shareholders' equity						Shareholders' equity
Toyota Motor Corporation shareholders' equity						
Common stock, no par value	397,050	—	—	397,050		Common stock
Additional paid-in capital	489,334	—	—	489,334		Additional paid-in capital
Retained earnings	23,427,613	—	(1,193,552)	22,234,061	j	Retained earnings
Accumulated other comprehensive income (loss)	(1,166,273)	—	1,751,822	585,549	b,g,h	Other components of equity
Treasury stock, at cost	(3,087,106)	—	—	(3,087,106)		Treasury stock
Total Toyota Motor Corporation shareholders' equity	20,060,618	—	558,270	20,618,888		Total Toyota Motor Corporation Shareholders' equity
Noncontrolling interests	677,064	—	43,060	720,124		Non-controlling interests
Total shareholders' equity	20,737,682	—	601,330	21,339,012		Total shareholders' equity
Total mezzanine equity and shareholders' equity	21,241,851	(504,169)	601,330	21,339,012		
Commitments and contingencies						
Total liabilities, mezzanine equity and shareholders' equity	52,680,436	533,460	758,468	53,972,363		Total liabilities and shareholders' equity

**Reconciliation of net profit or loss for the first quarter ended June 30 (from April 1, 2019 to June 30, 2019)**

Presentation under U.S. GAAP	Yen in millions				Notes	Presentation under IFRS
	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS		
Net revenues						Sales revenues
Sales of products	7,103,793	—	73,771	7,177,564	i	Sales of products
Financing operations	542,298	—	1,411	543,709		Financial services
Total net revenues	7,646,091	—	75,182	7,721,273		Total sales revenues
Costs and expenses						Costs and expenses
Cost of products sold	5,869,652	(3,645)	61,732	5,927,739	i	Cost of products sold
Cost of financing operations	340,438	—	968	341,406		Cost of financial services
Selling, general and administrative	694,050	(1,014)	18,480	711,517		Selling, general and administrative
Total costs and expenses	6,904,140	(4,659)	81,180	6,980,662		Total costs and expenses
Operating income	741,951	4,659	(5,999)	740,611		Operating income
Other income (expense)						
	—	109,553	(4,809)	104,744		Share of profit (loss) of investments accounted for using the equity method
Interest and dividend income	74,391	2,359	801	77,551		Other finance income
Interest expense	(4,351)	(1,648)	(3,843)	(9,842)		Other finance costs
Foreign exchange gain (loss), net	(58,008)	—	(5,052)	(63,060)		Foreign exchange gain (loss), net
Unrealized gains (losses) on equity securities	90,771	—	(90,771)	—	b	
Total other income (loss), net	(3,004)	(5,370)	9,354	980		Other income (loss), net
Income before income taxes and equity in earnings of affiliated companies	841,750	109,553	(100,318)	850,985		Income before income taxes
Provision for income taxes	249,629	—	(30,027)	219,603	b	Income tax expense
Equity in earnings of affiliated companies	109,553	(109,553)	—	—		
Net income	701,674	—	(70,291)	631,382		Net income
Net income attributable to Toyota Motor Corporation	682,974	—	(63,843)	619,131		Net income attributable to Toyota Motor Corporation
Net income attributable to noncontrolling interests	18,700	—	(6,448)	12,252		Non-controlling interests
	701,674	—	(70,291)	631,382		Net income

**Reconciliation of other comprehensive income for the first quarter ended June 30 (from April 1, 2019 to June 30, 2019)**

