

# **FINANCIAL SUMMARY**

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

## **FY2010 First Quarter**

(April 1, 2009 through June 30, 2009)

English translation from the original Japanese-language document

**TOYOTA MOTOR CORPORATION**

## **Cautionary Statement**

This report contains summarized and condensed financial information prepared in accordance with accounting principles generally accepted in the United States of America. Certain prior year amounts have been reclassified to conform to the presentations for the current quarterly financial statements.



## FY2010 First Quarter Consolidated Financial Results

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)  
English translation from the original Japanese-language document

**August 4, 2009**

Company name	: <b>Toyota Motor Corporation</b>
Stock exchanges on which the shares are listed	: Tokyo, Osaka, Nagoya, Sapporo and Fukuoka Stock Exchanges in Japan
Code number	: 7203
URL	: <a href="http://www.toyota.co.jp">http://www.toyota.co.jp</a>
Representative	: Akio Toyoda, President
Contact person	: Takuo Sasaki, Managing Officer Tel. (0565)28-2121
Filing date of quarterly securities report	: August 6, 2009
Payment date of cash dividends	: —

(Amounts are rounded to the nearest million yen)

### 1. Consolidated Results for FY2010 First Quarter (April 1, 2009 through June 30, 2009)

#### (1) Consolidated financial results (For the three months ended June 30)

(% of change from previous first quarter)

	Net revenues		Operating income		Quarterly income before income taxes and equity in earnings of affiliated companies	
	Million yen	%	Million yen	%	Million yen	%
FY2010 first quarter	3,836,077	-38.3	-194,863	—	-138,508	—
FY2009 first quarter	6,215,130	-4.7	412,591	-38.9	453,054	-38.7

	Quarterly net income per share - Basic		Quarterly net income per share - Diluted	
	Yen		Yen	
FY2010 first quarter	—		—	
FY2009 first quarter	—		—	

Quarterly net income attributable to Toyota Motor Corporation\*: FY2010 first quarter -77,822 million yen, FY2009 first quarter 353,659 million yen  
 Quarterly net income attributable to Toyota Motor Corporation per share – Basic\*: FY2010 first quarter -24.82 yen, FY2009 first quarter 112.30 yen  
 Quarterly net income attributable to Toyota Motor Corporation per share – Diluted\*: FY2010 first quarter -24.82 yen, FY2009 first quarter 112.28 yen  
 \*Quarterly net income attributable to Toyota Motor Corporation" is equivalent to "Quarterly net income" up to FY2009.

#### (2) Consolidated financial position

	Total assets	Toyota Motor Corporation shareholders' equity	Ratio of Toyota Motor Corporation shareholders' equity	Toyota Motor Corporation shareholders' equity per share
	Million yen	Million yen	%	Yen
FY2010 first quarter	29,404,542	10,066,208	34.2	3,209.95
FY2009	29,062,037	10,061,207	34.6	3,208.41

### 2. Cash dividends

(Record date)	Cash dividends per share				
	End of first quarter	End of second quarter	End of third quarter	Year-end	Annual
FY2009	—	65.00	—	35.00	100.00
FY2010	—	—	—	—	—
FY2010 (forecast)	—	—	—	—	—

(Note) Revisions to the forecast of cash dividends in the current quarter: none

### 3. Forecast of consolidated results for FY2010 (April 1, 2009 through March 31, 2010)

(% of change from FY2009 First Half or FY2009)

	Net revenues		Operating income		Income before income taxes and equity in earnings of affiliated companies	
	Million yen	%	Million yen	%	Million yen	%
FY2010 First Half (for the six months ending September 30, 2009)	7,800,000	-36.0	-400,000	—	-350,000	—
FY2010	16,800,000	-18.2	-750,000	—	-700,000	—

(Note) Revisions to the forecast of consolidated results in the current quarter: yes

Net income attributable to Toyota Motor Corporation\*: FY2010 First Half -250,000 million yen, FY2010 -450,000 million yen

Net income attributable to Toyota Motor Corporation per share – Basic\*: FY2010 First Half -79.72 yen, FY2010 -143.50 yen

\*"Net income attributable to Toyota Motor Corporation" is equivalent to "Net Income" up to FY2009.

