

Supplementary Material for Financial Results for the 3 months ended December 31, 2006 (Consolidated)

< U.S. GAAP >

	FY2006						FY2006 12 mos. ended March 31, 2006	FY2007				FY2007 Prospects ending March 31, 2007
	(Note 1)		1st Half	(Note 1)		(Note 1) 2nd Half		(Note 1)		1st Half	3Q	
	1Q	2Q		3Q	4Q		1Q	2Q	1st Half			3Q
Vehicle Production												
(thousands of units)	1,892	1,809	3,701	1,914	2,096	4,010	7,711	2,000	1,957	3,957	2,092	
(Japan) - including Daihatsu & Hino	1,123	1,068	2,191	1,177	1,316	2,493	4,684	1,231	1,219	2,450	1,319	
[Daihatsu]	[175]	[169]	[344]	[188]	[189]	[377]	[721]	[197]	[197]	[394]	[208]	
[Hino]	[24]	[25]	[49]	[25]	[26]	[51]	[100]	[26]	[26]	[52]	[22]	
(Overseas) - including Daihatsu & Hino	769	741	1,510	737	780	1,517	3,027	769	738	1,507	773	
[Daihatsu]	[14]	[11]	[25]	[9]	[8]	[17]	[42]	[4]	[9]	[13]	[13]	
[Hino]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	
North America	320	289	609	285	307	592	1,201	314	276	590	286	
Europe	157	142	299	147	177	324	623	187	162	349	183	
Asia	205	211	416	217	203	420	836	184	189	373	194	
Latin America	31	32	63	30	29	59	122	37	40	77	37	
Oceania	29	29	58	27	28	55	113	18	33	51	33	
Africa	27	38	65	31	36	67	132	29	38	67	40	
Vehicle Sales (thousands of units)	1,948	1,885	3,833	1,980	2,161	4,141	7,974	2,091	2,054	4,145	2,155	8,470
(Japan) - including Daihatsu & Hino	550	536	1,086	571	707	1,278	2,364	543	530	1,073	541	2,290
[Daihatsu]	[133]	[132]	[265]	[130]	[169]	[299]	[564]	[140]	[136]	[276]	[132]	[590]
[Hino]	[10]	[16]	[26]	[14]	[16]	[30]	[56]	[11]	[17]	[28]	[10]	[50]
(Overseas) - including Daihatsu & Hino	1,398	1,349	2,747	1,409	1,454	2,863	5,610	1,548	1,524	3,072	1,614	6,180
[Daihatsu]	[41]	[39]	[80]	[36]	[32]	[68]	[148]	[38]	[47]	[85]	[50]	[180]
[Hino]	[12]	[11]	[23]	[11]	[12]	[23]	[46]	[13]	[11]	[24]	[12]	[50]
North America	641	604	1,245	643	668	1,311	2,556	747	717	1,464	764	2,900
Europe	256	242	498	246	279	525	1,023	308	281	589	306	1,200
Asia	229	219	448	217	215	432	880	193	189	382	204	770
Latin America	61	63	124	59	50	109	233	67	75	142	79	310
Oceania	67	62	129	59	63	122	251	64	67	131	68	260
Africa	64	62	126	63	64	127	253	66	79	145	84	290
Middle East	78	95	173	120	113	233	406	102	114	216	107	450
Others	2	2	4	2	2	4	8	1	2	3	2	
Total Retail Unit Sales (thousands of units)	2,058	2,035	4,093	2,007	2,152	4,159	8,252	2,208	2,252	4,460	2,200	
Housing Sales (units)	919	1,355	2,274	1,307	1,944	3,251	5,525	1,001	1,592	2,593	1,352	

