

Supplemental Material for Financial Results for FY2009 Third Quarter (Consolidated)

< U.S. GAAP >

	FY2008						FY2009				FY2009
	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	9 months (2007/4-12)	4Q (2008/1-3)	12 months (07/4-08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	9 months (2008/4-12)	Forecast (08/4-09/3)
Vehicle Production (thousands of units)	2,090	2,004	2,201	6,295	2,252	8,547	2,137	1,952	1,751	5,840	
(Japan) - including Daihatsu & Hino	1,239	1,190	1,358	3,788	1,373	5,160	1,252	1,198	1,088	3,539	
[Daihatsu]	[194]	[182]	[197]	[572]	[212]	[785]	[197]	[190]	[193]	[580]	
[Hino]	[26]	[27]	[28]	[82]	[30]	[111]	[28]	[29]	[21]	[78]	
(Overseas) - including Daihatsu & Hino	851	814	843	2,507	879	3,387	885	754	663	2,301	
[Daihatsu]	[17]	[17]	[19]	[53]	[27]	[80]	[34]	[36]	[29]	[99]	
[Hino]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	
North America	340	306	300	946	322	1,268	326	237	208	771	
Europe	184	157	183	524	187	711	168	126	99	393	
Asia	220	237	241	697	263	961	263	259	250	771	
Central and South America	38	41	40	119	31	150	40	44	37	121	
Oceania	35	42	39	115	33	149	38	38	31	108	
Africa	34	31	40	106	43	148	50	50	38	137	
Vehicle Sales (thousands of units)	2,162	2,139	2,281	6,583	2,331	8,913	2,186	2,064	1,838	6,089	7,320
(Japan) - including Daihatsu & Hino	500	506	541	1,547	641	2,188	512	504	465	1,481	1,940
[Daihatsu]	[140]	[128]	[129]	[397]	[174]	[571]	[145]	[142]	[140]	[427]	[590]
[Hino]	[9]	[13]	[11]	[33]	[13]	[46]	[9]	[11]	[8]	[28]	[30]
(Overseas) - including Daihatsu & Hino	1,662	1,633	1,740	5,036	1,690	6,725	1,674	1,560	1,373	4,608	5,380
[Daihatsu]	[52]	[52]	[51]	[155]	[59]	[214]	[59]	[57]	[45]	[161]	[180]
[Hino]	[16]	[15]	[17]	[48]	[17]	[65]	[19]	[17]	[16]	[52]	[70]
North America	762	735	756	2,253	705	2,958	729	629	521	1,879	2,070
Europe	333	302	308	943	341	1,284	301	277	235	813	1,030
Asia	222	230	241	694	263	956	262	247	222	732	890
Central and South America	77	82	91	250	70	320	85	82	67	235	260
Oceania	70	70	74	214	75	289	81	68	62	211	260
Africa	77	75	85	237	77	314	77	81	79	236	280
Middle East	120	136	183	439	158	597	137	174	185	495	590
Other	1	3	2	6	1	7	2	2	2	7	
Total Retail Unit Sales (thousands of units)	2,365	2,336	2,316	7,018	2,413	9,430	2,406	2,233	1,920	6,560	
Housing Sales (units)	853	1,412	1,195	3,460	1,971	5,431	916	1,520	1,501	3,937	5,400