#### 4. Others

- (1) Changes in significant subsidiaries during the current period  
(Changes in specified subsidiaries that caused a change in the scope of consolidation): none
- (2) Simplified accounting procedures and accounting procedures specific to quarterly consolidated financial statements: yes  
Note: For more details, please see page 5 "4.Other".
- (3) Changes in accounting principles, procedures, and disclosures for quarterly consolidated financial statements
  - (i) Changes by a newly issued accounting pronouncement: yes
  - (ii) Changes other than (3)-(i) above: noneNote: For more details, please see page 6 "4.Other".
- (4) Number of shares issued and outstanding (common stock)
  - (i) Number of shares issued and outstanding at the end of each period (including treasury stock): FY2010 first quarter 3,447,997,492 shares,  
FY2009 3,447,997,492 shares
  - (ii) Number of treasury stock at the end of each period: FY2010 first quarter 312,060,165 shares,  
FY2009 312,115,017 shares
  - (iii) Average number of shares issued and outstanding in each period: FY2010 first quarter 3,135,918,133 shares,  
FY2009 first quarter 3,149,288,212 shares

#### Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's forecasts for consolidated results. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Canadian dollar and the British pound; (iii) changes in funding environment in financial markets; (iv) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (v) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (vi) political instability in the markets in which Toyota operates; (vii) Toyota's ability to timely develop and achieve market acceptance of new products; and (viii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

This report contains summarized and condensed financial information prepared in accordance with accounting principles generally accepted in the United States of America. Certain prior year amounts have been reclassified to conform to the presentations for the current quarterly financial statements.

## 1 . Qualitative Information Concerning Consolidated Financial Results for FY2010 First Quarter

### (1) Financial Results

Consolidated vehicle unit sales in Japan and overseas decreased by 785 thousand units, or 35.9%, to 1,401 thousand units in FY2010 first quarter (For the three months ended June 30, 2009) compared with FY2009 first quarter (For the three months ended June 30, 2008). Vehicle unit sales in Japan decreased by 105 thousand units, or 20.6%, to 407 thousand units in FY2010 first quarter compared with FY2009 first quarter. Meanwhile, overseas vehicle unit sales also decreased by 680 thousand units, or 40.6%, to 994 thousand units in FY2010 first quarter compared with FY2009 first quarter.

As for the results of operations, net revenues decreased by 2,379.1 billion yen, or 38.3%, to 3,836.0 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 607.4 billion yen to an operating loss of 194.9 billion yen in FY2010 first quarter compared with FY2009 first quarter. Among the factors contributing to an increase in operating income were the effects of reduction in fixed costs of 150.0 billion yen and cost reduction efforts of 80.0 billion yen. On the other hand, factors resulting in the decrease in operating income primarily included the effects of sales volume and mix of 650.0 billion yen, changes in exchange rates of 140.0 billion yen, and other factors of 47.4 billion yen. Quarterly income before income taxes and equity in earnings of affiliated companies decreased by 591.5 billion yen to a loss of 138.5 billion yen in FY2010 first quarter compared with FY2009 first quarter. Quarterly net income attributable to Toyota Motor Corporation decreased by 431.4 billion yen to a loss of 77.8 billion yen in FY2010 first quarter compared with FY2009 first quarter.

\* “Quarterly net income attributable to Toyota Motor Corporation” is equivalent to “Quarterly net income” up to FY2009.

### (2) Segment Operating Results

#### (i) Automotive:

Net revenues for the automotive operations decreased by 2,307.9 billion yen, or 40.3%, to 3,413.0 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 571.4 billion yen to an operating loss of 239.1 billion yen in FY2010 first quarter compared with FY2009 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales and the effects of changes in exchange rates, despite the effects of reduction in fixed costs and cost reduction efforts.