Presentation under U.S. GAAP	Yen in millions				Notes	Presentation under IFRS
	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS		
Net income	701,674	—	(70,291)	631,382		Net income
Other comprehensive income (loss), net of tax						Other comprehensive income, net of tax
						Items that will not be reclassified to profit (loss)
						Net changes in revaluation of financial assets measured at fair value through other comprehensive income
Unrealized gains (losses) on securities	40,453	(40,453)	62,717	62,717	b	Remeasurements of defined benefit plans
Pension liability adjustments	(2,562)	93	(2,283)	(4,752)		Shares of other comprehensive income of equity method investees
	—	(93)	45,107	45,014		Total of items that will not be reclassified to profit (loss)
	37,891	(40,453)	105,541	102,979		Items that may be reclassified subsequently to profit (loss)
						Exchange differences on translating foreign operations
Foreign currency translation adjustments	(143,006)	64,719	(92,868)	(171,155)		Net changes in revaluation of financial assets measured at fair value through other comprehensive income
	—	40,453	(565)	39,888		Shares of other comprehensive income of equity method investees
	—	(64,719)	53,620	(11,099)		Total of items that may be reclassified subsequently to profit (loss)
	(143,006)	40,453	(39,812)	(142,366)		Total other comprehensive income, net of tax
Total other comprehensive income (loss)	(105,115)	—	65,729	(39,386)		Comprehensive income
Comprehensive income	596,559	—	(4,562)	591,996		Comprehensive income for the period attributable to
						Toyota Motor Corporation
Comprehensive income attributable to Toyota Motor Corporation	577,135	—	5,414	582,549		Non-controlling interests
Comprehensive income attributable to noncontrolling interests	19,424	—	(9,976)	9,447		Comprehensive income
	596,559	—	(4,562)	591,996		

## Reconciliation of net profit or loss for prior period (from April 1, 2019 to March 31, 2020)

Presentation under U.S. GAAP	Yen in millions				Notes	Presentation under IFRS
	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS		
Net revenues						Sales revenues
Sales of products	27,759,749	—	(66,056)	27,693,693	i	Sales of products
Financing operations	2,170,243	—	2,611	2,172,854		Financial services
Total net revenues	29,929,992	—	(63,445)	29,866,547		Total sales revenues
Costs and expenses						Costs and expenses
Cost of products sold	23,142,744	(12,761)	(26,387)	23,103,596	i	Cost of products sold
Cost of financing operations	1,379,620	—	2,134	1,381,755		Cost of financial services
Selling, general and administrative	2,964,759	(3,391)	20,597	2,981,965		Selling, general and administrative
Total costs and expenses	27,487,123	(16,153)	(3,655)	27,467,315		Total costs and expenses
Operating income	2,442,869	16,153	(59,790)	2,399,232		Operating income
Other income (expense)						Share of profit (loss) of investments accounted for using the equity method
	—	271,153	39,094	310,247		Other finance income
Interest and dividend income	232,870	77,241	(4,266)	305,846		Other finance costs
Interest expense	(32,217)	(2,573)	(12,365)	(47,155)		Foreign exchange gain (loss), net
Foreign exchange gain (loss), net	(79,020)	—	(15,599)	(94,619)		Other income (loss), net
Unrealized gains (losses) on equity securities	(24,600)	—	24,600	—	b	
Total other income (loss), net	14,705	(90,821)	(4,491)	(80,607)		
Income before income taxes and equity in earnings of affiliated companies	2,554,607	271,152	(32,817)	2,792,942		Income before income taxes
Provision for income taxes	683,430	—	(1,613)	681,817	b	Income tax expense
Equity in earnings of affiliated companies	271,152	(271,152)	—	—		
Net income	2,142,329	—	(31,204)	2,111,125		Net income
Net income attributable to Toyota Motor Corporation	2,076,183	—	(40,043)	2,036,140		Net income attributable to Toyota Motor Corporation
Net income attributable to noncontrolling interests	66,146	—	8,839	74,985		Non-controlling interests
	2,142,329	—	(31,204)	2,111,125		Net income

**Reconciliation of other comprehensive income during prior period (from April 1, 2019 to March 31, 2020)**

Presentation under U.S. GAAP	Yen in millions				Notes	Presentation under IFRS
	U.S. GAAP	Reclassification	Adjustment of recognition and measurement	IFRS		
Net income	2,142,329	—	(31,204)	2,111,125		Net income
Other comprehensive income (loss), net of tax						Other comprehensive income, net of tax
						Items that will not be reclassified to profit (loss)
						Net changes in revaluation of financial assets measured at fair value through other comprehensive income
Unrealized gains (losses) on securities	118,363	(118,363)	(243,853)	(243,853)	b	Shares of other comprehensive income of equity method investees
Pension liability adjustments	(60,196)	(612)	17,409	(43,399)		Total of items that will not be reclassified to profit (loss)
	—	612	61,956	62,568		Items that may be reclassified subsequently to profit (loss)
	58,167	(118,363)	(164,488)	(224,684)		Exchange differences on translating foreign operations
Foreign currency translation adjustments	(333,854)	89,371	(117,614)	(362,098)		Net changes in revaluation of financial assets measured at fair value through other comprehensive income
	—	118,363	(4,973)	113,390		Shares of other comprehensive income of equity method investees
	—	(89,371)	54,118	(35,253)		Total of items that may be reclassified subsequently to profit (loss)
	(333,854)	118,363	(68,469)	(283,961)		Total other comprehensive income, net of tax
Total other comprehensive income (loss)	(275,687)	—	(232,958)	(508,645)		Comprehensive income
Comprehensive income	1,866,642	—	(264,162)	1,602,480		Comprehensive income for the period attributable to
						Toyota Motor Corporation
Comprehensive income attributable to Toyota Motor Corporation	1,820,764	—	(265,756)	1,555,009		Non-controlling interests
Comprehensive income attributable to noncontrolling interests	45,878	—	1,594	47,472		Comprehensive income
	1,866,642	—	(264,162)	1,602,480		

