

Supplemental Material for Financial Results for FY2010 First Quarter (Consolidated)

< U.S. GAAP >

	FY2009					FY2010		FY2010 Forecast	
	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months ('08/4-'09/3)	1Q (2009/4-6)	First half 6 months (2009/4-9)	12 months (*'09/4-'10/3)	
Vehicle Production (thousands of units)	2,137	1,952	1,751	1,211	7,051	1,319			
(Japan) - including Daihatsu & Hino	1,252	1,198	1,088	716	4,255	761			
[Daihatsu]	[197]	[190]	[193]	[191]	[771]	[159]			
[Hino]	[28]	[29]	[21]	[13]	[91]	[13]			
(Overseas) - including Daihatsu & Hino	885	754	663	495	2,796	558			
[Daihatsu]	[34]	[36]	[29]	[25]	[124]	[25]			
[Hino]	[—]	[—]	[—]	[—]	[—]	[—]			
North America	326	237	208	148	919	201			
Europe	168	126	99	89	482	93			
Asia	263	259	250	176	947	192			
Central and South America	40	44	37	29	151	34			
Oceania	38	38	31	23	130	19			
Africa	50	50	38	30	167	19			
Vehicle Sales (thousands of units)	2,186	2,064	1,838	1,479	7,567	1,401	3,030	6,600	
(Japan) - including Daihatsu & Hino	512	504	465	464	1,945	407		2,020	
[Daihatsu]	[145]	[142]	[140]	[162]	[589]	[127]		[550]	
[Hino]	[9]	[11]	[8]	[7]	[35]	[5]		[30]	
(Overseas) - including Daihatsu & Hino	1,674	1,560	1,373	1,015	5,622	994		4,580	
[Daihatsu]	[59]	[57]	[45]	[33]	[194]	[31]		[140]	
[Hino]	[19]	[17]	[16]	[11]	[63]	[13]		[50]	
North America	729	629	521	334	2,212	387		1,860	
Europe	301	277	235	248	1,062	213		920	
Asia	262	247	222	173	905	194		760	
Central and South America	85	82	67	45	279	44		190	
Oceania	81	68	62	50	261	51		240	
Africa	77	81	79	52	289	36		200	
Middle East	137	174	185	111	606	68		410	
Other	2	2	2	2	8	1			
Total Retail Unit Sales (thousands of units)	2,406	2,233	1,920	1,768	8,327	1,796			
Housing Sales (units)	916	1,520	1,501	1,505	5,442	774		5,400	