#### (ii) Financial services:

Net revenues for the financial services operations decreased by 43.0 billion yen, or 11.8%, to 320.1 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 29.5 billion yen, or 37.3%, to 49.6 billion yen in FY2010 first quarter compared with FY2009 first quarter. The decrease in operating income was mainly due to a decrease in valuation gains on interest rate swaps stated at fair value in accordance with the Statement of Financial Accounting Standards (“FAS”) No. 133 (as amended by several guidance including FAS No. 138) in sales finance subsidiaries, despite higher interest margins in financing.

#### (iii) All other:

Net revenues for all other businesses decreased by 84.1 billion yen, or 29.2%, to 204.1 billion yen in FY2010 first quarter compared with FY2009 first quarter and operating income decreased by 7.5 billion yen to an operating loss of 4.6 billion yen in FY2010 first quarter compared with FY2009 first quarter.

### (3) Geographic Information

#### (i) Japan:

Net revenues in Japan decreased by 1,479.0 billion yen, or 40.4%, to 2,181.8 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 429.1 billion yen to an operating loss of 212.0 billion yen in FY2010 first quarter compared with FY2009 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle exports, and the effects of changes in exchange rates, despite the effects of cost reduction efforts and reduction in fixed costs.

#### (ii) North America:

Net revenues in North America decreased by 915.9 billion yen, or 43.8%, to 1,175.2 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 72.8 billion yen to an operating loss of 3.7 billion yen in FY2010 first quarter compared with FY2009 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales, and a decrease in valuation gains on interest rate swaps stated at fair value in accordance with FAS No. 133 (as amended by several guidance including FAS No. 138) in sales finance subsidiaries in the United States of America.

#### (iii) Europe:

Net revenues in Europe decreased by 401.1 billion yen, or 43.8%, to 515.1 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 40.7 billion yen to an operating loss of 20.4 billion yen in FY2010 first quarter compared with FY2009 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.

#### (iv) Asia:

Net revenues in Asia decreased by 304.2 billion yen, or 38.1%, to 494.1 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 42.4 billion yen, or 61.2%, to 26.9 billion yen in FY2010 first quarter compared with FY2009 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.

#### (v) Other (Central and South America, Oceania and Africa):

Net revenues in other regions decreased by 285.4 billion yen, or 45.4%, to 343.3 billion yen in FY2010 first quarter compared with FY2009 first quarter, and operating income decreased by 27.1 billion yen, or 60.9% to 17.4 billion yen in FY2010 first quarter compared with FY2009 first quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle unit sales.

## 2 . Qualitative Information Concerning Consolidated Financial Position for FY2010 First Quarter

Cash flows from operating activities resulted in an increase in cash by 558.9 billion yen in FY2010 first quarter. Net cash provided by operating activities decreased by 373.8 billion yen from 932.7 billion yen in FY2009 first quarter. Cash flows from investing activities resulted in a decrease in cash by 234.2 billion yen in FY2010 first quarter. Net cash used in investing activities decreased by 779.8 billion yen from 1,014.0 billion yen in FY2009 first quarter. Cash flows from financing activities resulted in a decrease in cash by 96.0 billion yen in FY2010 first quarter. Net cash provided by financing activities decreased by 409.1 billion yen from 313.1 billion yen in FY2009 first quarter. After taking into account the effect of changes in exchange rates, cash and cash equivalents increased by 245.1 billion yen, or 10.0%, to 2,689.3 billion yen at the end of FY2010 first quarter compared with the end of FY2009.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

### 3 . Qualitative Information Concerning Forecast of Consolidated Financial Results for FY2010

Reflecting the upward revision of our sales plan based on our recent business performance and favorable results obtained from a variety of measures for profit improvement, the current forecast of consolidated financial results for FY2010 (April 1, 2009 through March 31, 2010) is set forth below. This forecast assumes average exchange rates through the fiscal year of 92 yen per US\$1 and 131 yen per 1 Euro.

#### Forecast of consolidated results for FY2010

Net revenues	16,800.0 billion yen	(a decrease of 18.2% compared with FY2009)
Operating loss	(750.0) billion yen	(a decrease of — compared with FY2009)
Loss before income taxes and equity in earnings of affiliated companies	(700.0) billion yen	(a decrease of — compared with FY2009)
Net loss attributable to Toyota Motor Corporation	(450.0) billion yen	(a decrease of — compared with FY2009)

\*“Net loss attributable to Toyota Motor Corporation” is equivalent to “Net loss” up to FY2009.