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	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	9 months (2007/4-12)	4Q (2008/1-3)	12 months (07/4-08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	9 months (2008/4-12)	Forecast (08/4-09/3)
R&D Expenses (billions of yen)	229.0	217.3	246.8	693.1	265.7	958.8	234.2	243.5	215.4	693.1	920.0
Depreciation Expenses (billions of yen)	242.9	260.7	244.5	748.1	294.3	1,042.4	245.3	275.6	270.1	791.0	(Note 3) 1,100.0
Geographic Information											
Japan	144.8	156.3	145.2	446.3	166.8	613.1	147.6	172.9	183.4	503.9	690.0
North America	44.3	46.1	44.3	134.7	68.8	203.5	44.2	46.9	40.3	131.4	210.0
Europe	24.2	26.5	24.3	75.0	26.0	101.0	23.8	25.7	18.8	68.3	100.0
Asia	19.8	20.7	20.2	60.7	20.5	81.2	19.0	19.4	19.9	58.3	60.0
Other	9.8	11.1	10.5	31.4	12.2	43.6	10.7	10.7	7.7	29.1	40.0
Capital Expenditures (billions of yen)	254.0	371.6	360.7	986.3	493.9	1,480.2	268.4	357.1	301.9	927.4	(Note 3) 1,400.0
Geographic Information											
Japan	135.7	214.9	207.9	558.5	304.6	863.1	148.9	211.6	190.3	550.8	820.0
North America	68.1	91.1	71.7	230.9	103.4	334.3	73.3	87.7	64.2	225.2	320.0
Europe	15.6	26.1	41.1	82.8	33.1	115.9	20.3	30.2	31.1	81.6	140.0
Asia	22.6	22.8	25.3	70.7	37.7	108.4	12.7	20.6	10.2	43.5	60.0
Other	12.0	16.7	14.7	43.4	15.1	58.5	13.2	7.0	6.1	26.3	60.0
Total Liquid Assets (billions of yen)						4,215.4					(Note 4)
Free Cash Flow (billions of yen)						751.5					(Note 5)
Total Assets (billions of yen)	34,184.7	33,890.6	34,499.7	34,499.7	32,458.3	32,458.3	34,185.5	32,898.6	29,591.0	29,591.0	
Shareholders' Equity (billions of yen)	12,285.2	12,381.2	12,497.3	12,497.3	11,869.5	11,869.5	12,253.0	11,927.0	10,803.2	10,803.2	
Return on Equity (%)	16.3	14.6	14.7	15.4	10.4	14.5	11.7	4.6	-5.8	3.9	
Return on Asset (%)	5.9	5.3	5.4	5.6	3.8	5.3	4.2	1.7	-2.1	1.4	
Number of Consolidated Subsidiaries						530					
No. of Affil. Accounted for Under the Equity Method						55					

Analysis of Net Income for FY2009 Third Quarter (billions of yen, approximately)	3Q (2008/10-12)	9 months (2008/4-12)
Effects of Marketing Activities	-560.0	-650.0
Cost Reduction Efforts	0.0	-40.0
From Engineering	-20.0	-100.0
From Manufacturing and Logistics	20.0	60.0
Effects of Changes in Exchange Rates	-250.0	-550.0
Increases in Expenses, etc	-152.1	-412.2
(Changes in Operating Income)	-962.1	-1,652.2
Non-operating Income	27.3	-8.4
Equity in Earnings of Affiliated Companies	-76.8	-77.8
Income Taxes , Minority Interest in Consolidated Subsidiaries	388.3	666.2
(Changes in Net Income)	-623.3	-1,072.2

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar, the Canadian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

Supplemental Material for Financial Results for FY2009 Third Quarter (Unconsolidated)

