

Supplemental Material for Financial Results for FY2009 First Quarter (Consolidated)

< U.S. GAAP >

	FY2008					FY2009	FY2009 Forecast (Apr.2008 through Mar.2009)
	1Q	(Note 1) 2Q	3Q	(Note 1) 4Q	(Apr.2007 through Mar.2008)	1Q	
Vehicle Production (thousands of units)	2,090	2,004	2,201	2,252	8,547	2,137	
(Japan) - including Daihatsu & Hino	1,239	1,190	1,358	1,373	5,160	1,252	
[Daihatsu]	[194]	[182]	[197]	[212]	[785]	[197]	
[Hino]	[26]	[27]	[28]	[30]	[111]	[28]	
(Overseas) - including Daihatsu & Hino	851	814	843	879	3,387	885	
[Daihatsu]	[17]	[17]	[19]	[27]	[80]	[34]	
[Hino]	[-]	[-]	[-]	[-]	[-]	[-]	
North America	340	306	300	322	1,268	326	
Europe	184	157	183	187	711	168	
Asia	220	237	241	263	961	263	
Central and South America	38	41	40	31	150	40	
Oceania	35	42	39	33	149	38	
Africa	34	31	40	43	148	50	
Vehicle Sales (thousands of units)	2,162	2,139	2,281	2,331	8,913	2,186	8,740
(Japan) - including Daihatsu & Hino	500	506	541	641	2,188	512	2,170
[Daihatsu]	[140]	[128]	[129]	[174]	[571]	[145]	[590]
[Hino]	[9]	[13]	[11]	[13]	[46]	[9]	[40]
(Overseas) - including Daihatsu & Hino	1,662	1,633	1,740	1,690	6,725	1,674	6,570
[Daihatsu]	[52]	[52]	[51]	[59]	[214]	[59]	[250]
[Hino]	[16]	[15]	[17]	[17]	[65]	[19]	[80]
North America	762	735	756	705	2,958	729	2,630
Europe	333	302	308	341	1,284	301	1,290
Asia	222	230	241	263	956	262	1,060
Central and South America	77	82	91	70	320	85	310
Oceania	70	70	74	75	289	81	300
Africa	77	75	85	77	314	77	330
Middle East	120	136	183	158	597	137	650
Other	1	3	2	1	7	2	
Total Retail Unit Sales (thousands of units)	2,365	2,336	2,316	2,413	9,430	2,406	
Housing Sales (units)	853	1,412	1,195	1,971	5,431	916	5,800