These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota’s actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

When using the forecast of financial results, please refer to the Cautionary Statement with Respect to Forward-Looking Statements on page 2.

### 4. Other

- (1) Changes in significant subsidiaries during the current period  
(Changes in specified subsidiaries that caused a change in the scope of consolidation)

None

- (2) Simplified accounting procedures and accounting procedures specific to quarterly consolidated financial statements

#### Provision for income taxes

The provision for income taxes is computed by multiplying quarterly income before income taxes and equity in earnings of affiliated companies by estimated annual effective tax rates. These estimated effective tax rates reflect anticipated investment tax credits, foreign tax credits and other items including changes in valuation allowances, that affect estimated effective tax rates.

(3) Changes in accounting principles, procedures, and disclosures for quarterly consolidated financial statements

In December 2007, the Financial Accounting Standards Board ("FASB") issued FAS No. 141(R), *Business Combinations* ("FAS 141(R)"). FAS 141(R) establishes principles and requirements for how the acquirer recognizes and measures the identifiable assets acquired, the liabilities assumed, any noncontrolling interest, and the goodwill acquired in a business combination or a gain from a bargain purchase. Also, FAS 141(R) provides several new disclosure requirements that enable users of the financial statements to evaluate the nature and financial effects of the business combination. Toyota and its consolidated subsidiaries ("Toyota") adopted FAS 141(R) from the business combinations on and after the beginning of fiscal year begun on or after December 15, 2008. The adoption of FAS 141(R) did not have a material impact on Toyota's quarterly consolidated financial statements.

In December 2007, FASB issued FAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51* ("FAS 160"). FAS 160 amends the guidance in Accounting Research Bulletins No. 51, *Consolidated Financial Statements*, to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Toyota adopted FAS 160 from the interim period within the fiscal year begun on or after December 15, 2008. As a result, noncontrolling interest, formerly reported as minority interest, is reported as shareholders' equity in the quarterly consolidated balance sheets, and the amount of net income attributable to the parent and to the noncontrolling interest are identified and presented in the quarterly consolidated statements of income. Since the presentation and disclosure requirements have been applied retrospectively for all periods presented in the consolidated financial statements in which FAS 160 is applied, certain prior year amounts have been reclassified to conform to FAS 160. The adoption of FAS 160 did not have a material impact on Toyota's quarterly consolidated financial statements.

In April 2009, FASB issued FASB Staff Position No. FAS 115-2 and FAS 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments* ("FSP FAS 115-2 and FAS 124-2"). FSP FAS 115-2 and FAS 124-2 revises the recognition and presentation requirements for other-than-temporary impairments of debt securities, and contains additional disclosure requirements related to debt and equity securities. Toyota adopted FSP FAS 115-2 and FAS 124-2 from the interim period ended after June 15, 2009. The adoption of FSP FAS 115-2 and FAS 124-2 did not have a material impact on Toyota's quarterly consolidated financial statements.

In May 2009, FASB issued FAS No. 165, *Subsequent Events* ("FAS 165"). FAS 165 is intended to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. Toyota adopted FAS 165 from the interim period ended after June 15, 2009. The adoption of FAS 165 did not have a material impact on Toyota's quarterly consolidated financial statements.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

**5. Consolidated Production and Sales****(1) Production**

(Units)

Business segment		FY2009 first quarter (April 1, 2008 through June 30, 2008)	FY2010 first quarter (April 1, 2009 through June 30, 2009)	Increase (Decrease)
Automotive	Japan	1,252,936	761,954	(490,982)
	North America	325,634	201,415	(124,219)
	Europe	168,095	92,691	(75,404)
	Asia	262,388	191,745	(70,643)
	Other	128,138	71,700	(56,438)
	Total	2,137,191	1,319,505	(817,686)
Other	Housing	902	788	(114)

Note: 1 Production in "Automotive" indicates production units of vehicles (new).

