

## FY2007 Consolidated Financial Results

(April 1, 2006 through March 31, 2007)



(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

English translation from the original Japanese-language document

**May 9, 2007**

Company name	: <b>Toyota Motor Corporation</b>
Stock exchanges on which the shares are listed	: Tokyo, Nagoya, Osaka, Fukuoka and Sapporo Stock Exchanges in Japan
Code number	: 7203
URL	: <a href="http://www.toyota.co.jp">http://www.toyota.co.jp</a>
Representative	: Katsuaki Watanabe, President
Contact person	: Takuo Sasaki, General Manager, Accounting Division Tel. (0565) 28-2121
Date of the ordinary general shareholders' meeting	: June 22, 2007
Payment date of cash dividends	: June 25, 2007
Filing date of financial statements	: June 25, 2007

(Amounts are rounded to the nearest million yen)

### 1. Consolidated Results for FY2007 (April 1, 2006 through March 31, 2007)

(1) Consolidated financial results		(% of change from previous year)			
	Net revenues	Operating income	Income before income taxes, minority interest and equity in earnings of affiliated companies	Net income	
	Million yen %	Million yen %	Million yen %	Million yen %	Million yen %
<b>FY2007</b>	<b>23,948,091</b> (13.8)	<b>2,238,683</b> (19.2)	<b>2,382,516</b> (14.1)	<b>1,644,032</b> (19.8)	
<b>FY2006</b>	21,036,909 (13.4)	1,878,342 (12.3)	2,087,360 (19.0)	1,372,180 (17.2)	

	Net income per share - Basic	Net income per share - Diluted	Ratio of shareholders' equity to net income	Ratio of income before taxes to total assets	Ratio of operating income to net revenues
			%	%	%
<b>FY2007</b>	<b>512.09</b>	<b>511.80</b>	<b>14.7</b>	<b>7.8</b>	<b>9.3</b>
<b>FY2006</b>	421.76	421.62	14.0	7.9	8.9

Reference: Equity in earnings of affiliated companies: FY2007 209,515 million yen, FY2006 164,366 million yen.

### (2) Consolidated financial position

	Total assets	Shareholders' equity	Ratio of shareholders' equity	Shareholders' equity per share
			%	Yen
<b>FY2007</b>	<b>32,574,779</b>	<b>11,836,092</b>	<b>36.3</b>	<b>3,701.17</b>
<b>FY2006</b>	28,731,595	10,560,449	36.8	3,257.63

### (3) Consolidated cash flows

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at end of year
<b>FY2007</b>	<b>3,238,173</b>	<b>(3,814,378)</b>	<b>881,768</b>	<b>1,900,379</b>
<b>FY2006</b>	2,515,480	(3,375,500)	876,911	1,569,387

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### 2. Cash dividends

	Cash dividends per share			Total amount of cash dividends (annual)	Dividends payout ratio (consolidated)	Ratio of total amount of dividends to shareholders' equity (consolidated)
	Interim	Year-end	Annual			
FY2006	Yen 35.00	Yen 55.00	Yen 90.00	Million yen 292,141	% 21.3	% 3.0
<b>FY2007</b>	<b>50.00</b>	<b>70.00</b>	<b>120.00</b>	<b>384,666</b>	<b>23.4</b>	<b>3.4</b>

### 3. Forecast of consolidated results for FY2008 (April 1, 2007 through March 31, 2008)

(% of change from previous year)

	Net revenues	Operating income	Income before income taxes, minority interest and equity in earnings of affiliated companies	Net income
FY2008	Million yen 25,000,000	Million yen 2,250,000	Million yen 2,400,000	Million yen 1,650,000

Forecast of net income per share – Basic (FY2008): 515.96 Yen

### 4. Others

#### (1) Changes in significant subsidiaries during FY2007 : yes

(changes in specified subsidiaries resulting in changes in scope of consolidation)

New : None

Excluded : 1 company (Company name : Toyota Motor North America, Inc.)

(Note): Please refer to "Overview of Associated Companies" on page "Consolidated 6" for further information

#### (2) Number of shares issued and outstanding (common stock)

- Number of shares issued and outstanding at the end of each fiscal year : FY2007 3,609,997,492 shares, FY2006 3,609,997,492 shares
- Number of treasury shares at the end of each fiscal year : FY2007 412,060,800 shares, FY2006 368,240,025 shares
- Average number of shares issued and outstanding in each fiscal year : FY2007 3,210,422,730 shares, FY2006 3,253,450,041 shares

## FY2007 Unconsolidated Financial Results

(April 1, 2006 through March 31, 2007)

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

English translation from the original Japanese-language document

### Reference: Overview of the Unconsolidated Financial Results

(Amounts less than one million yen are omitted)

#### 1. Unconsolidated results for FY2007 (April 1, 2006 through March 31, 2007)

(1) Unconsolidated financial results (% of change from previous year)

	Net sales	Operating income	Ordinary income	Net income
	Million yen %	Million yen %	Million yen %	Million yen %
<b>FY2007</b>	<b>11,571,834</b> (13.5)	<b>1,150,921</b> (35.7)	<b>1,555,193</b> (40.8)	<b>1,060,109</b> (38.4)
FY2006	10,191,838 (10.6)	847,998 (20.9)	1,104,781 (29.0)	765,961 (44.7)

	Net income per share - Basic	Net income per share - Diluted
	Yen	Yen
<b>FY2007</b>	<b>330.20</b>	<b>330.01</b>
FY2006	235.20	235.13

(2) Unconsolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
<b>FY2007</b>	<b>10,661,169</b>	<b>7,150,603</b>	<b>67.1</b>	<b>2,235.64</b>
FY2006	9,909,010	6,686,895	67.5	2,062.51

Reference: Equity at the end of FY2007: 7,149,432 million yen, Equity at the end of FY2006: –

Note: Net assets, Equity ratio and Net assets per share of FY2006 are those formerly presented as Shareholders' equity, Ratio of shareholders' equity and shareholders' equity per share, respectively.

#### 2. Forecast of unconsolidated results for FY2008 (April 1, 2007 through March 31, 2008)

(% of change from FY2007 semi-annual or FY2007)

	Net sales	Operating income	Ordinary income	Net income
	Million yen %	Million yen %	Million yen %	Million yen %
FY2008 semi-annual (for six-month period ending September 30, 2007)	5,600,000 (2.4)	530,000 (-7.2)	800,000 (2.8)	560,000 (6.5)
FY2008	11,700,000 (1.1)	1,100,000 (-4.4)	1,590,000 (2.2)	1,130,000 (6.6)

Forecast of net income per share – Basic (FY2008): 353.35 Yen

## **Cautionary Statement with Respect to Forward-Looking Statements**

This report contains forward-looking statements that reflect Toyota's forecasts for consolidated and unconsolidated results. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.