

FINANCIAL SUMMARY

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

FY2007

(April 1, 2006 through March 31, 2007)

English translation from the original Japanese-language document

TOYOTA MOTOR CORPORATION

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar and the British pound; (iii) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (iv) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (v) political instability in the markets in which Toyota operates; (vi) Toyota's ability to timely develop and achieve market acceptance of new products; and (vii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

This report contains summarized and condensed financial statements prepared in accordance with accounting principles generally accepted in the United States of America. Certain prior year amounts have been reclassified to conform to the presentations for the year ended March 31, 2007.

BUSINESS RESULTS AND FINANCIAL POSITION

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

1. Summary of Consolidated Financial Results for FY2007

(1) Financial Results

During FY2007, the Japanese economy experienced some weakness in personal consumption, but corporate revenues were in better shape and capital expenditure increased, resulting in a continuation of prolonged economic growth. Overseas, economic conditions remained steady overall, with stability in both capital expenditure and personal consumption in the United States, and acceleration in the pace of recovery in the European economy, while in Asia, the Chinese economy showed continued strong growth.

Under these conditions, consolidated vehicle sales in Japan and overseas increased by 550 thousand units, or 6.9%, to 8,524 thousand units in FY2007 compared with FY2006 (April 1, 2005 through March 31, 2006), marking a record high. Vehicle sales in Japan in FY2007 decreased by 91 thousand units, or 3.9%, to 2,273 thousand units compared with FY2006 under the declined market in Japan compared to FY2006. With the efforts of dealers nationwide, however, Toyota and Lexus' market share excluding mini-vehicles was 45.8%, and its market share (including Daihatsu and Hino) including mini-vehicles was 41.5%, each representing a record high. Meanwhile, overseas vehicle sales in FY2007 increased significantly by 641 thousand units, or 11.4%, to 6,251 thousand units, compared with FY2006, because of sales expansion in North America, Europe and other regions.

As for the results of operations, net revenues increased by 2,911.1 billion yen, or 13.8%, to 23,948.0 billion yen in FY2007 compared with FY2006, and operating income increased by 360.3 billion yen, or 19.2%, to 2,238.6 billion yen in FY2007 compared with FY2006. Among the factors contributing to the increase in operating income totaling 720.0 billion yen, were the effects of marketing efforts of 330.0 billion yen, changes in exchange rates of 290.0 billion yen, and cost reduction efforts of 100.0 billion yen. On the other hand, factors resulting in the decrease in operating income primarily included an increase in expenses of 359.7 billion yen. Income before income taxes, minority interest and equity in earnings of affiliated companies increased by 295.2 billion yen, or 14.1%, to 2,382.5 billion yen in FY2007 compared with FY2006. Net income increased by 271.9 billion yen, or 19.8%, to 1,644.0 billion yen in FY2007 compared with FY2006.

(2) Cash Flows

Cash flows from operating activities resulted in an increase in cash by 3,238.1 billion yen in FY2007, mainly due to the net income of 1,644.0 billion yen. Net cash provided by operating activities increased by 722.7 billion yen from 2,515.4 billion yen in FY2006. Cash flows from investing activities resulted in a decrease in cash by 3,814.3 billion yen in FY2007, mainly due to the additions to finance receivables of 7,343.4 billion yen. Net cash used in investing activities increased by 438.8 billion yen from 3,375.5 billion yen in FY2006. Cash flows from financing activities resulted in an increase in cash by 881.7 billion yen in FY2007. Net cash provided by financing activities increased by 4.8 billion yen from 876.9 billion yen in FY2006. After consideration of the effect of changes in exchange rates, cash and cash equivalents increased by 331.0 billion yen, or 21.1%, to 1,900.3 billion yen at the end of FY2007 compared with the end of FY2006.

Regarding the consolidated cash flows by segment for FY2007, in non-financial services business, net cash provided by operating activities was 2,612.0 billion yen, net cash used in investing activities was 1,608.6 billion yen and net cash used in financing activities was 728.7 billion yen. Meanwhile, in the financial services business, net cash provided by operating activities was 790.2 billion yen, net cash used in investing activities was 2,324.0 billion yen and net cash provided by financing activities was 1,564.6 billion yen.