**Notes to reconciliation**

Changes in presentation -

- A. Other receivables separately presented under U.S. GAAP have been reclassified into trade accounts and other receivables under IFRS.
- B. Marketable securities separately presented under U.S. GAAP have been reclassified into other financial assets in current assets under IFRS.
- C. Other financial assets included in prepaid expenses and other current assets under U.S. GAAP are separately presented under IFRS.
- D. Derivative assets and liabilities that meet certain requirements are offset under U.S. GAAP. Under IFRS they are presented in gross amount.
- E. Income tax receivable included in prepaid expenses and others current assets under U.S. GAAP are separately presented under IFRS.
- F. Employees receivables separately presented under U.S. GAAP have been reclassified into other financial assets in non-current assets under IFRS.
- G. Right of use assets, intangible assets, deferred tax assets and other financial assets in non-current assets included in other in investment and other assets under U.S. GAAP are separately presented under IFRS.
- H. Other payables separately presented under U.S. GAAP have been reclassified into trade accounts and other payables under IFRS.
- I. Current portion of long-term debt separately presented under U.S. GAAP have been reclassified into short-term and current portion of long-term debt under IFRS.
- J. Liabilities for quality assurance included in accrued expenses under U.S. GAAP are separately presented under IFRS.
- K. Other financial liabilities included in other current liabilities under U.S. GAAP are separately presented under IFRS.
- L. Model AA Class Shares presented as mezzanine equity under U.S. GAAP have been reclassified into long-term debt under IFRS.
- M. Lease liabilities included in other long-term liabilities under U.S. GAAP have been reclassified into long-term debt under IFRS.



Difference in recognition and measurement -

For the following reconciliation, related allocation to the non-controlling interests is recorded.

a. Inventory valuation method

Under U.S. GAAP, inventories of some subsidiaries are calculated using the last-in, first-out method, but under IFRS, they are calculated using the weighted-average method.

b. Fair value measurement of equity financial assets

Unlisted stocks are recorded at acquisition cost under U.S. GAAP but are measured at fair value through other comprehensive income under IFRS. For equity financial assets, U.S. GAAP recognizes valuation gains and losses, gains and losses on sales and impairment as profit or loss, but under IFRS, changes in fair value are recognized as other comprehensive income.

c. Deemed cost

In accordance with IFRS 1, Toyota has elected to use fair value at the date of transition as deemed cost for certain items of property, plant and equipment. The book value of property, plant and equipment under U.S. GAAP to which the exemption is applied is 59,456 million yen and the fair value is 21,225 million yen.

d. Recognition of right of use assets and lease liabilities

Under IFRS, newly recognized right of use assets and lease liabilities are recorded as a result of the adoption of IFRS 16 "Leases".

e. Capitalization of costs incurred for development of products

Under U.S. GAAP, development expense is expensed as incurred. Under IFRS, costs incurred for development of products is capitalized if it meets the capitalization requirements.

## f. Deferred income taxes

Deferred income taxes have been adjusted due to the other adjustments from U.S. GAAP to IFRS. The adjustment mainly related to 188,837 million yen (as of April 1, 2019), 186,321 million yen (as of June 30, 2019), and 193,271 million yen (as of March 31, 2020) of the capitalization of development costs.

## g. Exchange differences on translating foreign operations

In accordance with the first-time exemption, the cumulative translation differences of foreign operations as of the Transition Date are transferred from other components of equity to retained earnings.

