

FINANCIAL SUMMARY

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

FY2007 Third Quarter

(October 1, 2006 through December 31, 2006)

English translation from the original Japanese-language document

TOYOTA MOTOR CORPORATION

This report contains summarized and condensed financial statements prepared in accordance with accounting principles generally accepted in the United States of America.

BUSINESS RESULTS

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

1. Summary of Consolidated Financial Results for FY2007 Third Quarter

Financial Results

Total consolidated vehicle sales in Japan and overseas increased by 175 thousand units, or 8.9%, to 2,155 thousand units in FY2007 third quarter (the three-month period from October 1, 2006 to December 31, 2006) compared with FY2006 third quarter (the three-month period from October 1, 2005 to December 31, 2005). Vehicle sales in Japan in FY2007 third quarter decreased by 30 thousand units, or 5.2%, to 541 thousand units compared with FY2006 third quarter under the declined market in Japan compared to the same period of the prior year. With the efforts of dealers nationwide, however, Toyota's share of the market excluding mini-vehicles was 47.5%, and its share of the market including mini-vehicles was 42.3%, both figures remaining at high levels. Meanwhile, overseas vehicle sales increased significantly by 205 thousand units, or 14.5%, to 1,614 thousand units in FY2007 third quarter compared with FY2006 third quarter, because sales in North America, Europe and other regions steadily increased.

As for the results of operations, net revenues increased by 813.2 billion yen, or 15.2%, to 6,146.5 billion yen in FY2007 third quarter compared with FY2006 third quarter, and operating income increased by 92.5 billion yen, or 19.2%, to 574.7 billion yen in FY2007 third quarter compared with FY2006 third quarter. Among the factors contributing to the increase in operating income totaling 170.0 billion yen, were marketing efforts of 120.0 billion yen, the effects of changes in exchange rates of 30.0 billion yen and cost reduction efforts of 20.0 billion yen. On the other hand, factors resulting in the decrease in operating income mainly included an increase in expenses of 77.5 billion yen. Income before income taxes, minority interest and equity in earnings of affiliated companies decreased by 24.0 billion yen, or 3.8%, to 615.9 billion yen in FY2007 third quarter compared with FY2006 third quarter due to the recognition of a gain of 143.3 billion yen recorded in FY2006 third quarter from nonmonetary exchange of the investment as a result of the merger of Mitsubishi Tokyo Financial Group, Inc. and UFJ Holdings, Inc. Net income increased by 29.2 billion yen, or 7.3%, to 426.7 billion yen in FY2007 third quarter compared with FY2006 third quarter.

2. Consolidated Financial Results for FY2007 Third Quarter by Segment

(1) Segment Operating Results

Automotive:

Net revenues for the automotive operations increased by 765.7 billion yen, or 15.6%, to 5,665.7 billion yen in FY2007 third quarter compared with FY2006 third quarter, and operating income increased by 96.8 billion yen, or 22.7%, to 524.1 billion yen in FY2007 third quarter compared with FY2006 third quarter. The increase in operating income was mainly due to increases in both production volume and vehicle units sold, the effects of changes in exchange rates and cost reduction efforts, partially offset by an increase in expenses.

Financial services:

Net revenues for the financial services operations increased by 72.3 billion yen, or 27.6%, to 334.3 billion yen in FY2007 third quarter compared with FY2006 third quarter, while operating income decreased by 5.5 billion yen, or 11.7%, to 41.3 billion yen in FY2007 third quarter compared with FY2006 third quarter. The decrease in operating income was mainly due to the valuation losses on interest rate swaps stated at fair value by sales finance subsidiaries in accordance with the Statement of Financial Accounting Standards (FAS) No. 133 (as amended by several guidance including FAS No.138), despite a steady increase in financing volume.

All other:

Net revenues for all other businesses increased by 20.6 billion yen, or 7.1%, to 310.5 billion yen in FY2007 third quarter compared with FY2006 third quarter, while operating income decreased by 3.4 billion yen, or 29.7%, to 8.1 billion yen in FY2007 third quarter compared with FY2006 third quarter.

(2) Geographic Information

Japan:

Net revenues in Japan increased by 430.4 billion yen, or 12.7%, to 3,806.2 billion yen in FY2007 third quarter compared with FY2006 third quarter, and operating income increased by 102.4 billion yen, or 36.4%, to 383.5 billion yen in FY2007 third quarter compared with FY2006 third quarter. The increase in operating income was mainly due to an increase in production volume, the effects of changes in exchange rates and cost reduction efforts, partially offset by an increase in expenses.

