

Supplemental Material for Financial Results for FY2009 (Consolidated)

< U.S. GAAP >

	FY2008					FY2009					FY2010
	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months (07/4-08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (08/4-09/3)	Forecast (09/4-10/3)
Vehicle Production (thousands of units)	2,090	2,004	2,201	2,252	8,547	2,137	1,952	1,751	1,211	7,051	
(Japan) - including Daihatsu & Hino	1,239	1,190	1,358	1,373	5,160	1,252	1,198	1,088	716	4,255	
[Daihatsu]	[194]	[182]	[197]	[212]	[785]	[197]	[190]	[193]	[191]	[771]	
[Hino]	[26]	[27]	[28]	[30]	[111]	[28]	[29]	[21]	[13]	[91]	
(Overseas) - including Daihatsu & Hino	851	814	843	879	3,387	885	754	663	495	2,796	
[Daihatsu]	[17]	[17]	[19]	[27]	[80]	[34]	[36]	[29]	[25]	[124]	
[Hino]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	
North America	340	306	300	322	1,268	326	237	208	148	919	
Europe	184	157	183	187	711	168	126	99	89	482	
Asia	220	237	241	263	961	263	259	250	176	947	
Central and South America	38	41	40	31	150	40	44	37	29	151	
Oceania	35	42	39	33	149	38	38	31	23	130	
Africa	34	31	40	43	148	50	50	38	30	167	
Vehicle Sales (thousands of units)	2,162	2,139	2,281	2,331	8,913	2,186	2,064	1,838	1,479	7,567	6,500
(Japan) - including Daihatsu & Hino	500	506	541	641	2,188	512	504	465	464	1,945	1,920
[Daihatsu]	[140]	[128]	[129]	[174]	[571]	[145]	[142]	[140]	[162]	[589]	[550]
[Hino]	[9]	[13]	[11]	[13]	[46]	[9]	[11]	[8]	[7]	[35]	[30]
(Overseas) - including Daihatsu & Hino	1,662	1,633	1,740	1,690	6,725	1,674	1,560	1,373	1,015	5,622	4,580
[Daihatsu]	[52]	[52]	[51]	[59]	[214]	[59]	[57]	[45]	[33]	[194]	[140]
[Hino]	[16]	[15]	[17]	[17]	[65]	[19]	[17]	[16]	[11]	[63]	[50]
North America	762	735	756	705	2,958	729	629	521	334	2,212	1,860
Europe	333	302	308	341	1,284	301	277	235	248	1,062	920
Asia	222	230	241	263	956	262	247	222	173	905	760
Central and South America	77	82	91	70	320	85	82	67	45	279	190
Oceania	70	70	74	75	289	81	68	62	50	261	240
Africa	77	75	85	77	314	77	81	79	52	289	200
Middle East	120	136	183	158	597	137	174	185	111	606	410
Other	1	3	2	1	7	2	2	2	2	8	
Total Retail Unit Sales (thousands of units)	2,365	2,336	2,316	2,413	9,430	2,406	2,233	1,920	1,768	8,327	
Housing Sales (units)	853	1,412	1,195	1,971	5,431	916	1,520	1,501	1,505	5,442	5,400

