

Supplementary Material for Financial Results for the 12 months ended March 31, 2007
(Consolidated)

< U.S. GAAP >

	FY2006				FY2006 12 mos. ended March. 31, 2006	FY2007				FY2007 12 mos. ended March. 31, 2007	FY2008 Prospects ending March 31, 2008
	1st Half	3Q	4Q	2nd Half		1st Half	3Q	4Q	2nd Half		
Vehicle Production (thousands of units)	3,701	1,914	2,096	4,010	7,711	3,957	2,092	2,131	4,223	8,180	
(Japan) - including Daihatsu & Hino	2,191	1,177	1,316	2,493	4,684	2,450	1,319	1,331	2,650	5,100	
[Daihatsu]	[344]	[188]	[189]	[377]	[721]	[394]	[208]	[213]	[421]	[815]	
[Hino]	[49]	[25]	[26]	[51]	[100]	[52]	[22]	[26]	[48]	[100]	
(Overseas) - including Daihatsu & Hino	1,510	737	780	1,517	3,027	1,507	773	800	1,573	3,080	
[Daihatsu]	[25]	[9]	[8]	[17]	[42]	[13]	[13]	[14]	[27]	[40]	
[Hino]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	[-]	
North America	609	285	307	592	1,201	590	286	329	615	1,205	
Europe	299	147	177	324	623	349	183	177	360	709	
Asia	416	217	203	420	836	373	194	188	382	755	
Latin America	63	30	29	59	122	77	37	33	70	147	
Oceania	58	27	28	55	113	51	33	33	66	117	
Africa	65	31	36	67	132	67	40	40	80	147	
Vehicle Sales (thousands of units)	3,833	1,980	2,161	4,141	7,974	4,145	2,155	2,224	4,379	8,524	8,890
(Japan) - including Daihatsu & Hino	1,086	571	707	1,278	2,364	1,073	541	659	1,200	2,273	2,320
[Daihatsu]	[265]	[130]	[169]	[299]	[564]	[276]	[132]	[179]	[311]	[587]	[580]
[Hino]	[26]	[14]	[16]	[30]	[56]	[28]	[10]	[13]	[23]	[51]	[40]
(Overseas) - including Daihatsu & Hino	2,747	1,409	1,454	2,863	5,610	3,072	1,614	1,565	3,179	6,251	6,570
[Daihatsu]	[80]	[36]	[32]	[68]	[148]	[85]	[50]	[49]	[99]	[184]	[210]
[Hino]	[23]	[11]	[12]	[23]	[46]	[24]	[12]	[14]	[26]	[50]	[60]
North America	1,245	643	668	1,311	2,556	1,464	764	714	1,478	2,942	2,990
Europe	498	246	279	525	1,023	589	306	329	635	1,224	1,270
Asia	448	217	215	432	880	382	204	203	407	789	890
Latin America	124	59	50	109	233	142	79	63	142	284	320
Oceania	129	59	63	122	251	131	68	69	137	268	280
Africa	126	63	64	127	253	145	84	75	159	304	330
Middle East	173	120	113	233	406	216	107	110	217	433	490
Others	4	2	2	4	8	3	2	2	4	7	
Total Retail Unit Sales (thousands of units)	4,093	2,007	2,152	4,159	8,252	4,460	2,200	2,345	4,545	9,005	
Housing Sales (units)	2,274	1,307	1,944	3,251	5,525	2,593	1,352	1,862	3,214	5,807	