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	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (*08/4-'09/3)	1Q (2009/4-6)	1Q (2009/4-9)	Forecast 12 months (*09/4-'10/3)	
Foreign Exchange Rates									
Yen to US Dollar Rate	105	108	96	94	101	97		as premise: 92	
Yen to Euro Rate	163	162	127	122	144	133		as premise: 131	
Market Share (Japan)									
Toyota (excluding Mini-Vehicles) (%)	47.4	44.8	48.2	44.8	46.0	46.3		approximately: 46%	
Toyota, Daihatsu and Hino (including Mini-Vehicles) (%)	43.6	41.5	43.7	41.0	42.4	42.8			
Number of Employees	323,650	324,537	322,045	320,808	320,808	324,222	(Note 1)		
Net Revenues (billions of yen)	6,215.1	5,975.3	4,802.8	3,536.3	20,529.5	3,836.0		7,800.0	
Geographic Information									
Japan	3,660.8	3,546.5	3,014.1	1,965.3	12,186.7	2,181.8			
North America	2,091.1	1,861.9	1,339.0	930.9	6,222.9	1,175.2			
Europe	916.2	867.7	660.5	568.7	3,013.1	515.1			
Asia	798.3	827.7	683.9	409.5	2,719.4	494.1			
Other	628.7	592.7	381.5	280.0	1,882.9	343.3			
Elimination	-1,880.0	-1,721.2	-1,276.2	-618.1	-5,495.5	-873.5			
Business Segment									
Automotive	5,720.9	5,439.8	4,311.1	3,092.9	18,564.7	3,413.0			
Financial Services	363.1	374.6	346.6	293.2	1,377.5	320.1			
All Other	288.2	314.2	294.3	288.2	1,184.9	204.1			
Elimination	-157.1	-153.3	-149.2	-138.0	-597.6	-101.2			
Operating Income (billions of yen)	412.5	169.5	-360.6	-682.5	-4,610.0	-194.9		-400.0	
(Operating Income Ratio) (%)	(6.6)	(2.8)	(-7.5)	(-19.3)	(-2.2)	(-5.1)		(-5.1)	
Geographic Information									
Japan	217.1	104.6	-164.2	-395.0	-237.5	-212.0			
North America	69.1	-34.9	-247.4	-177.0	-390.2	-3.7			
Europe	20.3	-11.5	-43.4	-108.7	-143.3	-20.4			
Asia	69.3	67.8	40.5	-1.6	176.1	26.9			
Other	44.5	34.6	33.5	-25.1	87.6	17.4			
Elimination	-7.8	8.9	20.4	24.9	46.3	-3.1			
Business Segment									
Automotive	332.3	133.6	-232.7	-628.1	-394.8	-239.1			
Financial Services	79.1	28.1	-123.9	-55.4	-72.0	49.6			
All Other	2.9	8.9	0.0	-1.9	9.9	-4.6			
Elimination	-1.8	-1.1	-4.0	2.9	-4.1	-0.8			
Income before income taxes (billions of yen)	453.0	183.4	-282.1	-914.7	-560.4	-138.5		-350.0	
(Income before income taxes Ratio) (%)	(7.3)	(3.1)	(-5.9)	(-25.9)	(-2.7)	(-3.6)		(-4.5)	
Equity in Earnings of Affiliated Companies (billions of yen)	95.0	49.1	2.3	-103.8	42.7	3.6			
Net Income (billions of yen)	353.6	139.8	-164.7	-765.8	-437.0	-77.8		-250.0	
(Net Income Ratio) (%)	(5.7)	(2.3)	(-3.4)	(-21.7)	(-2.1)	(-2.0)		(-3.2)	
Shareholder Return									
Cash Dividends (billions of yen)	—	203.7	—	109.7	313.5	—	(Note 3)		
Cash Dividends Per share (yen)	—	65	—	35	100	—			
Payout Ratio (%)	—	41.4	—	—	—	—			
Value of shares repurchased (billions of yen)	—	69.9	—	2.8	72.8	—			
Number of shares canceled (thousands)	—	—	—	—	—	—			
Number of Outstanding Shares (thousands)	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997			

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	FY2009					FY2010		FY2010	Forecast
	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (*08/4-'09/3)	1Q (2009/4-6)	First half 6 months (2009/4-9)	12 months (*09/4-'10/3)	
R&D Expenses (billions of yen)	234.2	243.5	215.4	210.9	904.0	204.8	430.0	820.0	
Depreciation Expenses (billions of yen)	245.3	275.6	270.1	281.1	1,072.1	233.8	480.0	1,000.0	
Geographic Information									
Japan	147.6	172.9	183.4	195.3	699.2	149.7		660.0	
North America	44.2	46.9	40.3	46.0	177.4	42.9		180.0	
Europe	23.8	25.7	18.8	13.6	81.9	17.6		70.0	
Asia	19.0	19.4	19.9	16.7	75.0	15.3		60.0	
Other	10.7	10.7	7.7	9.5	38.6	8.3		30.0	
Capital Expenditures (billions of yen)	268.4	357.1	301.9	375.1	1,302.5	141.8	380.0	830.0	
Geographic Information									
Japan	148.9	211.6	190.3	245.7	796.5	98.6		530.0	
North America	73.3	87.7	64.2	69.7	294.9	25.3		140.0	
Europe	20.3	30.2	31.1	30.3	111.9	6.2		50.0	
Asia	12.7	20.6	10.2	13.6	57.1	7.8		70.0	
Other	13.2	7.0	6.1	15.8	42.1	3.9		40.0	
Total Liquid Assets (billions of yen)					3,324.1				
Total Assets (billions of yen)	34,185.5	32,898.6	29,591.0	29,062.0	29,062.0	29,404.5			
Toyota Motor Corporation Shareholders' Equity (billions of yen)	12,253.0	11,927.0	10,803.2	10,061.2	10,061.2	10,066.2			
Return on Equity (%)	11.7	4.6	-5.8	-29.4	-4.0	-3.1			
Return on Asset (%)	4.2	1.7	-2.1	-10.4	-1.4	-1.1			
Number of Consolidated Subsidiaries					529				
No. of Affil. Accounted for Under the Equity Method					56				