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	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months (07/4-08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (08/4-09/3)	Forecast (09/4-10/3)
Foreign Exchange Rates											as premise:
Yen to US Dollar	121	118	113	105	114	105	108	96	94	101	95
Yen to Euro	163	162	164	158	162	163	162	127	122	144	125
Market Share (Japan)											approximately
Toyota (excluding Mini-Vehicles) (%)	46.1	44.8	47.7	44.3	45.6	47.4	44.8	48.2	44.8	46.0	46%
Toyota, Daihatsu and Hino (including Mini-Vehicles) (%)	42.1	41.3	43.4	41.3	42.0	43.6	41.5	43.7	41.0	42.4	
Number of Employees	308,409	309,797	312,854	316,121	316,121	323,650	324,537	322,045	320,808	320,808	(Note 1)
Net Revenues (billions of yen)	6,522.6	6,489.6	6,709.9	6,567.1	26,289.2	6,215.1	5,975.3	4,802.8	3,536.3	20,529.5	16,500.0
Geographic Information											
Japan	3,662.9	3,653.9	3,984.8	4,014.2	15,315.8	3,660.8	3,546.5	3,014.1	1,965.3	12,186.7	
North America	2,510.9	2,399.0	2,369.8	2,143.5	9,423.2	2,091.1	1,861.9	1,339.0	930.9	6,222.9	
Europe	1,019.0	1,001.6	983.1	989.7	3,993.4	916.2	867.7	660.5	568.7	3,013.1	
Asia	720.1	785.2	811.2	804.4	3,120.9	798.3	827.7	683.9	409.5	2,719.4	
Other	559.7	569.2	641.2	524.0	2,294.1	628.7	592.7	381.5	280.0	1,882.9	
Elimination	-1,950.0	-1,919.3	-2,080.2	-1,908.7	-7,858.2	-1,880.0	-1,721.2	-1,276.2	-618.1	-5,495.5	
Business Segment											
Automotive	6,014.3	5,925.3	6,180.4	6,057.3	24,177.3	5,720.9	5,439.8	4,311.1	3,092.9	18,564.7	
Financial Services	378.6	406.7	391.7	321.3	1,498.3	363.1	374.6	346.6	293.2	1,377.5	
All Other	293.0	321.0	333.6	399.3	1,346.9	288.2	314.2	294.3	288.2	1,184.9	
Elimination	-163.3	-163.4	-195.8	-210.8	-733.3	-157.1	-153.3	-149.2	-138.0	-597.6	
Operating Income (billions of yen)	675.4	596.7	601.5	396.7	2,270.3	412.5	169.5	-360.6	-682.5	-461.0	-850.0
(Operating Income Ratio) (%)	(10.4)	(9.2)	(9.0)	(6.0)	(8.6)	(6.6)	(2.8)	(-7.5)	(-19.3)	(-2.2)	(-5.2)
Geographic Information											
Japan	396.6	376.7	389.4	277.6	1,440.3	217.1	104.6	-164.2	-395.0	-237.5	
North America	160.2	93.9	63.6	-12.4	305.3	69.1	-34.9	-247.4	-177.0	-390.2	
Europe	38.5	29.8	34.0	39.2	141.5	20.3	-11.5	-43.4	-108.7	-143.3	
Asia	49.6	67.1	64.3	75.4	256.4	69.3	67.8	40.5	-1.6	176.1	
Other	38.6	33.1	49.9	22.3	143.9	44.5	34.6	33.5	-25.1	87.6	
Elimination	-8.1	-3.9	0.3	-5.4	-17.1	-7.8	8.9	20.4	24.9	46.3	
Business Segment											
Automotive	622.1	559.5	567.8	422.5	2,171.9	332.3	133.6	-232.7	-628.1	-394.8	
Financial Services	48.3	29.5	20.9	-12.2	86.5	79.1	28.1	-123.9	-55.4	-72.0	
All Other	4.1	6.0	11.8	11.1	33.0	2.9	8.9	0.0	-1.9	9.9	
Elimination	0.9	1.7	1.0	-24.7	-21.1	-1.8	-1.1	-4.0	2.9	-4.1	
Income before income taxes (billions of yen)	739.0	623.2	652.7	422.3	2,437.2	453.0	183.4	-282.1	-914.7	-560.4	-850.0
(Income before income taxes Ratio) (%)	(11.3)	(9.6)	(9.7)	(6.4)	(9.3)	(7.3)	(3.1)	(-5.9)	(-25.9)	(-2.7)	(-5.2)
Equity in Earnings of Affiliated Companies (billions of yen)	81.8	63.3	79.1	45.9	270.1	95.0	49.1	2.3	-103.8	42.7	
Net Income (billions of yen)	491.5	450.9	458.6	316.8	1,717.8	353.6	139.8	-164.7	-765.8	-437.0	-550.0
(Net Income Ratio) (%)	(7.5)	(6.9)	(6.8)	(4.8)	(6.5)	(5.7)	(2.3)	(-3.4)	(-21.7)	(-2.1)	(-3.3)
Shareholder Return											
Cash Dividends (billions of yen)	-	207.0	-	236.2	443.2	-	203.7	-	109.7	313.5	
Cash Dividends Per share (yen)	-	65	-	75	140	-	65	-	35	100	
Payout Ratio (%)	-	22.0	-	30.6	25.9	-	41.4	-	-	-	
Value of shares repurchased (billions of yen)	62.9	36.5	92.0	125.6	317.0	-	69.9	-	2.8	72.8	
Number of shares canceled (thousands)	-	-	-	162,000	162,000	-	-	-	-	-	
Number of Outstanding Shares (thousands)	3,609,997	3,609,997	3,609,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	