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	(Note 1)			(Note 1)				(Note 1)				
	1Q	2Q	1st Half	3Q	4Q	2nd Half	1Q	2Q	1st Half	3Q		
Foreign Exchange Rate												as premise:
Yen to US Dollar Rate	108	111	110	117	117	117	113	115	116	115	118	116
Yen to Euro Rate	135	136	136	139	141	140	138	144	148	146	152	147
Market Share (Japan)												approximately
Toyota (excluding Mini-cars) (%)	45.0	40.8	42.8	46.2	45.4	45.7	44.3	46.5	43.0	44.7	47.5	45%
Toyota, Daihatsu and Hino (including Mini-cars) (%)	41.1		39.8	42.5			40.9	41.8		40.7	42.3	
Number of Employees			278,622				285,977			295,992		(Note 2)
Net Sales (billions of yen)	4,981.7	4,971.4	9,953.1	5,333.3	5,750.5	11,083.8	21,036.9	5,638.1	5,833.7	11,471.8	6,146.5	23,200.0
Geographical Segment												
Japan	2,992.0	3,040.9	6,032.9	3,375.8	3,702.8	7,078.6	13,111.5	3,422.3	3,588.0	7,010.3	3,806.2	
North America	1,835.7	1,791.6	3,627.3	2,027.0	2,033.6	4,060.6	7,687.9	2,181.6	2,163.0	4,344.6	2,378.1	
Europe	673.1	627.7	1,300.8	666.6	760.0	1,426.6	2,727.4	832.3	850.3	1,682.6	883.7	
Asia	507.1	489.9	997.0	501.0	544.8	1,045.8	2,042.8	484.6	540.1	1,024.7	561.9	
Others	363.4	396.7	760.1	416.4	425.2	841.6	1,601.7	453.1	515.4	968.5	511.1	
Elimination	-1,389.6	-1,375.4	-2,765.0	-1,653.5	-1,715.9	-3,369.4	-6,134.4	-1,735.8	-1,823.1	-3,558.9	-1,994.5	
Business Segment												
Automotive	4,620.6	4,523.9	9,144.5	4,900.0	5,293.6	10,193.6	19,338.1	5,187.6	5,296.6	10,484.2	5,665.7	
Financial Services	217.4	244.6	462.0	262.0	272.9	534.9	996.9	284.6	314.8	599.4	334.3	
All Other	234.4	301.5	535.9	289.9	364.5	654.4	1,190.3	295.0	347.2	642.2	310.5	
Elimination	-90.7	-98.6	-189.3	-118.6	-180.5	-299.1	-488.4	-129.1	-124.9	-254.0	-164.0	
Operating Income (billions of yen)	405.1	404.3	809.4	482.2	586.7	1,068.9	1,878.3	512.4	581.0	1,093.4	574.7	2,200.0
(Operating Income Ratio) (%)	(8.1)	(8.1)	(8.1)	(9.0)	(10.2)	(9.6)	(8.9)	(9.1)	(10.0)	(9.5)	(9.4)	(9.5)
Geographical Segment												
Japan	188.4	197.5	385.9	281.1	408.9	690.0	1,075.9	293.0	391.4	684.4	383.5	
North America	137.8	130.7	268.5	127.8	99.3	227.1	495.6	140.1	110.4	250.5	99.1	
Europe	16.7	23.4	40.1	26.6	27.2	53.8	93.9	36.5	29.5	66.0	34.8	
Asia	39.8	35.6	75.4	38.6	31.5	70.1	145.5	30.0	31.3	61.3	28.1	
Others	17.0	19.2	36.2	14.7	16.3	31.0	67.2	15.9	20.2	36.1	31.0	
Elimination	5.4	-2.1	3.3	-6.6	3.5	-3.1	0.2	-3.1	-1.8	-4.9	-1.8	
Business Segment												
Automotive	366.8	354.5	721.3	427.3	545.4	972.7	1,694.0	459.4	532.7	992.1	524.1	
Financial Services	39.7	43.8	83.5	46.8	25.5	72.3	155.8	47.7	32.2	79.9	41.3	
All Other	1.5	8.3	9.8	11.5	18.4	29.9	39.7	5.2	15.8	21.0	8.1	
Elimination	-2.9	-2.3	-5.2	-3.4	-2.6	-6.0	-11.2	0.1	0.3	0.4	1.2	
Income before taxes (billions of yen)	421.8	434.1	855.9	639.9	591.5	1,231.4	2,087.3	554.6	611.5	1,166.1	615.9	2,300.0
(Income before taxes Ratio) (%)	(8.5)	(8.7)	(8.6)	(12.0)	(10.3)	(11.1)	(9.9)	(9.8)	(10.5)	(10.2)	(10.0)	(9.9)
Equity in Earnings of Affiliated Companies (billions of yen)	35.6	35.1	70.7	45.8	47.8	93.6	164.3	56.2	33.2	89.4	66.1	
Net Income (billions of yen)	266.8	303.7	570.5	397.5	404.1	801.6	1,372.1	371.5	405.7	777.2	426.7	1,550.0
(Net Income Ratio) (%)	(5.4)	(6.1)	(5.7)	(7.5)	(7.0)	(7.2)	(6.5)	(6.6)	(7.0)	(6.8)	(6.9)	(6.7)