Analysis of Consolidated Net Income for FY2010 (billions of yen, approximately)	1Q (2009/4-6)
Effects of Sales Volume and Mix	-650.0
Cost Reduction Efforts	80.0
From Engineering	50.0
From Manufacturing and Logistics	30.0
Effects of Changes in Exchange Rates	-140.0
Reduction in Fixed Costs	150.0
Other	-47.4
(Changes in Operating Income)	-607.4
Non-operating Income	15.9
Equity in Earnings of Affiliated Companies	-91.4
Income Taxes, Net Income Attributable to the Noncontrolling Interest	251.5
(Changes in Net Income)	-431.4

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar, the Canadian dollar and the British pound; (iii) changes in funding environment in financial markets; (iv) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (v) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (vi) political instability in the markets in which Toyota operates; (vii) Toyota's ability to timely develop and achieve market acceptance of new products; and (viii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold. A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

Supplemental Material for Financial Results for FY2009 First Quarter (Unconsolidated)

< Japan GAAP >

	FY2009					FY2010	FY2010 Forecast 12 months (09/4-'10/3)
	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (08/4-'09/3)	1Q (2009/4-6)	
Domestic vehicle production (thousands of units)	1,027	980	874	512	3,393	589	2,940
Overseas vehicle production (thousands of units)	1,164	998	895	653	3,710	785	3,360
Vehicle Sales (thousands of units)	1,033	992	915	539	3,479	587	3,110
Domestic	368	354	322	296	1,340	280	1,450
Exports	665	638	593	243	2,139	307	1,660
North America	310	273	268	77	928	131	690
Europe	117	108	80	46	351	58	340
Asia	48	44	32	17	141	31	120
Central and South America	26	25	22	6	79	5	40
Oceania	51	44	38	27	160	34	150
Africa	35	32	41	17	125	10	80
Middle East	76	110	110	51	347	36	240
Other	2	2	2	2	8	2	
Housing Sales (units)	771	1,278	1,342	944	4,335	673	4,400
Net Revenues (billions of yen)	2,890.5	2,758.7	2,292.2	1,337.0	9,278.4	1,628.7	8,000.0
Domestic	859.9	816.6	740.6	642.7	3,059.8	658.4	
Exports	2,030.6	1,942.1	1,551.6	694.2	6,218.5	970.3	
Operating Income (billions of yen)	173.5	79.0	-149.2	-291.2	-187.9	-181.8	-600.0
(Operating Income Ratio) (%)	(6.0)	(2.9)	(-6.5)	(-21.8)	(-2.0)	(-11.2)	(-7.5)
Ordinary Income (billions of yen)	401.4	193.8	-83.4	-329.3	182.5	12.4	-290.0
(Ordinary Income Ratio) (%)	(13.9)	(7.0)	(-3.6)	(-24.6)	(2.0)	(0.8)	(-3.6)
Net Income (billions of yen)	321.1	151.1	-6.4	-409.2	56.6	5.9	-120.0
(Net Income Ratio) (%)	(11.1)	(5.5)	(-0.3)	(-30.6)	(0.6)	(0.4)	(-1.5)
R&D Expenses (billions of yen)	199.6	208.8	182.0	179.4	769.8	176.0	700.0
Depreciation Expenses (billions of yen)	68.8	76.8	79.6	89.7	314.9	70.0	310.0
Capital Expenditures (billions of yen)	64.5	92.6	93.3	118.7	369.1	29.9	200.0

Analysis of Unconsolidated Net Income for FY2010 (billions of yen, approximately)	1Q (2009/4-6)
Effects of Sales Volume and Mix	-340.0
Cost Reduction Efforts	60.0
From Engineering	55.0
From Manufacturing and Logistics	5.0
Effects of Changes in Exchange Rates	-120.0
Reduction in Fixed Costs	40.0
Other	4.7
(Changes in Operating Income)	-355.3
Non-operating Income	-33.7
Income Taxes , etc	73.8
(Changes in Net Income)	-315.2

Cautionary Statement with Respect to Forward-Looking Statements

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(Note 1) Shows the number of employees (excluding loan employees from Toyota and its consolidated subsidiaries ("Toyota") to outside Toyota and including loan employees from outside Toyota to Toyota)

(Note 2) "Net income attributable to Toyota Motor Corporation", equivalent to "Net Income" up to FY2009

(Note 3) 2Q= Interim Dividend, 4Q= Year-end Dividend, FY= Annual Dividend

(Note 4) Figures for depreciation expenses and capital expenditures do not include vehicles in operating lease

(Note 5) Excludes financial subsidiaries