## h. Retirement benefit obligations for defined benefit plans

Under U.S. GAAP, actuarial gains and losses and past service cost are recognized in other comprehensive income when they are incurred and amortized over a certain period of future years. Under IFRS, remeasurements arising from defined benefit plans, including actuarial gains and losses are recognized in other comprehensive income and reclassified directly from other components of equity to retained earnings when they are incurred. Past service cost is recognized in profit or loss when incurred.

## i. Unification of a reporting period

For certain consolidated subsidiaries and companies accounted for by the equity method that have closing dates different from Toyota, the reporting period has been unified to Toyota's closing date on the Transition Date.

## j. Reconciliation of retained earnings

	Yen in millions		
	Transition Date (April 1, 2019)	First quarter (June 30, 2019)	Prior fiscal year (March 31, 2020)
b. Fair value measurement of equity instruments	(990,815)	(1,049,567)	(799,568)
g. Exchange differences on translating foreign operations	(649,532)	(649,532)	(649,532)
h. Retirement benefit obligations for defined benefit plans	(265,867)	(268,571)	(324,014)
Subtotal	<u>(1,906,213)</u>	<u>(1,967,670)</u>	<u>(1,773,114)</u>
e. Capitalization of cost incurred for development of product	410,531	416,660	432,202
i. Unification of a reporting period	85,211	72,371	51,480
Others	36,732	42,708	95,880
Total	<u>(1,373,738)</u>	<u>(1,435,930)</u>	<u>(1,193,552)</u>

Subtotal represents reclassification from other components of equity.

**Adjustments on the Cash Flows**

Acquisitions, collections and sales of receivables from financial services which were classified as cash flows from investing activities under U.S. GAAP are classified as cash flows from operating activities under IFRS.

## Forecast of Consolidated Financial Results for FY2021

While we assume that the global automobile market as a whole, will gradually recover after bottoming out during April and June of 2020, leading the market to return to the same level as the previous year during the end of 2020 and the first half of 2021, the impact of COVID-19 is wide-ranging, significant and serious, and it is expected that weakness will continue for the time being.

Regarding full-year consolidated vehicle unit sales, we assumed 7 million units at the time of the previous announcement on May 12, 2020, but we are now projecting 7.2 million units, an increase of 200 thousand units. We also assumed 8 million units of retail unit sales for Toyota and Lexus brand vehicles at the time of the previous announcement, but we are now projecting an increase of 300 thousand units to 8.3 million units. Regarding the pace of recovery of retail unit sales for Toyota and Lexus brand vehicles in the future, we expect that the sales will gradually recover, starting from approximately 85% in the second quarter, approximately 95% in the third quarter, to approximately 105% in the fourth quarter, in comparison to the same periods in the previous fiscal year.

Under these circumstances, the current forecast of consolidated financial results for the fiscal year ending March 31, 2021 is set forth below.

Regarding the forecasts of sales revenues and operating income, although we expect an increase in consolidated vehicle sales, we have left unchanged the forecasts that we announced on May 12, 2020 due to the possibility that the business environment will change significantly depending on such factors as the future spread of COVID-19 and the state of its containment.

We have decided to announce the forecasts of income before income taxes and net income attributable to Toyota Motor Corporation based on information and forecasts available at this time, though we did not disclose such information at the time of the previous announcement due to the difficulty of reasonably estimating those figures because of the impact of the global spread of COVID-19.

### Forecast of consolidated results for FY2021

	Current Forecast	Previous Forecast (May 12, 2020)	(Reference) Consolidated results for FY2020 *2
Sales revenues	24,000.0 billion yen	24,000.0 billion yen	29,866.5 billion yen
Operating income	500.0 billion yen	500.0 billion yen	2,399.2 billion yen
Income before income taxes	890.0 billion yen	To be determined	2,792.9 billion yen
Net income attributable to Toyota Motor Corporation	730.0 billion yen	To be determined	2,036.1 billion yen

\*1 This forecast assumes average exchange rates through the fiscal year of 105 yen per US\$1 and 115 yen per 1 euro.

\*2 The parent company has adopted International Financial Reporting Standards ("IFRS") for its consolidated financial statements beginning with the first quarter ended June 30, 2020, and consolidated financial results for FY2020 are also presented in accordance with IFRS.