2. Consolidated Financial Results for FY2007 by Segment

(1) Segment Operating Results

Automotive:

Net revenues for the automotive operations increased by 2,589.9 billion yen, or 13.4%, to 21,928.0 billion yen in FY2007 compared with FY2006, and operating income increased by 344.8 billion yen, or 20.4%, to 2,038.8 billion yen in FY2007 compared with FY2006. The increase in operating income was mainly due to increases in both production volume and vehicle units sold, the effects of changes in exchange rates and cost reduction efforts, partially offset by an increase in expenses.

Financial services:

Net revenues for the financial services operations increased by 303.6 billion yen, or 30.5%, to 1,300.5 billion yen in FY2007 compared with FY2006, and operating income increased by 2.7 billion yen, or 1.7%, to 158.5 billion yen in FY2007 compared with FY2006. The increase in operating income was mainly due to a steady increase in financing volume, despite the valuation losses on interest rate swaps stated at fair value by sales finance subsidiaries in North America in accordance with the Statement of Financial Accounting Standards (FAS) No. 133 (as amended by several guidance including FAS No.138).

All other:

Net revenues for all other businesses increased by 133.4 billion yen, or 11.2%, to 1,323.7 billion yen in FY2007 compared with FY2006, and operating income was 39.6 billion yen in FY2007, remaining at the same level as in FY2006.

(2) Geographic Information

Japan:

Net revenues in Japan increased by 1,703.8 billion yen, or 13.0%, to 14,815.3 billion yen in FY2007 compared with FY2006, and operating income increased by 381.3 billion yen, or 35.4%, to 1,457.2 billion yen in FY2007 compared with FY2006. The increase in operating income was mainly due to the effects of changes in exchange rates, an increase in production volume, and the effects of cost reduction efforts, partially offset by an increase in expenses.

North America:

Net revenues in North America increased by 1,341.8 billion yen, or 17.5%, to 9,029.7 billion yen in FY2007 compared with FY2006, while operating income decreased by 46.0 billion yen, or 9.3%, to 449.6 billion yen in FY2007 compared with FY2006. The decrease in operating income was mainly due to the result of temporary expenses with the start up of the Texas plant, as well as the recording of valuation losses on interest rate swaps stated at fair value by sales finance subsidiaries in accordance with the Statement of Financial Accounting Standards (FAS) No. 133 (as amended by several guidance including FAS No.138).

Europe:

Net revenues in Europe increased by 814.7 billion yen, or 29.9%, to 3,542.1 billion yen in FY2007 compared with FY2006, and operating income increased by 43.4 billion yen, or 46.2%, to 137.3 billion yen in FY2007 compared with FY2006. The increase in operating income was mainly due to increases in both production volume and vehicle units sold and the effects of cost reduction efforts.

Asia:

Net revenues in Asia increased by 182.8 billion yen, or 8.9%, to 2,225.6 billion yen in the FY2007 compared with FY2006, while operating income decreased by 27.9 billion yen, or 19.2%, to 117.6 billion yen in the FY2007 compared with FY2006. The decrease in operating income was mainly due to decreases in both production volume and vehicle units sold.

Other:

Net revenues in other markets increased by 321.0 billion yen, or 20.0 %, to 1,922.7 billion yen in FY2007 compared with FY2006, and operating income increased by 16.3 billion yen, or 24.3%, to 83.5 billion yen in FY2007 compared with FY2006. The increase in operating income was mainly due to increases in both production volume and vehicle units sold.

3. Basic Policy on the Distribution of Profits and the Distribution of Profits for FY2007

Toyota Motor Corporation (“TMC”) deems the benefit of its shareholders as one of its priority management policies and continuously strives to increase per-share earnings, through aggressively promoting its business while improving and strengthening its corporate foundations. With respect to the payment of dividends, TMC seeks to enhance the distribution of profits by striving to raise the consolidated dividend payout ratio, with the aim of increasing it to 30% over the medium- to long-term, while giving due consideration to factors such as the business results of each term and new investment plans. Furthermore, TMC repurchases its own shares to improve capital efficiency and responds appropriately to changes in the business environment.

As TMC anticipates the continued growth of worldwide automotive markets, TMC will utilize its internal funds to invest in improvement of product performance and development of next-generation technologies to achieve future growth, to develop production and sales networks in both domestic and overseas markets for further expansion of its global business and to expand into new business areas, while securing a solid management foundation.

As for dividends, in addition to the increase in interim dividends declared in November 2006 by 15 yen per share to 50 yen per share, TMC plans to increase the year-end dividends by 15 yen per share to 70 yen per share. As a result, on an annual basis, the dividends will be 120 yen per share, which is 30 yen higher than in the previous year, and the consolidated dividend payout ratio for FY2007 would be 23.4%.