North America:

Net revenues in North America increased by 351.1 billion yen, or 17.3%, to 2,378.1 billion yen in FY2007 third quarter compared with FY2006 third quarter, while operating income decreased by 28.7 billion yen, or 22.4%, to 99.1 billion yen in FY2007 third quarter compared with FY2006 third quarter. The decrease in operating income was mainly due to the result of temporary expenses with the start up of the Texas plant, as well as the recording of valuation losses on interest rate swaps stated at fair value by sales finance subsidiaries in accordance with the Statement of Financial Accounting Standards (FAS) No. 133 (as amended by several guidance including FAS No.138).

Europe:

Net revenues in Europe increased by 217.1 billion yen, or 32.6%, to 883.7 billion yen in FY2007 third quarter compared with FY2006 third quarter, and operating income increased by 8.2 billion yen, or 30.7%, to 34.8 billion yen in FY2007 third quarter compared with FY2006 third quarter. The increase in operating income was mainly due to increases in both production volume and vehicle units sold.

Asia:

Net revenues in Asia increased by 60.9 billion yen, or 12.1%, to 561.9 billion yen in FY2007 third quarter compared with FY2006 third quarter, while operating income decreased by 10.5 billion yen, or 27.2%, to 28.1 billion yen in FY2007 third quarter compared with FY2006 third quarter. The decrease in operating income was mainly due to decreases in both production volume and vehicle units sold.

Other:

Net revenues in other regions increased by 94.7 billion yen, or 22.7%, to 511.1 billion yen in FY2007 third quarter compared with FY2006 third quarter, and operating income increased by 16.3 billion yen, or 111.5%, to 31.0 billion yen in FY2007 third quarter compared with FY2006 third quarter. The increase in operating income was mainly due to increases in both production volume and vehicle units sold.

CONSOLIDATED PRODUCTION AND SALES

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

1. Production

(Units)

		FY2007 third quarter (October 2006 through December 2006)	FY2006 third quarter (October 2005 through December 2005)	Increase (Decrease)
Vehicles (new)	Japan	1,319,331	1,177,166	142,165
	North America	286,220	284,848	1,372
	Europe	182,624	147,104	35,520
	Asia	193,334	216,727	(23,393)
	Other	110,506	88,720	21,786
	Overseas total	772,684	737,399	35,285
	Total	2,092,015	1,914,565	177,450
Houses (Japan)		1,412	1,347	65

Note: The total production of vehicles (new) includes 220,556 units of Daihatsu brand vehicles (including OEM production) in FY2007 third quarter, and 197,130 units in FY2006 third quarter, and 22,511 units of Hino brand vehicles in FY2007 third quarter, and 25,056 units in FY2006 third quarter.

2. Sales (by destination)

(Units)

		FY2007 third quarter (October 2006 through December 2006)	FY2006 third quarter (October 2005 through December 2005)	Increase (Decrease)
Vehicles (new)	Japan	541,541	571,162	(29,621)
	North America	764,007	642,765	121,242
	Europe	306,046	245,960	60,086
	Asia	204,282	217,026	(12,744)
	Other	339,514	303,179	36,335
	Overseas total	1,613,849	1,408,930	204,919
	Total	2,155,390	1,980,092	175,298
Houses (Japan)		1,352	1,307	45

Note: The total sales of vehicles (new) include 182,509 units of Daihatsu brand vehicles in FY2007 third quarter, and 165,845 units in FY2006 third quarter, and 21,778 units of Hino brand vehicles in FY2007 third quarter, and 24,803 units in FY2006 third quarter.

CONSOLIDATED STATEMENTS OF INCOME

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2007 third quarter (October 2006 through December 2006)	FY2006 third quarter (October 2005 through December 2005)	Increase (Decrease)
Net revenues :	6,146,584	5,333,387	813,197
Sales of products	5,818,107	5,076,632	741,475
Financing operations	328,477	256,755	71,722
Costs and expenses :	5,571,795	4,851,176	720,619
Cost of products sold	4,716,117	4,132,935	583,182
Cost of financing operations	226,448	159,311	67,137
Selling, general and administrative	629,230	558,930	70,300
Operating income	574,789	482,211	92,578
Other income (expense) :	41,153	157,763	(116,610)
Interest and dividend income	38,687	22,616	16,071
Interest expense	(11,820)	(5,100)	(6,720)
Other income, net	14,286	140,247	(125,961)
Income before income taxes, minority interest and equity in earnings of affiliated companies	615,942	639,974	(24,032)
Provision for income taxes	240,214	259,286	(19,072)
Income before minority interest and equity in earnings of affiliated companies	375,728	380,688	(4,960)
Minority interest in consolidated subsidiaries	(15,094)	(28,984)	13,890
Equity in earnings of affiliated companies	66,137	45,870	20,267
Net income	426,771	397,574	29,197