These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

These factors include, but are not limited to: (i) changes in economic conditions, market demand, and the competitive environment affecting the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Russian ruble, the Canadian dollar and the British pound, fluctuations in stock prices, and interest rates fluctuations; (iii) changes in funding environment in financial markets and increased competition in the financial services industry; (iv) Toyota's

ability to market and distribute effectively; (v) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (vi) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to vehicle safety including remedial measures such as recalls, trade, environmental protection, vehicle emissions and vehicle fuel economy, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of current and future litigation and other legal proceedings, government proceedings and investigations; (vii) political and economic instability in the markets in which Toyota operates; (viii) Toyota's ability to timely develop and achieve market acceptance of new products that meet customer demand; (ix) an damage to Toyota's brand image; (x) Toyota's reliance on various suppliers for the provision of supplies; (xi) increases in prices of raw materials; (xii) Toyota's reliance on various digital and information technologies; (xiii) fuel shortages or interruptions in electricity, transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold; and (xiv) the impact of natural calamities as well as the outbreak and spread of epidemics, including the negative effect on Toyota's vehicle production and sales.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

The global spread of COVID-19 and the responses to it by governments and other stakeholders have adversely affected Toyota in a number of ways. For reasons such as government directives as well as anticipated reduced demand for its vehicles, Toyota has temporarily suspended, or intends to temporarily suspend, production of automobiles and components at selected plants in Japan and overseas. COVID-19 has also affected, and is expected to continue to affect, the businesses of Toyota dealers and distributors, as well as certain of Toyota's third-party suppliers and business partners. In addition, the global spread of COVID-19 and related matters have adversely affected businesses in a wide variety of industries, as well as consumers, all of which negatively impacted demand for Toyota's vehicles and related financial services.

The duration of the global spread of COVID-19 and the resulting future effects are uncertain, and the foregoing impacts and other effects not referenced above, as well as the ultimate impact of COVID-19, are difficult to predict and could have an adverse effect on Toyota's financial condition and results of operations.

## Supplemental Material for Financial Results for FY2021 First Quarter (Consolidated)

< IFRS >

	FY2020		FY2021	FY2021 Forecast 12 months ('20/4-'21/3)
	1Q (2019/4-6)	12 months ('19/4-'20/3)	1Q (2020/4-6)	
Vehicle Production (thousands of units)	2,311	8,820	1,080	
(Japan) - including Daihatsu & Hino	1,134	4,413	679	
[Daihatsu & Hino]	[ 265 ]	[ 1,109 ]	[ 178 ]	
(Overseas) - including Daihatsu & Hino	1,178	4,406	401	
[Daihatsu & Hino]	[ 124 ]	[ 545 ]	[ 15 ]	
North America	499	1,807	187	
Europe	174	674	82	
Asia	386	1,522	109	
Central and South America	86	293	10	
Africa	33	110	13	
Vehicle Sales (thousands of units)	2,318	8,955	1,158	7,200
(Japan) - including Daihatsu & Hino	555	2,240	385	1,960
[Daihatsu & Hino]	[ 158 ]	[ 657 ]	[ 104 ]	[ 590 ]
(Overseas) - including Daihatsu & Hino	1,762	6,715	774	5,240
[Daihatsu & Hino]	[ 65 ]	[ 285 ]	[ 16 ]	[ 140 ]
North America	744	2,713	285	2,330
Europe	279	1,029	141	870
Asia	410	1,600	182	1,130
Central and South America	104	403	30	240
Oceania	66	262	48	230
Africa	54	207	24	170
Middle East	106	493	62	270
Other	2	7	2	
Total Retail Unit Sales (thousands of units) [Toyota, Daihatsu and Hino]	2,709	10,457	1,848	9,100

