FY2003 Unconsolidated Financial Results

(April 1, 2002 through March 31, 2003)

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

English translation from the original Japanese-language document

May 8, 2003

Company name : Toyota Motor Corporation

Stock exchanges on which the shares are listed : Tokyo, Nagoya, Osaka, Fukuoka and Sapporo

Stock Exchanges in Japan

Code number : 7203

Location of the head office : Aichi Prefecture

URL : http://www.toyota.co.jp Representative : Fujio Cho, President

Contact person : Takahiko Ijichi, General Manager, Accounting Division

Tel. (0565)28-2121

Date of the meeting of the Board of Directors for

FY2003 financial results

: Thursday, May 8, 2003

Provision for interim cash dividends : Provision exists.

Date of the ordinary general meeting of

: Thursday, June 26, 2003

shareholders

Number of shares in unit share system : 100 shares

1. Results of FY2003 (April 1, 2002 through March 31, 2003)

(1) Unconsolidated financial results

(Amounts less than one million yen are omitted.)

| | Net sales | | Operating income | | Ordinary income | |
|--------|-------------|-------|------------------|-----|-----------------|-------|
| | Million yen | % | Million yen | % | Million yen | % |
| FY2003 | 8,739,310 | (5.5) | 861,323 (15 | .0) | 892,676 (| 16.1) |
| FY2002 | 8,284,968 | (4.8) | 748,924 (47) | .8) | 768,920 (| 23.7) |

| | Net income | | Net income per share - basic | Net income per share - diluted | Return on equity | Ratio of ordinary income to total assets | Ratio of ordinary income to net sales |
|--------|-------------|--------|------------------------------|--------------------------------------|------------------|--|---------------------------------------|
| | Million yen | % | Yen | Yen | % | % | % |
| FY2003 | 634,059 | (34.8) | 178.12 | 178.12 | 11.2 | 10.5 | 10.2 |
| FY2002 | 470,239 | (41.0) | 128.56 | 128.56 | 8.3 | 9.2 | 9.3 |

Note 1: Average number of shares issued and outstanding in each year: FY2003 3,555,613,073 shares, FY2002 3,657,658,522 shares

Note 2: Regarding net sales, operating income, ordinary income and net income, the figures in parentheses show percentage of changes from the previous year.

(2) Cash dividends

| (Z) Gash dividends | | | | | | | | | |
|--------------------|-------|-----------|--------------|-----------|--------------------------|------------------------|---|--|--|
| | | Annual ca | sh dividends | per share | Total amount of | | Ratio of total | | |
| | | | Interim | Year-end | annual cash dividends | Dividends payout ratio | amount of dividends to shareholders' equity | | |
| | | Yen | Yen | Yen | Million yen | % | % | | |
| F | Y2003 | 36.00 | 16.00 | 20.00 | 125,833 | 19.8 | 2.2 | | |
| F | Y2002 | 28.00 | 13.00 | 15.00 | 101,522 | 21.6 | 1.8 | | |

(3) Unconsolidated financial position

| | Total assets | Shareholders' equity | Ratio of shareholders' equity | Shareholders' equity per share | |
|--------|--------------|----------------------|-------------------------------|--------------------------------|--|
| | Million yen | Million yen | % | Yen | |
| FY2003 | 8,592,823 | 5,703,321 | 66.4 | 1,652.15 | |
| FY2002 | 8,467,930 | 5,662,158 | 66.9 | 1,570.26 | |

Note 1: Number of shares issued and outstanding at the end of each year: FY2003 3,451,617,645 shares, FY2002 3,605,864,612 shares Note 2: Number of treasury stock at the end of each year: FY2003 158,379,847 shares, FY 2002 44,132,880 shares

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2. Unconsolidated estimate of results of FY2004 (April 1, 2003 through March 31, 2004)

| | Net sales | Ordinary income | Net income |
|---|-------------|-----------------|-------------|
| | Million yen | Million yen | Million yen |
| FY2004 semi-annual (for six-month period ending September 30, 2003) | 4,100,000 | 330,000 | 210,000 |
| FY2004 | 8,300,000 | 670,000 | 440,000 |

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies affecting Toyota's automotive operations, particularly laws, regulations and policies relating to environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies affecting Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold. A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in the "Operating and Financial Review and Prospects" and "Information on the Company" sections and elsewhere in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.