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	FY2008					FY2009		FY2009	
	1Q	(Note 1) 2Q	3Q	(Note 1) 4Q	(Apr.2007 through Mar.2008)	1Q	First half (Apr.2008 through Sep.2008)	Forecast (Apr.2008 through Mar.2009)	
Foreign Exchange Rate									
Yen to US Dollar Rate	121	118	113	105	114	105	as premise: 105	as premise: 105	
Yen to Euro Rate	163	162	164	158	162	163	162	161	
Market Share (Japan)								approximately	
Toyota (excluding Mini-Vehicles) (%)	46.1	44.8	47.7	44.3	45.6	47.4		46%	
Toyota, Daihatsu and Hino (including Mini-Vehicles) (%)	42.1		43.4		42.0	43.6			
Number of Employees		309,797		316,121	316,121	323,650			
Net Revenues (billions of yen)	6,522.6	6,489.6	6,709.9	6,567.1	26,289.2	6,215.1	12,200.0	25,000.0	
Geographic Information									
Japan	3,662.9	3,653.9	3,984.8	4,014.2	15,315.8	3,660.8			
North America	2,510.9	2,399.0	2,369.8	2,143.5	9,423.2	2,091.1			
Europe	1,019.0	1,001.6	983.1	989.7	3,993.4	916.2			
Asia	720.1	785.2	811.2	804.4	3,120.9	798.3			
Other	559.7	569.2	641.2	524.0	2,294.1	628.7			
Elimination	-1,950.0	-1,919.3	-2,080.2	-1,908.7	-7,858.2	-1,880.0			
Business Segment									
Automotive	6,014.3	5,925.3	6,180.4	6,057.3	24,177.3	5,720.9			
Financial Services	378.6	406.7	391.7	321.3	1,498.3	363.1			
All Other	293.0	321.0	333.6	399.3	1,346.9	288.2			
Elimination	-163.3	-163.4	-195.8	-210.8	-733.3	-157.1			
Operating Income (billions of yen)	675.4	596.7	601.5	396.7	2,270.3	412.5	750.0	1,600.0	
(Operating Income Ratio) (%)	(10.4)	(9.2)	(9.0)	(6.0)	(8.6)	(6.6)	(6.1)	(6.4)	
Geographic Information									
Japan	396.6	376.7	389.4	277.6	1,440.3	217.1			
North America	160.2	93.9	63.6	-12.4	305.3	69.1			
Europe	38.5	29.8	34.0	39.2	141.5	20.3			
Asia	49.6	67.1	64.3	75.4	256.4	69.3			
Other	38.6	33.1	49.9	22.3	143.9	44.5			
Elimination	-8.1	-3.9	0.3	-5.4	-17.1	-7.8			
Business Segment									
Automotive	622.1	559.5	567.8	422.5	2,171.9	332.3			
Financial Services	48.3	29.5	20.9	-12.2	86.5	79.1			
All Other	4.1	6.0	11.8	11.1	33.0	2.9			
Elimination	0.9	1.7	1.0	-24.7	-21.1	-1.8			
Income before income taxes (billions of yen)	739.0	623.2	652.7	422.3	2,437.2	453.0	800.0	1,700.0	
(Income before income taxes Ratio) (%)	(11.3)	(9.6)	(9.7)	(6.4)	(9.3)	(7.3)	(6.6)	(6.8)	
Equity in Earnings of Affiliated Companies (billions of yen)	81.8	63.3	79.1	45.9	270.1	95.0			
Net Income (billions of yen)	491.5	450.9	458.6	316.8	1,717.8	353.6	600.0	1,250.0	
(Net Income Ratio) (%)	(7.5)	(6.9)	(6.8)	(4.8)	(6.5)	(5.7)	(4.9)	(5.0)	
Shareholders Return									
Cash Dividends (billions of yen)		207.0		236.2	443.2				
Cash Dividends Per share (yen)		65		75	140				
Payout Ratio (%)		22.0		30.6	25.9				
Value of shares repurchased (billions of yen)	62.9	36.5	92.0	125.6	317.0	-			
Number of shares canceled (thousands)	-	-	-	162,000	162,000	-			
Number of Outstanding Shares (thousands)		3,609,997		3,447,997	3,447,997	3,447,997			

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	FY2008					FY2009		FY2009	
	1Q	(Note 1) 2Q	3Q	(Note 1) 4Q	(Apr.2007 through Mar.2008)	1Q	First half (Apr.2008 through Sep.2008)	Forecast (Apr.2008 through Mar.2009)	
Research & Development (billions of yen)	229.0	217.3	246.8	265.7	958.8	234.2	430.0	920.0	
Depreciation (billions of yen)	242.9	260.7	244.5	294.3	1,042.4	245.3	500.0	1,100.0	
Geographic Information									
Japan	144.8	156.3	145.2	166.8	613.1	147.6		690.0	
North America	44.3	46.1	44.3	68.8	203.5	44.2		210.0	
Europe	24.2	26.5	24.3	26.0	101.0	23.8		100.0	
Asia	19.8	20.7	20.2	20.5	81.2	19.0		60.0	
Other	9.8	11.1	10.5	12.2	43.6	10.7		40.0	
Capital Expenditures (billions of yen)	254.0	371.6	360.7	493.9	1,480.2	268.4	600.0	1,400.0	
Geographic Information									
Japan	135.7	214.9	207.9	304.6	863.1	148.9		820.0	
North America	68.1	91.1	71.7	103.4	334.3	73.3		320.0	
Europe	15.6	26.1	41.1	33.1	115.9	20.3		140.0	
Asia	22.6	22.8	25.3	37.7	108.4	12.7		60.0	
Other	12.0	16.7	14.7	15.1	58.5	13.2		60.0	
Total Liquid Assets (billions of yen)					4,215.4				
Free Cash Flow (billions of yen)					751.5				
Total Assets (billions of yen)	34,184.7	33,890.6	34,499.7	32,458.3	32,458.3	34,185.5			
Shareholders' Equity (billions of yen)	12,285.2	12,381.2	12,497.3	11,869.5	11,869.5	12,253.0			
Return on Equity (%)	16.3	14.6	14.7	10.4	14.5	11.7			
Return on Asset (%)	5.9	5.3	5.4	3.8	5.3	4.2			
Number of Consolidated Subsidiaries					530				
Number of Affiliates Accounted for Under the Equity Method					55				