## Supplemental Material for Financial Results for FY2021 First Quarter (Consolidated)

< IFRS >

	FY2020		FY2021	FY2021 Forecast 12 months ('20/4-'21/3)
	1Q (2019/4-6)	12 months ('19/4-'20/3)	1Q (2020/4-6)	
<b>Foreign Exchange Rates</b>				
Yen to US Dollar Rate	110	109	108	as premise: 105
Yen to Euro Rate	123	121	119	as premise: 115
<b>Market Share (Japan)</b>				
Toyota(excluding Mini-Vehicles) (%)	49.0	48.8	52.7	
Toyota, Daihatsu and Hino (including Mini-Vehicles) (%)	45.2	45.5	47.8	
<b>Number of Employees</b>				
	379,201	361,907	369,701	(Note 1)
<b>Sales Revenues (billions of yen)</b>				
	7,721.2	29,866.5	4,600.7	24,000.0 *
<b>Geographic Information</b>				
Japan	4,175.0	16,441.8	2,675.6	
North America	2,838.0	10,642.0	1,381.1	
Europe	883.2	3,355.3	471.4	
Asia	1,361.9	5,293.2	906.5	
Other	553.8	2,114.1	281.2	
Elimination	-2,090.8	-7,980.0	-1,115.2	
<b>Business Segment</b>				
Automotive	6,954.5	26,799.7	3,976.4	
Financial Services	549.1	2,193.1	534.9	
All Other	370.0	1,504.9	206.0	
Elimination	-152.4	-631.2	-116.7	
<b>Operating Income (billions of yen)</b>				
	740.6	2,399.2	13.9	500.0 *
(Operating Income Ratio) (%)	( 9.6 )	( 8.0 )	( 0.3 )	( 2.1 )
<b>Geographic Information</b>				
Japan	429.9	1,585.2	77.4	
North America	112.6	253.2	-68.5	
Europe	38.6	143.8	-21.9	
Asia	109.1	363.5	42.8	
Other	21.1	84.0	-11.7	
Elimination	29.0	-30.6	-4.0	
<b>Business Segment</b>				
Automotive	617.8	2,013.1	-86.5	
Financial Services	109.7	283.7	92.2	
All Other	14.2	103.3	9.3	
Elimination	-1.2	-0.9	-1.1	
<b>Share of Profit (Loss) of Investments Accounted for Using the Equity Method (billions of yen)</b>				
	104.7	310.2	-12.5	200.0
<b>Income before Income Taxes (billions of yen)</b>				
	850.9	2,792.9	118.2	890.0
(Income before Income Taxes Ratio) (%)	( 11.0 )	( 9.4 )	( 2.6 )	( 3.7 )
<b>Net Income Attributable to Toyota Motor Corporation (billions of yen)</b>				
	619.1	2,036.1	158.8	730.0
(Net Income Ratio) (%)	( 8.0 )	( 6.8 )	( 3.5 )	( 3.0 )
<b>Dividends</b>				
<b>Common Shares</b>				
<b>Cash Dividends (billions of yen)</b>				
	—	610.8	—	(Note 2)
<b>Cash Dividends per Share (yen)</b>				
	—	220	—	
<b>Payout Ratio (%)</b>				
	—	29.9	—	
<b>Model AA Class Shares</b>				
<b>Cash Dividends (billions of yen)</b>				
	—	12.4	—	(Note 2)
<b>Cash Dividends per Share (yen)</b>				
	—	264	—	
<b>Value of Shares Repurchased (billions of yen)[actual purchase]</b>				
	54.2	499.9	—	(Note 3)
<b>Value of Shares Repurchased (billions of yen)[shareholder return]</b>				
	—	199.9	—	(Note 3) (Note 4)
<b>Number of Outstanding Common Shares (thousands)</b>				
	3,262,997	3,262,997	3,262,997	
<b>Number of Outstanding Model AA Class Shares (thousands)</b>				
	47,100	47,100	47,100	

## Supplemental Material for Financial Results for FY2021 First Quarter (Consolidated)

< IFRS >

	FY2020		FY2021		FY2021 Forecast 12 months (*20/4-21/3)
	1Q (2019/4-6)	12 months (*19/4-20/3)	1Q (2020/4-6)		
R&D Expenses (billions of yen)	297.4	1,110.3	280.7	1,100.0	(Note 5)
Depreciation Expenses (billions of yen)	196.9	803.3	204.0	830.0	(Note 6)
Geographic Information					
Japan	88.6	376.5	98.1		
North America	54.0	212.4	59.0		
Europe	13.2	52.5	14.1		
Asia	32.4	129.4	25.9		
Other	8.5	32.3	6.7		
Capital Expenditures (billions of yen)	272.7	1,372.3	260.3	1,350.0	(Note 6)
Geographic Information					
Japan	144.8	747.2	147.1		
North America	69.8	341.2	54.8		
Europe	19.5	103.3	14.8		
Asia	23.0	123.0	35.2		
Other	15.4	57.4	8.3		
Total Liquid Assets (billions of yen)	9,197.1	8,602.6	9,451.8		(Note 7)
Total Assets (billions of yen)	53,288.7	53,972.3	55,916.5		
Toyota Motor Corporation Shareholders' Equity (billions of yen)	20,096.3	20,618.8	20,713.9		
Return on Equity (%)	12.4	10.0	3.1		
Return on Asset (%)	4.6	3.8	1.2		
Number of Consolidated Subsidiaries (including Structured Entities)		537			
Number of Associates and Joint Ventures Accounted for Using the Equity Method		199			