TMC pays dividends twice a year — an interim dividend and a year-end dividend —, and in order to secure an opportunity to directly seek shareholders’ opinions, TMC will treat payments of year-end dividends as a matter to be resolved at TMC’s 103rd ordinary general shareholders’ meeting, even though TMC’s articles of incorporation stipulate that retained earnings can be distributed as dividends pursuant to the resolution of the board of directors.

Also, in accordance with the policy mentioned above, TMC repurchased 44 million of its own shares during FY2007 at an aggregate cost of 299.5 billion yen (excluding fractional shares repurchased in accordance with shareholders’ requests to purchase).

4. Forecast of Financial Results for FY2008

Although we expect overall growth of the world economy to continue, we face a variety of unstable elements in the future business environment, including concerns about the future of the American economy, changes in the pace of growth of the Chinese economy, and movement in oil prices. The Japanese economy is experiencing a moderate expansion, but there are concerns that rapid fluctuations in exchange rates and continuing high prices for raw materials may have an adverse impact on corporate revenue, which is the driving force of the current economy. In the automobile industry, emerging markets which are expected to continue to grow, competition among leading global and regional auto makers is becoming increasingly fierce. In addition, environmental regulations are being strengthened throughout the world and environmental awareness is on the rise, leading to intense global competition in the development of technologies and the introduction of new products.

Under these circumstances, current forecast of consolidated financial results for the next fiscal year ending March 2008 is set forth below. This forecast assumes average exchange rates through the fiscal year of 115 yen per US\$1 and 150 yen per 1 euro.

Forecast of consolidated results for FY2008

Net revenues	25,000.0 billion yen	(an increase of 4.4% compared with FY2007)
Operating income	2,250.0 billion yen	(an increase of 0.5% compared with FY2007)
Income before income taxes, minority interest and equity in earnings of affiliated companies	2,400.0 billion yen	(an increase of 0.7% compared with FY2007)
Net income	1,650.0 billion yen	(an increase of 0.4% compared with FY2007)

These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements.

When using forecast of financial results, please refer to the Cautionary Statement with Respect to Forward-Looking Statements in the Financial Summary on the inside cover.

OVERVIEW OF ASSOCIATED COMPANIES

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

Toyota Motor Corporation ("TMC") and its associated companies (522 consolidated subsidiaries and 222 affiliates as of March 31, 2007) are engaged mainly in the automotive industry and also in the financial services and other businesses.

The following three business segments are segmented on the basis as stated under the "Segment Information" according to the business category.

Automotive:

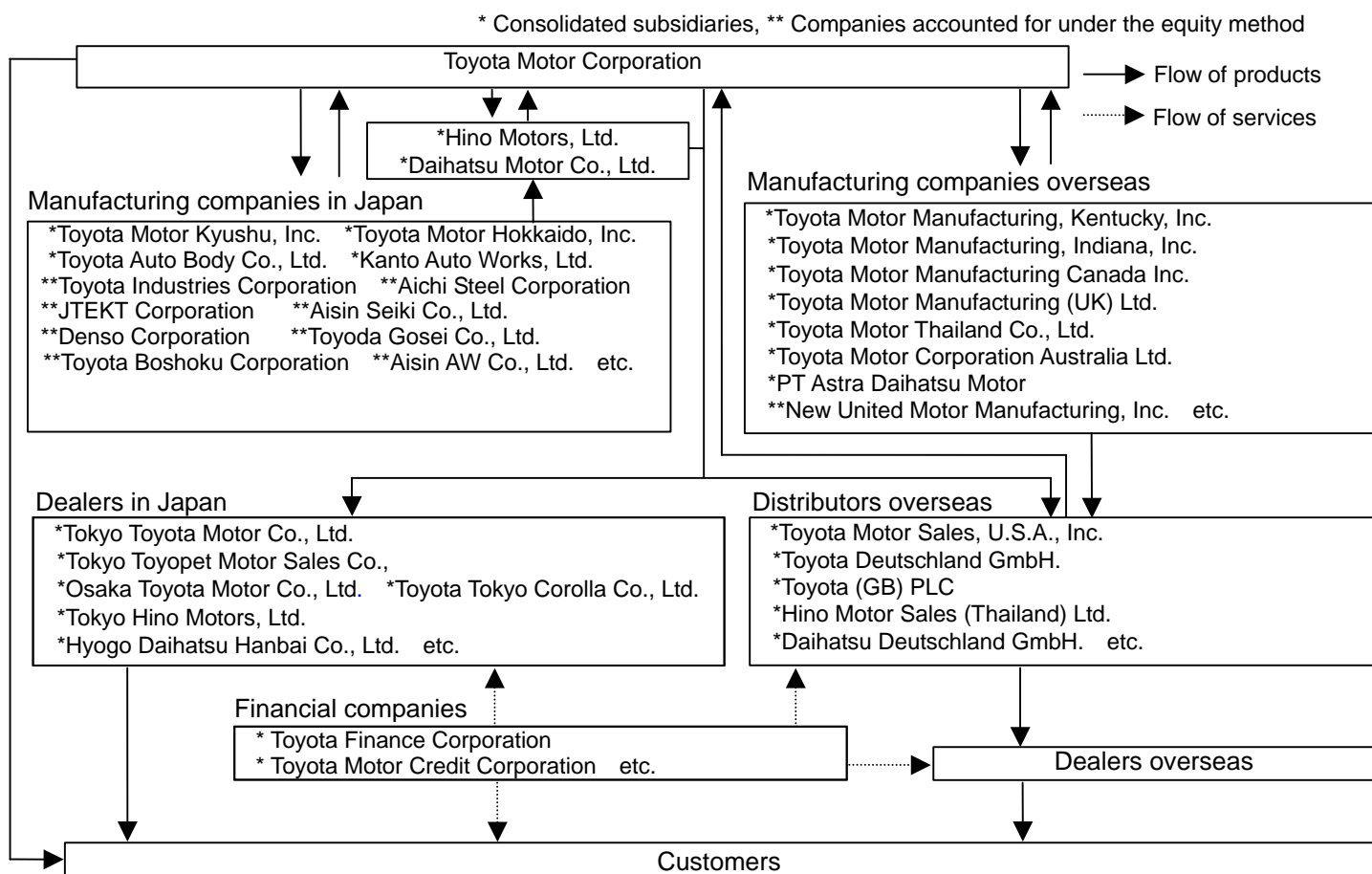
This business involves the design, manufacturing and distribution of sedans, minivans, compact cars, sport-utility vehicles, trucks and related parts and accessories. Automobiles are manufactured mainly by TMC, Hino Motors, Ltd., and Daihatsu Motor Co., Ltd., but a portion of manufacturing is consigned to Toyota Auto Body Co., Ltd. and others. Automobiles are also manufactured by Toyota Motor Manufacturing, Kentucky, Inc. and other overseas companies. Automobile parts are manufactured by TMC, Denso Corporation and others. These products are sold through Tokyo ToyoPet Motor Sales Co., Ltd. and other dealers and to certain large customers, directly by TMC. Overseas, sales are made through Toyota Motor Sales, U.S.A., Inc. and other distributors and dealers. In addition, Volkswagen vehicles are sold through TMC and some dealers in Japan.

Financial Services:

This business involves the provision of financing to support the sales of automobiles and other products manufactured by TMC and its associated companies and also covers the leasing of automobiles and equipment. Toyota Finance Corporation in Japan, Toyota Motor Credit Corporation and other overseas associated companies provide sales financing for TMC's products and the products of its associated companies.

All other:

Other business includes the design, manufacturing and sale of housing, telecommunications and other businesses. Housing is manufactured mainly by TMC and sold through Toyota Housing Corporation and housing dealers in Japan.



Other major companies include Toyota Motor North America, Inc., which deals with public relations and research activities in North America, Toyota Motor Engineering & Manufacturing North America, Inc., which carries out research and development and controls manufacturing companies in North America, Toyota Motor Europe NV/SA, which controls manufacturing and sales companies and deals with public relations and research activities in Europe, and Toyota Financial Services Corporation, which controls the management of financial companies.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

Note 1: Osaka Toyopet Co., Ltd. changed its trade name to Osaka Toyota Motor Co., Ltd. on August 8, 2006.
Note 2: Toyota Motor Manufacturing, North America, Inc. changed its trade name to Toyota Motor Engineering & Manufacturing North America, Inc. on April 1, 2006.

<Overview of Changes in Major Associated Companies>

For FY2007, the change in our major associated companies is as follows:

(Change in major associated companies)

Companies excluded from consolidated accounting: Toyota Motor North America, Inc.

Toyota Motor North America, Inc., which was a consolidated subsidiary of TMC as of March 31, 2006, merged into Toyota Technical Center USA, Inc., which is also a consolidated subsidiary of TMC, as of April.