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	(Note 1)			(Note 1)				(Note 1)				
	1Q	2Q	1st Half	3Q	4Q	2nd Half		1Q	2Q	1st Half	3Q	
Research & Development (billions of yen)	180.4	192.7	373.1	211.4	228.1	439.5	812.6	207.9	185.3	393.2	229.0	890.0
Depreciation (billions of yen)	190.7	210.2	400.9	236.2	254.3	490.5	891.4	225.9	229.3	455.2	233.2	930.0
Geographical Segment												
Japan	115.2	132.9	248.1	150.9	169.9	320.8	568.9	146.3	148.8	295.1	142.2	590.0
North America	38.6	39.1	77.7	46.2	41.2	87.4	165.1	38.4	35.9	74.3	43.9	165.0
Europe	18.4	19.5	37.9	18.5	19.5	38.0	75.9	20.0	22.5	42.5	22.2	80.0
Asia	11.0	10.9	21.9	11.9	14.2	26.1	48.0	13.2	14.0	27.2	15.5	55.0
Others	7.5	7.8	15.3	8.7	9.5	18.2	33.5	8.0	8.1	16.1	9.4	40.0
Capital Expenditures (billions of yen)	265.3	430.5	695.8	365.0	468.0	833.0	1,528.8	325.8	346.0	671.8	325.9	1,550.0
Geographical Segment												
Japan	157.6	285.7	443.3	208.5	257.5	466.0	909.3	158.6	183.2	341.8	173.1	850.0
North America	44.8	65.3	110.1	67.9	92.3	160.2	270.3	92.2	77.5	169.7	67.9	330.0
Europe	31.8	30.7	62.5	31.4	36.6	68.0	130.5	23.1	24.3	47.4	26.3	130.0
Asia	23.2	35.1	58.3	34.5	39.1	73.6	131.9	28.3	48.1	76.4	35.9	135.0
Others	7.9	13.7	21.6	22.7	42.5	65.2	86.8	23.6	12.9	36.5	22.7	105.0
Total Liquid Assets (billions of yen)			3,697.7				3,830.8			4,023.3		
Free Cash Flow (billions of yen)			324.7				349.0			522.3		
Total Assets (billions of yen)	25,103.6		26,257.5	27,545.1			28,731.5	28,743.3		30,047.8	31,016.8	
Shareholders' Equity (billions of yen)	9,167.6		9,692.7	10,194.4			10,560.4	10,452.9		10,994.5	11,270.7	
Return on Equity (%)	11.7		12.2	16.0			14.0	14.1		14.4	15.3	
Return on Asset (%)	4.3		4.5	5.9			5.2	5.2		5.3	5.6	
Number of Consolidated Subsidiaries			529				523			528		
Number of Affiliates Accounted for Under the Equity Method			57				56			56		

Contributing Factors to Operating Income	FY2007 3Q (billions of yen, approximately)	
	Consolidated	Unconsolidated
Marketing Efforts	120.0	80.0
Cost Reduction Efforts	20.0	10.0
From Engineering	5.0	5.0
From Manufacturing and Logistics	15.0	5.0
Effects of Changes in Exchange Rates	30.0	30.0
Increases in Expenses	-77.5	-32.8

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from its future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.