(Yen)

Net income per share – Basic	133.21	122.22	10.99
Net income per share – Diluted	133.13	122.17	10.96

CONSOLIDATED BALANCE SHEETS

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2007 third quarter (As of December 31, 2006)	FY2006 (As of March 31, 2006)	Increase (Decrease)
Assets			
Current assets :	10,916,129	10,735,222	180,907
Cash and cash equivalents	1,436,120	1,569,387	(133,267)
Time deposits	26,350	50,349	(23,999)
Marketable securities	477,448	634,879	(157,431)
Trade accounts and notes receivable, less allowance for doubtful accounts	1,808,325	1,980,680	(172,355)
Finance receivables, net	3,858,392	3,497,319	361,073
Other receivables	422,775	416,336	6,439
Inventories	1,820,605	1,620,975	199,630
Deferred income taxes	538,068	520,494	17,574
Prepaid expenses and other current assets	528,046	444,803	83,243
Noncurrent finance receivables, net	5,535,437	4,830,216	705,221
Investments and other assets	6,668,480	6,099,529	568,951
Property, plant and equipment :	7,896,815	7,066,628	830,187
Land	1,240,844	1,215,897	24,947
Buildings	3,365,715	3,156,613	209,102
Machinery and equipment	8,932,025	8,482,832	449,193
Vehicles and equipment on operating leases	3,245,995	2,605,426	640,569
Construction in progress	445,061	397,076	47,985
Less – Accumulated depreciation	(9,332,825)	(8,791,216)	(541,609)
Total assets	31,016,861	28,731,595	2,285,266

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2007 third quarter (As of December 31, 2006)	FY2006 (As of March 31, 2006)	Increase (Decrease)
Liabilities			
Current liabilities :	10,818,204	10,028,735	789,469
Short-term borrowings	3,546,541	3,033,019	513,522
Current portion of long-term debt	2,010,660	1,723,888	286,772
Accounts payable	1,926,468	2,086,587	(160,119)
Other payables	724,923	730,184	(5,261)
Accrued expenses	1,467,424	1,464,263	3,161
Income taxes payable	307,005	347,488	(40,483)
Other current liabilities	835,183	643,306	191,877
Long-term liabilities :	8,308,900	7,552,831	756,069
Long-term debt	6,319,578	5,640,490	679,088
Accrued pension and severance costs	684,188	679,918	4,270
Deferred income taxes	1,194,465	1,092,995	101,470
Other long-term liabilities	110,669	139,428	(28,759)
Total liabilities	19,127,104	17,581,566	1,545,538
Minority interest in consolidated subsidiaries	619,031	589,580	29,451
Shareholders' equity			
Common stock	397,050	397,050	–
Additional paid-in capital	497,375	495,250	2,125
Retained earnings	11,324,669	10,459,788	864,881
Accumulated other comprehensive income	577,270	437,316	139,954
Treasury stock, at cost	(1,525,638)	(1,228,955)	(296,683)
Total shareholders' equity	11,270,726	10,560,449	710,277
Total liabilities and shareholders' equity	31,016,861	28,731,595	2,285,266

SEGMENT INFORMATION

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

1. Segment Operating Results

(1) FY2007 third quarter (October 2006 through December 2006)

(Amounts are rounded to the nearest million yen)

	Automotive	Financial Services	All Other	Intersegment Elimination	Consolidated
Net revenues :					
(1) Sales to external customers	5,662,470	328,477	155,637	–	6,146,584
(2) Intersegment sales and transfers	3,262	5,848	154,908	(164,018)	–
Total	5,665,732	334,325	310,545	(164,018)	6,146,584
Operating expenses	5,141,572	292,971	302,418	(165,166)	5,571,795
Operating income	524,160	41,354	8,127	1,148	574,789

(2) FY2006 third quarter (October 2005 through December 2005)

(Amounts are rounded to the nearest million yen)