2 "Other" in "Automotive" consists of Central and South America, Oceania and Africa.

**(2) Sales (by destination)**

(Units)

Business segment		FY2009 first quarter (April 1, 2008 through June 30, 2008)	FY2010 first quarter (April 1, 2009 through June 30, 2009)	Increase (Decrease)
Automotive	Japan	512,874	407,043	(105,831)
	North America	728,679	387,078	(341,601)
	Europe	300,998	212,537	(88,461)
	Asia	262,279	194,579	(67,700)
	Other	381,693	199,679	(182,014)
	Total	2,186,523	1,400,916	(785,607)
Other	Housing	916	774	(142)

Note: 1 Sales in "Automotive" indicates sales units of vehicles (new).

2 "Other" in "Automotive" consists of Central and South America, Oceania, Africa and the Middle East, etc.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

**6. Quarterly Consolidated Financial Statements****(1) Quarterly Consolidated Balance Sheets**

(Amount: million yen)

	FY2010 first quarter (As of June 30, 2009)	FY2009 (As of March 31, 2009)	Increase (Decrease)
<b>Assets</b>			
Current assets:			
Cash and cash equivalents	2,689,374	2,444,280	245,094
Time deposits	41,087	45,178	(4,091)
Marketable securities	431,857	495,326	(63,469)
Trade accounts and notes receivable, less allowance for doubtful accounts	1,405,885	1,392,749	13,136
Finance receivables, net	3,878,939	3,891,406	(12,467)
Other receivables	367,214	332,722	34,492
Inventories	1,483,992	1,459,394	24,598
Deferred income taxes	595,123	605,331	(10,208)
Prepaid expenses and other current assets	812,460	632,543	179,917
Total current assets	11,705,931	11,298,929	407,002
Noncurrent finance receivables, net	5,610,939	5,655,545	(44,606)
Investments and other assets:			
Marketable securities and other securities investments	2,176,243	2,102,874	73,369
Affiliated companies	1,844,226	1,826,375	17,851
Employees receivables	69,759	69,523	236
Other	764,534	707,110	57,424
Total investments and other assets	4,854,762	4,705,882	148,880
Property, plant and equipment:			
Land	1,265,051	1,257,409	7,642
Buildings	3,672,959	3,633,954	39,005
Machinery and equipment	9,359,597	9,201,093	158,504
Vehicles and equipment on operating leases	2,703,388	2,836,881	(133,493)
Construction in progress	220,119	263,602	(43,483)
Subtotal	17,221,114	17,192,939	28,175
Less – Accumulated depreciation	(9,988,204)	(9,791,258)	(196,946)
Total property, plant and equipment, net	7,232,910	7,401,681	(168,771)
<b>Total assets</b>	<b>29,404,542</b>	<b>29,062,037</b>	<b>342,505</b>

TOYOTA MOTOR CORPORATION FY2010 First Quarter Financial Summary

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amount: million yen)

	FY2010 first quarter (As of June 30, 2009)	FY2009 (As of March 31, 2009)	Increase (Decrease)
<b>Liabilities</b>			
Current liabilities:			
Short-term borrowings	3,559,234	3,617,672	(58,438)
Current portion of long-term debt	2,563,588	2,699,512	(135,924)
Accounts payable	1,485,528	1,299,455	186,073
Other payables	656,198	670,634	(14,436)
Accrued expenses	1,575,080	1,540,681	34,399
Income taxes payable	50,190	51,298	(1,108)
Other current liabilities	728,299	710,041	18,258
Total current liabilities	10,618,117	10,589,293	28,824
Long-term liabilities:			
Long-term debt	6,565,472	6,301,469	264,003
Accrued pension and severance costs	637,314	634,612	2,702
Deferred income taxes	728,003	642,293	85,710
Other long-term liabilities	253,675	293,633	(39,958)
Total long-term liabilities	8,184,464	7,872,007	312,457
Total liabilities	18,802,581	18,461,300	341,281
<b>Shareholders' equity</b>			
Toyota Motor Corporation shareholders' equity:			
Common stock, no par value, authorized: 10,000,000,000 shares as of June 30, 2009 and March 31, 2009 issued: 3,447,997,492 shares as of June 30, 2009 and March 31, 2009	397,050	397,050	—
Additional paid-in capital	501,895	501,211	684
Retained earnings	11,344,044	11,531,622	(187,578)
Accumulated other comprehensive income (loss)	(916,112)	(1,107,781)	191,669
Treasury stock, at cost, 312,060,165 shares as of June 30, 2009 and 312,115,017 shares as of March 31, 2009	(1,260,669)	(1,260,895)	226
Total Toyota Motor Corporation shareholders' equity	10,066,208	10,061,207	5,001
Noncontrolling interest	535,753	539,530	(3,777)
Total shareholders' equity	10,601,961	10,600,737	1,224
Commitments and contingencies			
Total liabilities and shareholders' equity	29,404,542	29,062,037	342,505

