

## FY2003 Third Quarter Consolidated Financial Results

(October 1, 2002 through December 31, 2002)

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

English translation from the original Japanese-language document

**February 5, 2003**

Company name : **Toyota Motor Corporation**  
 Stock exchanges on which the shares are listed : Tokyo, Nagoya, Osaka, Fukuoka and Sapporo  
 Stock Exchanges in Japan  
 Code number : 7203  
 Location of the head office : Aichi Prefecture  
 URL : <http://www.toyota.co.jp>  
 Representative : Fujio Cho, President  
 Contact person : Takahiko Ijichi, General Manager, Accounting Division  
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Whether or not to be prepared in accordance with : No  
 accounting principles generally accepted in the  
 United States

### Results of FY2003 Third Quarter (October 1, 2002 through December 31, 2002)

#### (1) Consolidated financial results

(Amounts less than one million yen are omitted.)

	Net sales		Operating income		Ordinary income	
	Million yen	%	Million yen	%	Million yen	%
<b>FY2003 third quarter</b>	<b>4,186,777</b>	<b>(13.2)</b>	<b>379,436</b>	<b>(23.3)</b>	<b>370,268</b>	<b>(59.0)</b>
FY2002 third quarter	3,697,897		307,783		232,873	
FY2002	15,106,297		1,123,470		1,113,524	

	Net income		Net income per share - basic	Net income per share - diluted
	Million yen	%	Yen	Yen
<b>FY2003 third quarter</b>	<b>216,097</b>	<b>(93.9)</b>	<b>62.94</b>	<b>62.94</b>
FY2002 third quarter	111,472		30.99	-
FY2002	615,824		170.69	170.69

Note : Regarding net sales, operating income, ordinary income and net income, the figures in parentheses show percentage of changes from the corresponding period of the preceding year.

#### (2) Consolidated financial position

	Total assets	Shareholders' equity	Ratio of shareholders' equity	Shareholders' equity per share
	Million yen	Million yen	%	Yen
<b>FY2003 third quarter</b>	<b>20,058,944</b>	<b>7,510,024</b>	<b>37.4</b>	<b>2,197.50</b>
FY2002	19,888,937	7,325,072	36.8	2,059.94

# Supplement

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

February 5, 2003  
Toyota Motor Corporation

## Financial Results for Nine Months

(April 1, 2002 through December 31, 2002)

### Consolidated statements of income

(Amounts less than one million yen are omitted.)

	Nine months ended December 31, 2002	Nine months ended December 31, 2001	Increase (Decrease)	% of change
	Million yen	Million yen	Million yen	
Net sales	12,073,459	10,531,458	1,542,001	14.6
Operating income	1,110,264	814,364	295,900	36.3
Ordinary income	1,164,296	759,522	404,774	53.3
Income before income taxes and minority interest in consolidated subsidiaries	1,360,716	759,522	601,194	79.2
Net income	769,894	402,586	367,308	91.2

Net income per share-basic	Yen 221.67	Yen 111.32
Net income per share-diluted	221.67	—

### Unconsolidated statements of income

(Amounts less than one million yen are omitted.)

	Nine months ended December 31, 2002	Nine months ended December 31, 2001	Increase (Decrease)	% of change
	Million yen	Million yen	Million yen	
Net sales	6,506,820	6,067,454	439,366	7.2
Operating income	707,948	549,344	158,604	28.9
Ordinary income	743,555	520,820	222,735	42.8
Income before income taxes	906,013	520,820	385,193	74.0
Net income	535,924	305,605	230,319	75.4