	Automotive	Financial Services	All Other	Intersegment Elimination	Consolidated
Net revenues :					
(1) Sales to external customers	4,894,457	256,755	182,175	–	5,333,387
(2) Intersegment sales and transfers	5,596	5,316	107,748	(118,660)	–
Total	4,900,053	262,071	289,923	(118,660)	5,333,387
Operating expenses	4,472,756	215,219	278,367	(115,166)	4,851,176
Operating income	427,297	46,852	11,556	(3,494)	482,211

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

2. Geographic Information

(1) FY2007 third quarter (October 2006 through December 2006)

(Amounts are rounded to the nearest million yen)

	Japan	North America	Europe	Asia	Other	Intersegment Elimination	Consolidated
Net revenues :							
(1) Sales to external customers	2,035,097	2,322,290	833,212	502,480	453,505	–	6,146,584
(2) Intersegment sales and transfers	1,771,120	55,863	50,476	59,438	57,621	(1,994,518)	–
Total	3,806,217	2,378,153	883,688	561,918	511,126	(1,994,518)	6,146,584
Operating expenses	3,422,693	2,278,976	848,858	533,812	480,090	(1,992,634)	5,571,795
Operating income	383,524	99,177	34,830	28,106	31,036	(1,884)	574,789

(2) FY2006 third quarter (October 2005 through December 2005)

(Amounts are rounded to the nearest million yen)

	Japan	North America	Europe	Asia	Other	Intersegment Elimination	Consolidated
Net revenues :							
(1) Sales to external customers	1,929,814	1,968,713	630,269	445,578	359,013	–	5,333,387
(2) Intersegment sales and transfers	1,446,028	58,287	36,356	55,480	57,384	(1,653,535)	–
Total	3,375,842	2,027,000	666,625	501,058	416,397	(1,653,535)	5,333,387
Operating expenses	3,094,729	1,899,165	639,968	462,470	401,726	(1,646,882)	4,851,176
Operating income	281,113	127,835	26,657	38,588	14,671	(6,653)	482,211

<REFERENCE>

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

UNCONSOLIDATED STATEMENTS OF INCOME

(Million yen; amounts less than one million yen are omitted)

	FY2007 third quarter (October 2006 through December 2006)	FY2006 third quarter (October 2005 through December 2005)	Increase (Decrease)
Net sales	3,036,115	2,661,819	374,296
Gross profit	627,038	518,736	108,302
Operating income	320,460	233,268	87,192
Ordinary income	483,043	352,364	130,679
Income before income taxes	483,043	352,364	130,679
Income taxes – current	155,400	110,700	44,700
Income taxes – deferred	(6,236)	(3,405)	(2,831)
Net income	333,879	245,069	88,810

UNCONSOLIDATED BALANCE SHEETS

(Million yen; amounts less than one million yen are omitted)

	FY2007 third quarter (As of December 31,2006)	FY2006 (As of March 31,2006)	Increase (Decrease)
Assets			
Current assets	3,550,572	3,795,723	(245,151)
Cash, deposits and trade accounts receivable	1,303,851	1,314,316	(10,465)
Marketable securities	616,725	922,033	(305,308)
Others	1,629,995	1,559,373	70,622
Fixed assets	6,379,162	6,113,286	265,876
Property, plant and equipment	1,283,992	1,279,608	4,384
Buildings, machinery and equipment	710,020	668,205	41,815
Others	573,972	611,403	(37,431)
Investments and other assets	5,095,169	4,833,678	261,491
Investments in securities	2,496,149	2,314,903	181,246
Others	2,599,020	2,518,775	80,245
Total	9,929,734	9,909,010	20,724

	FY2007 third quarter (As of December 31,2006)	FY2006 (As of March 31,2006)	Increase (Decrease)
Liabilities			
Current liabilities	2,146,999	2,379,900	(232,901)
Long-term liabilities	861,979	842,213	19,766
Total liabilities	3,008,978	3,222,114	(213,136)
Net assets			
Shareholders' equity	6,392,350	–	6,392,350
Valuation and translation adjustments	527,673	–	527,673
Stock acquisition rights	732	–	732
Total net assets	6,920,756	–	6,920,756
Shareholders' equity			
Common stock	–	397,049	(397,049)
Capital surplus	–	416,970	(416,970)
Retained earnings	–	6,614,868	(6,614,868)
Net unrealized gains on other securities	–	518,155	(518,155)
Less: treasury stock	–	(1,260,148)	1,260,148
Total shareholders' equity	–	6,686,895	(6,686,895)
Total	9,929,734	9,909,010	20,724