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

## (2) Quarterly Consolidated Statements of Income

(First quarter for the three months ended June 30)

(Amount: million yen)

	FY2009 first quarter (Three months ended June 30, 2008)	FY2010 first quarter (Three months ended June 30, 2009)	Increase (Decrease)
Net revenues:			
Sales of products	5,858,843	3,521,081	(2,337,762)
Financing operations	356,287	314,996	(41,291)
Total net revenues	6,215,130	3,836,077	(2,379,053)
Costs and expenses:			
Cost of products sold	4,989,767	3,368,860	(1,620,907)
Cost of financing operations	184,316	183,955	(361)
Selling, general and administrative	628,456	478,125	(150,331)
Total costs and expenses	5,802,539	4,030,940	(1,771,599)
Operating income (loss)	412,591	(194,863)	(607,454)
Other income (expense):			
Interest and dividend income	41,912	22,775	(19,137)
Interest expense	(14,353)	(8,800)	5,553
Foreign exchange gain, net	13,985	27,999	14,014
Other income (loss), net	(1,081)	14,381	15,462
Total other income (expense)	40,463	56,355	15,892
Quarterly income (loss) before income taxes and equity in earnings of affiliated companies	453,054	(138,508)	(591,562)
Provision for income taxes	174,666	(47,797)	(222,463)
Equity in earnings of affiliated companies	95,064	3,546	(91,518)
Quarterly net income (loss)	373,452	(87,165)	(460,617)
Less: Quarterly net (income) loss attributable to the noncontrolling interest	(19,793)	9,343	29,136
Quarterly net income (loss) attributable to Toyota Motor Corporation	353,659	(77,822)	(431,481)

(Amount: yen)

Quarterly net income (loss) attributable to Toyota Motor Corporation per share			
Basic	112.30	(24.82)	(137.12)
Diluted	112.28	(24.82)	(137.10)

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

## (3) Quarterly Consolidated Statements of Cash Flows

(Amount: million yen)

	FY2009 first quarter (Three months ended June 30, 2008)	FY2010 first quarter (Three months ended June 30, 2009)
Cash flows from operating activities:		
Quarterly net income (loss)	373,452	(87,165)
Adjustments to reconcile quarterly net income (loss) to net cash provided by operating activities		
Depreciation	353,659	334,712
Provision for doubtful accounts and credit losses	47,142	38,282
Pension and severance costs, less payments	(12,080)	3,087
Losses on disposal of fixed assets	20,024	8,093
Unrealized losses on available-for-sale securities, net	19	395
Deferred income taxes	(17,277)	(22,361)
Equity in earnings of affiliated companies	(95,064)	(3,546)
Changes in operating assets and liabilities, and other	262,890	287,457
Net cash provided by operating activities	932,765	558,954
Cash flows from investing activities:		
Additions to finance receivables	(2,326,976)	(1,832,060)
Collection of and proceeds from sales of finance receivables	1,870,129	1,850,764
Additions to fixed assets excluding equipment leased to others	(354,471)	(217,840)
Additions to equipment leased to others	(320,170)	(170,722)
Proceeds from sales of fixed assets excluding equipment leased to others	17,572	14,650
Proceeds from sales of equipment leased to others	91,580	136,848
Purchases of marketable securities and security investments	(308,335)	(40,710)
Proceeds from sales of and maturity of marketable securities and security investments	351,258	121,477
Changes in investments and other assets, and other	(34,643)	(96,688)
Net cash used in investing activities	(1,014,056)	(234,281)
Cash flows from financing activities:		
(Purchase) reissuance of common stock	(96)	230
Proceeds from issuance of long-term debt	656,886	895,918
Payments of long-term debt	(700,888)	(776,854)
Increase (decrease) in short-term borrowings	593,422	(105,633)
Dividends paid	(236,196)	(109,756)
Net cash provided by (used in) financing activities	313,128	(96,095)
Effect of exchange rate changes on cash and cash equivalents	48,222	16,516
Net increase in cash and cash equivalents	280,059	245,094
Cash and cash equivalents at beginning of period	1,628,547	2,444,280
Cash and cash equivalents at end of period	1,908,606	2,689,374

