

Supplemental Material for Financial Results for FY2008 Third Quarter (Consolidated)

< U.S. GAAP >

	FY2007							FY2008				FY2008 Prospects ending March 31, 2008
	(Note 1)			(Note 1)		(Note 1)	FY2007 12 mos. ended March 31, 2007	(Note 1)				
	1Q	2Q	1st Half	3Q	4Q	2nd Half		1Q	2Q	1st Half	3Q	
Vehicle Production (thousands of units)	2,000	1,957	3,957	2,092	2,131	4,223	8,180	2,090	2,004	4,094	2,201	
(Japan) - including Daihatsu & Hino	1,231	1,219	2,450	1,319	1,331	2,650	5,100	1,239	1,190	2,429	1,358	
[Daihatsu]	[197]	[197]	[394]	[208]	[213]	[421]	[815]	[194]	[182]	[376]	[197]	
[Hino]	[26]	[26]	[52]	[22]	[26]	[48]	[100]	[26]	[27]	[53]	[28]	
(Overseas) - including Daihatsu & Hino	769	738	1,507	773	800	1,573	3,080	851	814	1,665	843	
[Daihatsu]	[4]	[9]	[13]	[13]	[14]	[27]	[40]	[17]	[17]	[34]	[19]	
[Hino]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	
North America	314	276	590	286	329	615	1,205	340	306	646	300	
Europe	187	162	349	183	177	360	709	184	157	341	183	
Asia	184	189	373	194	188	382	755	220	237	457	241	
Latin America	37	40	77	37	33	70	147	38	41	79	40	
Oceania	18	33	51	33	33	66	117	35	42	77	39	
Africa	29	38	67	40	40	80	147	34	31	65	40	
Vehicle Sales (thousands of units)	2,091	2,054	4,145	2,155	2,224	4,379	8,524	2,162	2,139	4,301	2,281	8,930
(Japan) - including Daihatsu & Hino	543	530	1,073	541	659	1,200	2,273	500	506	1,006	541	2,180
[Daihatsu]	[140]	[136]	[276]	[132]	[179]	[311]	[587]	[140]	[128]	[268]	[129]	[550]
[Hino]	[11]	[17]	[28]	[10]	[13]	[23]	[51]	[9]	[13]	[22]	[11]	[40]
(Overseas) - including Daihatsu & Hino	1,548	1,524	3,072	1,614	1,565	3,179	6,251	1,662	1,633	3,295	1,740	6,750
[Daihatsu]	[38]	[47]	[85]	[50]	[49]	[99]	[184]	[52]	[52]	[104]	[51]	[220]
[Hino]	[13]	[11]	[24]	[12]	[14]	[26]	[50]	[16]	[15]	[31]	[17]	[70]
North America	747	717	1,464	764	714	1,478	2,942	762	735	1,497	756	2,970
Europe	308	281	589	306	329	635	1,224	333	302	635	308	1,260
Asia	193	189	382	204	203	407	789	222	230	452	241	970
Latin America	67	75	142	79	63	142	284	77	82	159	91	320
Oceania	64	67	131	68	69	137	268	70	70	140	74	300
Africa	66	79	145	84	75	159	304	77	75	152	85	340
Middle East	102	114	216	107	110	217	433	120	136	256	183	590
Others	1	2	3	2	2	4	7	1	3	4	2	
Total Retail Unit Sales (thousands of units)	2,208	2,252	4,460	2,200	2,345	4,545	9,005	2,365	2,336	4,701	2,316	
Housing Sales (units)	1,001	1,592	2,593	1,352	1,862	3,214	5,807	853	1,412	2,265	1,195	