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	1st Half	3Q	4Q	2nd Half		1st Half	3Q	4Q	2nd Half		
Foreign Exchange Rate											
Yen to US Dollar Rate	110	117	117	117	113	115	118	119	119	117	as premise: 115
Yen to Euro Rate	136	139	141	140	138	146	152	156	154	150	150
Market Share (Japan)											approximately
Toyota (excluding Mini-cars) (%)	42.8	46.2	45.4	45.7	44.3	44.7	47.5	46.2	46.8	45.8	46%
Toyota, Daihatsu and Hino (including Mini-cars) (%)	39.8	42.5			40.9	40.7	42.3			41.5	
Number of Employees	278,622				285,977	295,992				299,394	(Note 2)
Net Sales (billions of yen)	9,953.1	5,333.3	5,750.5	11,083.8	21,036.9	11,471.8	6,146.5	6,329.7	12,476.2	23,948.0	25,000.0
Geographical Segment											
Japan	6,032.9	3,375.8	3,702.8	7,078.6	13,111.5	7,010.3	3,806.2	3,998.8	7,805.0	14,815.3	
North America	3,627.3	2,027.0	2,033.6	4,060.6	7,687.9	4,344.6	2,378.1	2,307.0	4,685.1	9,029.7	
Europe	1,300.8	666.6	760.0	1,426.6	2,727.4	1,682.6	883.7	975.8	1,859.5	3,542.1	
Asia	997.0	501.0	544.8	1,045.8	2,042.8	1,024.7	561.9	639.0	1,200.9	2,225.6	
Others	760.1	416.4	425.2	841.6	1,601.7	968.5	511.1	443.1	954.2	1,922.7	
Elimination	-2,765.0	-1,653.5	-1,715.9	-3,369.4	-6,134.4	-3,558.9	-1,994.5	-2,034.0	-4,028.5	-7,587.4	
Business Segment											
Automotive	9,144.5	4,900.0	5,293.6	10,193.6	19,338.1	10,484.2	5,665.7	5,778.1	11,443.8	21,928.0	
Financial Services	462.0	262.0	272.9	534.9	996.9	599.4	334.3	366.8	701.1	1,300.5	
All Other	535.9	289.9	364.5	654.4	1,190.3	642.2	310.5	371.0	681.5	1,323.7	
Elimination	-189.3	-118.6	-180.5	-299.1	-488.4	-254.0	-164.0	-186.2	-350.2	-604.2	
Operating Income (billions of yen)	809.4	482.2	586.7	1,068.9	1,878.3	1,093.4	574.7	570.5	1,145.2	2,238.6	2,250.0
(Operating Income Ratio) (%)	(8.1)	(9.0)	(10.2)	(9.6)	(8.9)	(9.5)	(9.4)	(9.0)	(9.2)	(9.3)	(9.0)
Geographical Segment											
Japan	385.9	281.1	408.9	690.0	1,075.9	684.4	383.5	389.3	772.8	1,457.2	
North America	268.5	127.8	99.3	227.1	495.6	250.5	99.1	100.0	199.1	449.6	
Europe	40.1	26.6	27.2	53.8	93.9	66.0	34.8	36.5	71.3	137.3	
Asia	75.4	38.6	31.5	70.1	145.5	61.3	28.1	28.2	56.3	117.6	
Others	36.2	14.7	16.3	31.0	67.2	36.1	31.0	16.4	47.4	83.5	
Elimination	3.3	-6.6	3.5	-3.1	0.2	-4.9	-1.8	0.1	-1.7	-6.6	
Business Segment											
Automotive	721.3	427.3	545.4	972.7	1,694.0	992.1	524.1	522.6	1,046.7	2,038.8	
Financial Services	83.5	46.8	25.5	72.3	155.8	79.9	41.3	37.3	78.6	158.5	
All Other	9.8	11.5	18.4	29.9	39.7	21.0	8.1	10.5	18.6	39.6	
Elimination	-5.2	-3.4	-2.6	-6.0	-11.2	0.4	1.2	0.1	1.3	1.7	
Income before taxes (billions of yen)	855.9	639.9	591.5	1,231.4	2,087.3	1,166.1	615.9	600.5	1,216.4	2,382.5	2,400.0
(Income before taxes Ratio) (%)	(8.6)	(12.0)	(10.3)	(11.1)	(9.9)	(10.2)	(10.0)	(9.5)	(9.7)	(9.9)	(9.6)
Equity in Earnings of Affiliated Companies (billions of yen)	70.7	45.8	47.8	93.6	164.3	89.4	66.1	54.0	120.1	209.5	
Net Income (billions of yen)	570.5	397.5	404.1	801.6	1,372.1	777.2	426.7	440.1	866.8	1,644.0	1,650.0
(Net Income Ratio) (%)	(5.7)	(7.5)	(7.0)	(7.2)	(6.5)	(6.8)	(6.9)	(7.0)	(6.9)	(6.9)	(6.6)

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	1st Half	(Note 1)		(Note 1)		1st Half	(Note 1)		(Note 1)		
		3Q	4Q	2nd Half			3Q	4Q	2nd Half		
Research & Development (billions of yen)	373.1	211.4	228.1	439.5	812.6	393.2	229.0	268.5	497.5	890.7	940.0
Depreciation (billions of yen)	400.9	236.2	254.3	490.5	891.4	455.2	233.2	258.6	491.8	947.0	1,020.0
Geographical Segment											
Japan	248.1	150.9	169.9	320.8	568.9	295.1	142.2	155.2	297.4	592.5	630.0
North America	77.7	46.2	41.2	87.4	165.1	74.3	43.9	47.1	91.0	165.3	190.0
Europe	37.9	18.5	19.5	38.0	75.9	42.5	22.2	24.8	47.0	89.5	90.0
Asia	21.9	11.9	14.2	26.1	48.0	27.2	15.5	19.2	34.7	61.9	65.0
Others	15.3	8.7	9.5	18.2	33.5	16.1	9.4	12.3	21.7	37.8	45.0
Capital Expenditures (billions of yen)	695.8	365.0	468.0	833.0	1,528.8	671.8	325.9	484.9	810.8	1,482.6	1,500.0
Geographical Segment											
Japan	443.3	208.5	257.5	466.0	909.3	341.8	173.1	300.4	473.5	815.3	800.0
North America	110.1	67.9	92.3	160.2	270.3	169.7	67.9	81.7	149.6	319.3	400.0
Europe	62.5	31.4	36.6	68.0	130.5	47.4	26.3	46.0	72.3	119.7	110.0
Asia	58.3	34.5	39.1	73.6	131.9	76.4	35.9	29.3	65.2	141.6	110.0
Others	21.6	22.7	42.5	65.2	86.8	36.5	22.7	27.5	50.2	86.7	80.0
Total Liquid Assets (billions of yen)	3,697.7				3,830.8	4,023.3				4,264.0	
Free Cash Flow (billions of yen)	324.7				349.0	522.3				1,003.4	
Total Assets (billions of yen)	26,257.5	27,545.1			28,731.5	30,047.8	31,016.8			32,574.7	
Shareholders' Equity (billions of yen)	9,692.7	10,194.4			10,560.4	10,994.5	11,270.7			11,836.1	
Return on Equity (%)	12.2	16.0			14.0	14.4	15.3			14.7	
Return on Asset (%)	4.5	5.9			5.2	5.3	5.6			5.4	
Number of Consolidated Subsidiaries	529				523	528				522	
Number of Affiliates Accounted for Under the Equity Method	57				56	56				56	

Contributing Factors to Operating Income			
FY2007 (billions of yen, approximately)		Consolidated	Unconsolidated
Marketing Efforts		330.0	160.0
Cost Reduction Efforts		100.0	70.0
From Engineering		40.0	40.0
From Manufacturing and Logistics		60.0	30.0
Effects of Changes in Exchange Rates		290.0	260.0
Increases in Expenses		359.7	187.0

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.