Note: In the Quarterly Consolidated Statements of Cash Flows, cash and cash equivalents include cash on hand, bank deposits that can be withdrawn at any time and short-term investments that can be converted into cash at any time and carry minimal risk of change in value.

## (4) Going Concern Assumption

None

TOYOTA MOTOR CORPORATION FY2010 First Quarter Financial Summary

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(5) Segment Information

(i) Segment operating results

FY2009 first quarter (Three months ended June 30, 2008)

(Amount: million yen)

	Automotive	Financial Services	All Other	Intersegment Elimination	Consolidated
Net revenues:					
(1) Sales to external customers	5,715,741	356,287	143,102	—	6,215,130
(2) Intersegment sales	5,206	6,886	145,064	(157,156)	—
Total	5,720,947	363,173	288,166	(157,156)	6,215,130
Operating expenses	5,388,602	284,039	285,204	(155,306)	5,802,539
Operating income	332,345	79,134	2,962	(1,850)	412,591

FY2010 first quarter (Three months ended June 30, 2009)

(Amount: million yen)

	Automotive	Financial Services	All Other	Intersegment Elimination	Consolidated
Net revenues:					
(1) Sales to external customers	3,410,071	314,996	111,010	—	3,836,077
(2) Intersegment sales	2,896	5,153	93,139	(101,188)	—
Total	3,412,967	320,149	204,149	(101,188)	3,836,077
Operating expenses	3,652,104	270,532	208,695	(100,391)	4,030,940
Operating income (loss)	(239,137)	49,617	(4,546)	(797)	(194,863)

(ii) Geographic information

FY2009 first quarter (Three months ended June 30, 2008)

(Amount: million yen)

	Japan	North America	Europe	Asia	Other	Intersegment Elimination	Consolidated
Net revenues:							
(1) Sales to external customers	2,029,943	2,048,269	871,858	719,133	545,927	—	6,215,130
(2) Intersegment sales	1,630,909	42,870	44,305	79,215	82,717	(1,880,016)	—
Total	3,660,852	2,091,139	916,163	798,348	628,644	(1,880,016)	6,215,130
Operating expenses	3,443,690	2,021,965	895,875	728,978	584,192	(1,872,161)	5,802,539
Operating income	217,162	69,174	20,288	69,370	44,452	(7,855)	412,591

FY2010 first quarter (Three months ended June 30, 2009)

(Amount: million yen)

	Japan	North America	Europe	Asia	Other	Intersegment Elimination	Consolidated
Net revenues:							
(1) Sales to external customers	1,398,778	1,155,390	500,055	457,940	323,914	—	3,836,077
(2) Intersegment sales	783,029	19,840	15,018	36,169	19,392	(873,448)	—
Total	2,181,807	1,175,230	515,073	494,109	343,306	(873,448)	3,836,077
Operating expenses	2,393,809	1,178,867	535,460	467,207	325,923	(870,326)	4,030,940
Operating income (loss)	(212,002)	(3,637)	(20,387)	26,902	17,383	(3,122)	(194,863)

Note: "Other" consists of Central and South America, Oceania and Africa.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(6) Significant Changes in Shareholders' Equity

None