Supplemental Material for Financial Results for FY2009 (Consolidated)

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	FY2008					FY2009					FY2010 Forecast (^{'09/4-'10/3})
	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months (^{'07/4-'08/3})	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (^{'08/4-'09/3})	
R&D Expenses (billions of yen)	229.0	217.3	246.8	265.7	958.8	234.2	243.5	215.4	210.9	904.0	820.0
Depreciation Expenses (billions of yen)	242.9	260.7	244.5	294.3	1,042.4	245.3	275.6	270.1	281.1	1,072.1	(Note 4) 1,000.0
Geographic Information											
Japan	144.8	156.3	145.2	166.8	613.1	147.6	172.9	183.4	195.3	699.2	660.0
North America	44.3	46.1	44.3	68.8	203.5	44.2	46.9	40.3	46.0	177.4	180.0
Europe	24.2	26.5	24.3	26.0	101.0	23.8	25.7	18.8	13.6	81.9	70.0
Asia	19.8	20.7	20.2	20.5	81.2	19.0	19.4	19.9	16.7	75.0	60.0
Other	9.8	11.1	10.5	12.2	43.6	10.7	10.7	7.7	9.5	38.6	30.0
Capital Expenditures (billions of yen)	254.0	371.6	360.7	493.9	1,480.2	268.4	357.1	301.9	375.1	1,302.5	(Note 4) 830.0
Geographic Information											
Japan	135.7	214.9	207.9	304.6	863.1	148.9	211.6	190.3	245.7	796.5	530.0
North America	68.1	91.1	71.7	103.4	334.3	73.3	87.7	64.2	69.7	294.9	140.0
Europe	15.6	26.1	41.1	33.1	115.9	20.3	30.2	31.1	30.3	111.9	50.0
Asia	22.6	22.8	25.3	37.7	108.4	12.7	20.6	10.2	13.6	57.1	70.0
Other	12.0	16.7	14.7	15.1	58.5	13.2	7.0	6.1	15.8	42.1	40.0
Total Liquid Assets (billions of yen)					4,215.4					3,324.1	(Note 5)
Free Cash Flow (billions of yen)					751.5					231.5	(Note 6)
Total Assets (billions of yen)	34,184.7	33,890.6	34,499.7	32,458.3	32,458.3	34,185.5	32,898.6	29,591.0	29,062.0	29,062.0	
Shareholders' Equity (billions of yen)	12,285.2	12,381.2	12,497.3	11,869.5	11,869.5	12,253.0	11,927.0	10,803.2	10,061.2	10,061.2	
Return on Equity (%)	16.3	14.6	14.7	10.4	14.5	11.7	4.6	-5.8	-29.4	-4.0	
Return on Asset (%)	5.9	5.3	5.4	3.8	5.3	4.2	1.7	-2.1	-10.4	-1.4	
Number of Consolidated Subsidiaries					530					529	
No. of Affil. Accounted for Under the Equity Method					55					56	

Analysis of Net Income for FY2009 4Q & 12 months (billions of yen, approximately)	4Q (2009/1-3)	12 months (^{'08/4-'09/3})
Effects of Marketing Activities	-830.0	-1,480.0
Cost Reduction Efforts	40.0	0.0
From Engineering	20.0	-80.0
From Manufacturing and Logistics	20.0	80.0
Effects of Changes in Exchange Rates	-210.0	-760.0
Increases in Expenses, etc	-79.2	-491.3
(Changes in Operating Income)	-1,079.2	-2,731.3
Non-operating Income	-257.8	-266.3
Equity in Earnings of Affiliated Companies	-149.7	-227.4
Income Taxes , Minority Interest in Consolidated Subsidiaries	404.1	1,070.2
(Changes in Net Income)	-1,082.6	-2,154.8

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Canadian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

Supplemental Material for Financial Results for FY2009 (Unconsolidated)