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	(Note 1)			(Note 1)		(Note 1)	FY2007 12 mos. ended March 31, 2007	(Note 1)					
	1Q	2Q	1st Half	3Q	4Q	2nd Half		1Q	2Q	1st Half			3Q
Foreign Exchange Rate													
Yen to US Dollar Rate	115	116	115	118	119	119	117	121	118	119	113		as premise: 114
Yen to Euro Rate	144	148	146	152	156	154	150	163	162	162	164		161
Market Share (Japan)													approximately
Toyota (excluding Mini-cars) (%)	46.5	43.0	44.7	47.5	46.2	46.8	45.8	46.1	44.8	45.4	47.7		46%
Toyota, Daihatsu and Hino (including Mini-cars) (%)	41.8		40.7	42.3			41.5	42.1		41.7	43.4		
Number of Employees			295,992				299,394			309,797		(Note 2)	
Net Sales (billions of yen)	5,638.1	5,833.7	11,471.8	6,146.5	6,329.7	12,476.2	23,948.0	6,522.6	6,489.6	13,012.2	6,709.9		25,500.0
Geographical Segment													
Japan	3,422.3	3,588.0	7,010.3	3,806.2	3,998.8	7,805.0	14,815.3	3,662.9	3,653.9	7,316.8	3,984.8		
North America	2,181.6	2,163.0	4,344.6	2,378.1	2,307.0	4,685.1	9,029.7	2,510.9	2,399.0	4,909.9	2,369.8		
Europe	832.3	850.3	1,682.6	883.7	975.8	1,859.5	3,542.1	1,019.0	1,001.6	2,020.6	983.1		
Asia	484.6	540.1	1,024.7	561.9	639.0	1,200.9	2,225.6	720.1	785.2	1,505.3	811.2		
Others	453.1	515.4	968.5	511.1	443.1	954.2	1,922.7	559.7	569.2	1,128.9	641.2		
Elimination	-1,735.8	-1,823.1	-3,558.9	-1,994.5	-2,034.0	-4,028.5	-7,587.4	-1,950.0	-1,919.3	-3,869.3	-2,080.2		
Business Segment													
Automotive	5,187.6	5,296.6	10,484.2	5,665.7	5,778.1	11,443.8	21,928.0	6,014.3	5,925.3	11,939.6	6,180.4		
Financial Services	284.6	314.8	599.4	334.3	366.8	701.1	1,300.5	378.6	406.7	785.3	391.7		
All Other	295.0	347.2	642.2	310.5	371.0	681.5	1,323.7	293.0	321.0	614.0	333.6		
Elimination	-129.1	-124.9	-254.0	-164.0	-186.2	-350.2	-604.2	-163.3	-163.4	-326.7	-195.8		
Operating Income (billions of yen)	512.4	581.0	1,093.4	574.7	570.5	1,145.2	2,238.6	675.4	596.7	1,272.1	601.5		2,300.0
(Operating Income Ratio) (%)	(9.1)	(10.0)	(9.5)	(9.4)	(9.0)	(9.2)	(9.3)	(10.4)	(9.2)	(9.8)	(9.0)		(9.0)
Geographical Segment													
Japan	293.0	391.4	684.4	383.5	389.3	772.8	1,457.2	396.6	376.7	773.3	389.4		
North America	140.1	110.4	250.5	99.1	100.0	199.1	449.6	160.2	93.9	254.1	63.6		
Europe	36.5	29.5	66.0	34.8	36.5	71.3	137.3	38.5	29.8	68.3	34.0		
Asia	30.0	31.3	61.3	28.1	28.2	56.3	117.6	49.6	67.1	116.7	64.3		
Others	15.9	20.2	36.1	31.0	16.4	47.4	83.5	38.6	33.1	71.7	49.9		
Elimination	-3.1	-1.8	-4.9	-1.8	0.1	-1.7	-6.6	-8.1	-3.9	-12.0	0.3		
Business Segment													
Automotive	459.4	532.7	992.1	524.1	522.6	1,046.7	2,038.8	622.1	559.5	1,181.6	567.8		
Financial Services	47.7	32.2	79.9	41.3	37.3	78.6	158.5	48.3	29.5	77.8	20.9		
All Other	5.2	15.8	21.0	8.1	10.5	18.6	39.6	4.1	6.0	10.1	11.8		
Elimination	0.1	0.3	0.4	1.2	0.1	1.3	1.7	0.9	1.7	2.6	1.0		
Income before taxes (billions of yen)	554.6	611.5	1,166.1	615.9	600.5	1,216.4	2,382.5	739.0	623.2	1,362.2	652.7		2,450.0
(Income before taxes Ratio) (%)	(9.8)	(10.5)	(10.2)	(10.0)	(9.5)	(9.7)	(9.9)	(11.3)	(9.6)	(10.5)	(9.7)		(9.6)
Equity in Earnings of Affiliated Companies (billions of yen)	56.2	33.2	89.4	66.1	54.0	120.1	209.5	81.8	63.3	145.1	79.1		
Net Income (billions of yen)	371.5	405.7	777.2	426.7	440.1	866.8	1,644.0	491.5	450.9	942.4	458.6		1,700.0
(Net Income Ratio) (%)	(6.6)	(7.0)	(6.8)	(6.9)	(7.0)	(6.9)	(6.9)	(7.5)	(6.9)	(7.2)	(6.8)		(6.7)