Analysis of Consolidated Net Income Attributable to Toyota Motor Corporation for FY2021 (billions of yen, approximately)	1Q (2020/4-6)
Effects of Marketing Activities	-810.0
Effects of Changes in Exchange Rates	-75.0
Cost Reduction Efforts	10.0
From Engineering	5.0
From Manufacturing and Logistics	5.0
Increase or Decrease in Expenses and Expense Reduction Efforts	75.0
Other	73.4
(Changes in Operating Income)	-726.6
Non-operating Income	-6.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	-117.3
Income tax expense, Net Income Attributable to Non-controlling Interests	272.4
(Changes in Net Income Attributable to Toyota Motor Corporation)	-460.2

**Cautionary Statement with Respect to Forward-Looking Statements**  
This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include, but are not limited to: (i) changes in economic conditions, market demand, and the competitive environment affecting the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Russian ruble, the Canadian dollar and the British pound, fluctuations in stock prices, and interest rates fluctuations; (iii) changes in funding environment in financial markets and increased competition in the financial services industry; (iv) Toyota's ability to market and distribute effectively; (v) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (vi) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to vehicle safety including remedial measures such as recalls, trade, environmental protection, vehicle emissions and vehicle fuel economy, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of current and future litigation and other legal proceedings, government proceedings and investigations; (vii) political and economic instability in the markets in which Toyota operates; (viii) Toyota's ability to timely develop and achieve market acceptance of new products that meet customer demand; (ix) any damage to Toyota's brand image; (x) Toyota's reliance on various suppliers for the provision of supplies; (xi) increases in prices of raw materials; (xii) Toyota's reliance on various digital and information technologies; (xiii) fuel shortages or interruptions in electricity, transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold; and (xiv) the impact of natural calamities as well as the outbreak and spread of epidemics, including the negative effect on Toyota's vehicle production and sales.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

The global spread of COVID-19 and the responses to it by governments and other stakeholders have adversely affected Toyota in a number of ways. For reasons such as government directives as well as anticipated reduced demand for its vehicles, Toyota has temporarily suspended, or intends to temporarily suspend, production of automobiles and components at selected plants in Japan and overseas. COVID-19 has also affected, and is expected to continue to affect, the businesses of Toyota dealers and distributors, as well as certain of Toyota's third-party suppliers and business partners. In addition, the global spread of COVID-19 and related matters have adversely affected businesses in a wide variety of industries, as well as consumers, all of which negatively impacted demand for Toyota's vehicles and related financial services.

The duration of the global spread of COVID-19 and the resulting future effects are uncertain, and the foregoing impacts and other effects not referenced above, as well as the ultimate impact of COVID-19, are difficult to predict and could have an adverse effect on Toyota's financial condition and results of operations.

\* Regarding the forecasts of sales revenues and operating income, Toyota has left unchanged the forecasts announced on May 12, 2020 due to the possibility that the business environment will change significantly depending on such factors as the future spread of COVID-19 and the state of its containment.

- (Note 1) Shows the number of employees as of the end of each period (excluding loan employees from Toyota to outside Toyota and including loan employees from outside Toyota to Toyota)  
(Note 2) 2Q= Interim Dividend, 4Q= Year-end Dividend, FY= Annual Dividend  
(Note 3) Value of common shares repurchased (excluding shares constituting less than one unit that were purchased upon request). This does not include the commission fees incurred for the repurchase  
(Note 4) Value of common shares repurchased (shareholder return on Net Income for the period)  
(Note 5) Figures for R&D expenses are R&D activity related expenditures incurred during the reporting period and do not conform to "R&D Expenses" on Toyota's Consolidated Statement of Income  
(Note 6) Figures for depreciation expenses and capital expenditures do not include vehicles in operating lease or right of use assets  
(Note 7) Cash and cash equivalents, time deposits, public and corporate bonds and its investment in monetary trust funds, excluding in each case those relating to financial services