< Japan GAAP >

	FY2008					FY2009					FY2010 Forecast ('09/4-'10/3)
	1Q (2007/4-6)	2Q (2007/7-9)	3Q (2007/10-12)	4Q (2008/1-3)	12 months (('07/4-'08/3)	1Q (2008/4-6)	2Q (2008/7-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (('08/4-'09/3)	
Domestic vehicle production (thousands of units)	1,018	982	1,133	1,131	4,264	1,027	980	874	512	3,393	2,940
Overseas vehicle production (thousands of units)	1,084	1,070	1,129	1,141	4,424	1,164	998	895	653	3,710	3,360
Vehicle Sales (thousands of units)	1,021	987	1,148	1,147	4,303	1,033	992	915	539	3,479	3,010
Domestic	358	371	410	456	1,595	368	354	322	296	1,340	1,350
Exports	663	616	738	691	2,708	665	638	593	243	2,139	1,660
North America	326	307	350	321	1,304	310	273	268	77	928	690
Europe	114	94	103	116	427	117	108	80	46	351	340
Asia	35	36	48	45	164	48	44	32	17	141	120
Central and South America	30	31	33	25	119	26	25	22	6	79	40
Oceania	45	41	49	52	187	51	44	38	27	160	150
Africa	39	33	37	33	142	35	32	41	17	125	80
Middle East	72	72	117	98	359	76	110	110	51	347	240
Other	2	2	1	1	6	2	2	2	2	8	
Housing Sales (units)	732	1,160	1,198	1,532	4,622	771	1,278	1,342	944	4,335	4,400
Net Revenues (billions of yen)	2,908.8	2,828.3	3,238.4	3,103.7	12,079.2	2,890.5	2,758.7	2,292.2	1,337.0	9,278.4	7,800.0
Domestic	793.7	820.4	935.2	1,000.5	3,549.8	859.9	816.6	740.6	642.7	3,059.8	
Exports	2,115.1	2,007.9	2,303.2	2,103.2	8,529.4	2,030.6	1,942.1	1,551.6	694.2	6,218.5	
Operating Income (billions of yen)	324.6	285.1	299.0	199.9	1,108.6	173.5	79.0	-149.2	-291.2	-187.9	-630.0
(Operating Income Ratio) (%)	(11.2)	(10.1)	(9.2)	(6.4)	(9.2)	(6.0)	(2.9)	(-6.5)	(-21.8)	(-2.0)	(-8.1)
Ordinary Income (billions of yen)	511.0	341.4	498.7	229.5	1,580.6	401.4	193.8	-83.4	-329.3	182.5	-370.0
(Ordinary Income Ratio) (%)	(17.6)	(12.1)	(15.4)	(7.4)	(13.1)	(13.9)	(7.0)	(-3.6)	(-24.6)	(2.0)	(-4.7)
Net Income (billions of yen)	361.5	240.4	375.1	161.1	1,138.1	321.1	151.1	-6.4	-409.2	56.6	-180.0
(Net Income Ratio) (%)	(12.4)	(8.5)	(11.6)	(5.2)	(9.4)	(11.1)	(5.5)	(-0.3)	(-30.6)	(0.6)	(-2.3)
R&D Expenses (billions of yen)	194.1	184.6	213.6	226.2	818.5	199.6	208.8	182.0	179.4	769.8	700.0
Depreciation Expenses (billions of yen)	72.8	77.7	63.3	63.6	277.4	68.8	76.8	79.6	89.7	314.9	310.0
Capital Expenditures (billions of yen)	49.0	94.7	90.1	167.4	401.2	64.5	92.6	93.3	118.7	369.1	200.0

Analysis of Net Income for FY2009 4Q & 12 months (billions of yen, approximately)	4Q (2009/1-3)	12 months (('08/4-'09/3)
Effects of Marketing Activities	-440.0	-580.0
Cost Reduction Efforts	50.0	40.0
From Engineering	40.0	0.0
From Manufacturing and Logistics	10.0	40.0
Effects of Changes in Exchange Rates	-150.0	-690.0
Increases in Expenses, etc	48.9	-66.5
(Changes in Operating Income)	-491.1	-1,296.5
Non-operating Income	-67.7	-101.6
Income Taxes, etc	-11.5	316.6
(Changes in Net Income)	-570.3	-1,081.5

Cautionary Statement with Respect to Forward-Looking Statements

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(Note 1) Shows the number of employees (excluding loan employees from Toyota and its consolidated subsidiaries ("Toyota") to outside Toyota and including loan employees from outside Toyota to Toyota)

(Note 2) "Net income attributable to Toyota Motor Corporation", equivalent to "Net Income" up to FY2009

(Note 3) 2Q= Interim Dividend, 4Q= Year-end Dividend, FY= Annual Dividend

(Note 4) Figures for depreciation expenses and capital expenditures do not include vehicles in operating lease

(Note 5) Excludes financial subsidiaries

(Note 6) Calculation: Cash flows from operating activities + Cash flows from investing activities (excluding financial entities)