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	(Note 1)			(Note 1)		(Note 1)	(Note 1)						
	1Q	2Q	1st Half	3Q	4Q	2nd Half		1Q	2Q	1st Half	3Q		
Research & Development (billions of yen)	207.9	185.3	393.2	229.0	268.5	497.5	890.7	229.0	217.3	446.3	246.8	940.0	
Depreciation (billions of yen)	225.9	229.3	455.2	233.2	258.6	491.8	947.0	242.9	260.7	503.6	244.5	1,020.0	
Geographical Segment													
Japan	146.3	148.8	295.1	142.2	155.2	297.4	592.5	144.8	156.3	301.1	145.2	630.0	
North America	38.4	35.9	74.3	43.9	47.1	91.0	165.3	44.3	46.1	90.4	44.3	190.0	
Europe	20.0	22.5	42.5	22.2	24.8	47.0	89.5	24.2	26.5	50.7	24.3	90.0	
Asia	13.2	14.0	27.2	15.5	19.2	34.7	61.9	19.8	20.7	40.5	20.2	65.0	
Others	8.0	8.1	16.1	9.4	12.3	21.7	37.8	9.8	11.1	20.9	10.5	45.0	
Capital Expenditures (billions of yen)	325.8	346.0	671.8	325.9	484.9	810.8	1,482.6	254.0	371.6	625.6	360.7	1,500.0	
Geographical Segment													
Japan	158.6	183.2	341.8	173.1	300.4	473.5	815.3	135.7	214.9	350.6	207.9	800.0	
North America	92.2	77.5	169.7	67.9	81.7	149.6	319.3	68.1	91.1	159.2	71.7	400.0	
Europe	23.1	24.3	47.4	26.3	46.0	72.3	119.7	15.6	26.1	41.7	41.1	110.0	
Asia	28.3	48.1	76.4	35.9	29.3	65.2	141.6	22.6	22.8	45.4	25.3	110.0	
Others	23.6	12.9	36.5	22.7	27.5	50.2	86.7	12.0	16.7	28.7	14.7	80.0	
Total Liquid Assets (billions of yen)			4,023.3				4,264.0			4,497.2			
Free Cash Flow (billions of yen)			522.3				1,003.4			291.5			
Total Assets (billions of yen)	28,743.3		30,047.8	31,016.8			32,574.7	34,184.7		33,890.6	34,499.7		
Shareholders' Equity (billions of yen)	10,452.9		10,994.5	11,270.7			11,836.1	12,285.2		12,381.2	12,497.3		
Return on Equity (%)	14.1		14.4	15.3			14.7	16.3		15.6	14.7		
Return on Asset (%)	5.2		5.3	5.6			5.4	5.9		5.7	5.4		
Number of Consolidated Subsidiaries			528				522			525			
Number of Affiliates Accounted for Under the Equity Method			56				56			56			

Contributing Factors to Operating Income	Consolidated	Unconsolidated
FY2008 3Q (billions of yen, approximately)		
Marketing Efforts	100.0	30.0
Cost Reduction Efforts	40.0	30.0
From Engineering	20.0	20.0
From Manufacturing and Logistics	20.0	10.0
Effects of Changes in Exchange Rates	-20.0	-20.0
Increases in Expenses	-93.2	-61.4

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.