< Japan GAAP >

	FY2008						FY2009				FY2009 Forecast (('08/4-'09/3)
	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	9 months (2007/4-12)	4Q (2008/1-3)	12 months (('07/4-'08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	9 months (2008/4-12)	
Domestic vehicle production (thousands of units)	1,018	982	1,133	3,133	1,131	4,264	1,027	980	874	2,881	3,400
Overseas vehicle production (thousands of units)	1,084	1,070	1,129	3,284	1,141	4,424	1,164	998	895	3,057	3,680
Vehicle Sales (thousands of units)	1,021	987	1,148	3,156	1,147	4,303	1,033	992	915	2,940	3,490
Domestic	358	371	410	1,138	456	1,595	368	354	322	1,044	1,350
Exports	663	616	738	2,018	691	2,708	665	638	593	1,896	2,140
North America	326	307	350	983	321	1,304	310	273	268	851	920
Europe	114	94	103	311	116	427	117	108	80	305	360
Asia	35	36	48	119	45	164	48	44	32	124	140
Central and South America	30	31	33	94	25	119	26	25	22	73	80
Oceania	45	41	49	136	52	187	51	44	38	133	160
Africa	39	33	37	109	33	142	35	32	41	108	130
Middle East	72	72	117	261	98	359	76	110	110	296	350
Other	2	2	1	5	1	6	2	2	2	6	
Housing Sales (units)	732	1,160	1,198	3,090	1,532	4,622	771	1,278	1,342	3,391	4,500
Net Revenues (billions of yen)	2,908.8	2,828.3	3,238.4	8,975.6	3,103.7	12,079.2	2,890.5	2,758.7	2,292.2	7,941.4	9,400.0
Domestic	793.7	820.4	935.2	2,549.3	1,000.5	3,549.8	859.9	816.6	740.6	2,417.1	
Exports	2,115.1	2,007.9	2,303.2	6,426.2	2,103.2	8,529.4	2,030.6	1,942.1	1,551.6	5,524.3	
Operating Income (billions of yen)	324.6	285.1	299.0	908.8	199.9	1,108.6	173.5	79.0	-149.2	103.3	-250.0
(Operating Income Ratio) (%)	(11.2)	(10.1)	(9.2)	(10.1)	(6.4)	(9.2)	(6.0)	(2.9)	(-6.5)	(1.3)	(-2.7)
Ordinary Income (billions of yen)	511.0	341.4	498.7	1,351.1	229.5	1,580.6	401.4	193.8	-83.4	511.8	160.0
(Ordinary Income Ratio) (%)	(17.6)	(12.1)	(15.4)	(15.1)	(7.4)	(13.1)	(13.9)	(7.0)	(-3.6)	(6.4)	(1.7)
Net Income (billions of yen)	361.5	240.4	375.1	977.0	161.1	1,138.1	321.1	151.1	-6.4	465.8	30.0
(Net Income Ratio) (%)	(12.4)	(8.5)	(11.6)	(10.9)	(5.2)	(9.4)	(11.1)	(5.5)	(-0.3)	(5.9)	(0.3)
R&D Expenses (billions of yen)	194.1	184.6	213.6	592.3	226.2	818.5	199.6	208.8	182.0	590.4	780.0
Depreciation Expenses (billions of yen)	72.8	77.7	63.3	213.9	63.6	277.4	68.8	76.8	79.6	225.2	320.0
Capital Expenditures (billions of yen)	49.0	94.7	90.1	233.8	167.4	401.2	64.5	92.6	93.3	250.4	400.0

Analysis of Net Income for FY2009 Third Quarter (billions of yen, approximately)	3Q (2008/10-12)	9 months (2008/4-12)
Effects of Marketing Activities	-200.0	-140.0
Cost Reduction Efforts	10.0	-10.0
From Engineering	0.0	-40.0
From Manufacturing and Logistics	10.0	30.0
Effects of Changes in Exchange Rates	-240.0	-540.0
Increases in Expenses, etc	-18.2	-115.5
(Changes in Operating Income)	-448.2	-805.5
Non-operating Income	-133.9	-33.8
Income Taxes, etc	200.6	328.1
(Changes in Net Income)	-381.5	-511.2

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(Note 1) Shows the number of employees (excluding loan employees from Toyota and its consolidated subsidiaries ("Toyota") to outside Toyota and including loan employees from outside Toyota to Toyota)

(Note 2) 2Q= Interim Dividend, 4Q= Year-end Dividend, FY= Annual Dividend

(Note 3) Figures for depreciation expenses and capital expenditures do not include vehicles in operating lease.

(Note 4) Excluding financial subsidiaries

(Note 5) Calculation: Cash flows from operating activities + Cash flows from investing activities (excluding financial entities)