Analysis of Net Income FY2009 1Q (billions of yen, approximately)	Consolidated
Marketing Efforts	30.0
Cost Reduction Efforts	-10.0
From Engineering	-30.0
From Manufacturing and Logistics	20.0
Effects of Changes in Exchange Rates	-200.0
Increases in Expenses, etc	-82.9
(Changes in Operating Income)	-262.9
Non-operating Income	-23.1
Equity in Earnings of Affiliated Companies	13.2
Income Taxes , Minority Interest in Consolidated Subsidiaries	134.9
(Changes in Net Income)	-137.9

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar, the Canadian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

Supplemental Material for Financial Results for FY2009 First Quarter (Unconsolidated)

< Japan GAAP >

	FY2008					FY2009		FY2009 Forecast (Apr.2008 through Mar.2009)
	1Q	(Note 1) 2Q	3Q	(Note 1) 4Q	(Apr.2007 through Mar.2008)	1Q		
Domestic vehicle production (thousands of units)	1,018	982	1,133	1,131	4,264	1,027	4,083	
Overseas vehicle production (thousands of units)	1,084	1,070	1,129	1,141	4,424	1,164	4,360	
Vehicle Sales (thousands of units)	1,021	987	1,148	1,147	4,303	1,033	4,160	
Domestic	358	371	410	456	1,595	368	1,560	
Exports	663	616	738	691	2,708	665	2,600	
North America	326	307	350	321	1,304	310	1,160	
Europe	114	94	103	116	427	117	470	
Asia	35	36	48	45	164	48	180	
Central and South America	30	31	33	25	119	26	90	
Oceania	45	41	49	52	187	51	180	
Africa	39	33	37	33	142	35	150	
Middle East	72	72	117	98	359	76	370	
Other	2	2	1	1	6	2		
Housing Sales (units)	732	1,160	1,198	1,532	4,622	771	5,000	
Net Sales (billions of yen)	2,908.8	2,828.3	3,238.4	3,103.7	12,079.2	2,890.5	11,900.0	
Domestic	793.7	820.4	935.2	1,000.5	3,549.8	859.9		
Exports	2,115.1	2,007.9	2,303.2	2,103.2	8,529.4	2,030.6		
Operating Income (billions of yen)	324.6	285.1	299.0	199.9	1,108.6	173.5	500.0	
(Operating Income Ratio) (%)	(11.2)	(10.1)	(9.2)	(6.4)	(9.2)	(6.0)	(4.2)	
Ordinary Income (billions of yen)	511.0	341.4	498.7	229.5	1,580.6	401.4	980.0	
(Ordinary Income Ratio) (%)	(17.6)	(12.1)	(15.4)	(7.4)	(13.1)	(13.9)	(8.2)	
Net Income (billions of yen)	361.5	240.4	375.1	161.1	1,138.1	321.1	770.0	
(Net Income Ratio) (%)	(12.4)	(8.5)	(11.6)	(5.2)	(9.4)	(11.1)	(6.5)	
Research & Development (billions of yen)	194.1	184.6	213.6	226.2	818.5	199.6	780.0	
Depreciation (billions of yen)	72.8	77.7	63.3	63.6	277.4	68.8	320.0	
Capital Expenditures (billions of yen)	49.0	94.7	90.1	167.4	401.2	64.5	400.0	

Analysis of Net Income FY2009 1Q (billions of yen, approximately)	Unconsolidated
Marketing Efforts	60.0
Cost Reduction Efforts	-10.0
From Engineering	-20.0
From Manufacturing and Logistics	10.0
Effects of Changes in Exchange Rates	-190.0
Increases in Expenses, etc	-11.1
(Changes in Operating Income)	-151.1
Non-operating Income	41.5
Income Taxes, etc	69.2
(Changes in Net Income)	-40.4

Cautionary Statement with Respect to Forward-Looking Statements
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A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

(Note 1) For the year ended March 31, 2008, 2Q = 1st Half - 1Q, 4Q = Fiscal year - 3Q (the first nine-month period)

(Note 2) Shows the number of employees (excluding loan employees from Toyota and its consolidated subsidiaries ("Toyota") to outside Toyota and including loan employees from outside Toyota to Toyota)

(Note 3) Figures for depreciation and capital expenditures do not include vehicles in operating lease.

(Note 4) Excluding financial subsidiaries

(Note 5) Calculation: Cash flows from operating activities + Cash flows from investing activities (excluding financial entities)