Also, Toyota Technical Center USA, Inc. changed its trade name to Toyota Motor North America, Inc. as of the effective date of the merger.

MANAGEMENT POLICY

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

1. Toyota's Basic Management Policy

Toyota Motor Corporation ("TMC") holds up the "Guiding Principles at Toyota Motor Corporation" as its basic management policy and believes that efforts to achieve the goals set forth in the principles will lead to an increase in corporate value. The "Guiding Principles at Toyota Motor Corporation" are as follows:

- (1) Honor the language and spirit of the law of every nation and undertake open and fair corporate activities to be a good corporate citizen of the world.
- (2) Respect the culture and customs of every nation and contribute to economic and social development through corporate activities in the communities.
- (3) Dedicate ourselves to providing clean and safe products and to enhancing the quality of life everywhere through all our activities.
- (4) Create and develop advanced technologies and provide outstanding products and services that fulfill the needs of customers worldwide.
- (5) Foster a corporate culture that enhances individual creativity and teamwork value, while honoring mutual trust and respect between labor and management.
- (6) Pursue growth in harmony with the global community through innovative management.
- (7) Work with business partners in research and creation to achieve stable, long-term growth and mutual benefits, while keeping ourselves open to new partnerships.

2. Medium- and Long-term Management Strategy

To put in place a solid foundation while continuing to achieve further growth, the Toyota Group will make combined efforts to address the following agenda.

First, one short-term issue is the stimulation of the Japanese market through the introduction of market-creating products that anticipate customer needs and the implementation of demand-generating strategies with a sense of speed that will promote stronger interest in automobiles. Overseas, on the other hand, we will make every effort to ensure the smooth start up of our new plants in the United States (Mississippi), Canada, Russia, and China, and through further development of the foundation of production, purchasing, and sales structures, promote corporate activities that are rooted in the local regions.

Medium- to long-term issues include the development and commercialization of innovative new technologies related to the environment, safety, and energy, which lead to the realization of the ultimate automobile manufacturing that is beneficial to people, society, and the earth. Next, we will implement global quality improvements in local procurement, one of Toyota's strengths, to maintain and enhance the world's leading level of quality and raise cost competitiveness, thus supporting high-quality and sustainable growth. In addition, Toyota fulfills its social responsibilities by carrying out corporate social responsibility (CSR) activities through philanthropic activities undertaken from a global perspective and thorough corporate ethics including full compliance with applicable laws and regulations. Based on the belief that the development of human resources is fundamental to corporate competitiveness, Toyota is engaged in the training of highly-creative personnel that will pass on Toyota's manufacturing technologies, skills and values to the next generation.

By addressing these agenda, Toyota is working to enhance its corporate value as a company with energy and dignity and maintain growth in harmony with society rooted in "manufacturing" over the 21st century.

CONSOLIDATED PRODUCTION AND SALES

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

1. Production

(Units)

		FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)	Increase (Decrease)
Vehicles (new)	Japan	4,684,956	5,100,823	415,867
	North America	1,201,459	1,204,676	3,217
	Europe	622,552	709,263	86,711
	Asia	835,669	754,960	(80,709)
	Other	367,011	411,229	44,218
	Overseas total	3,026,691	3,080,128	53,437
	Total	7,711,647	8,180,951	469,304
Houses (Japan)		5,269	5,621	352

Note: The total production of vehicles (new) includes 763,573 units in FY2006 and 855,579 units in FY2007 of Daihatsu brand vehicles (including OEM production), and 100,018 units in FY2006 and 99,511 units in FY2007 of Hino brand vehicles.

2. Sales (by destination)

(Units)

		FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)	Increase (Decrease)
Vehicles (new)	Japan	2,364,484	2,273,152	(91,332)
	North America	2,556,050	2,942,661	386,611
	Europe	1,022,781	1,223,628	200,847
	Asia	880,661	789,637	(91,024)
	Other	1,150,587	1,295,581	144,994
	Overseas total	5,610,079	6,251,507	641,428
	Total	7,974,563	8,524,659	550,096
Houses (Japan)		5,525	5,807	282

Note: The total sales of vehicles (new) include 711,757 units in FY2006 and 771,296 units in FY2007 of Daihatsu brand vehicles, and 102,474 units in FY2006 and 101,880 units in FY2007 of Hino brand vehicles.

BREAKDOWN OF CONSOLIDATED NET REVENUES

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)	Increase (Decrease)
Vehicles	16,584,317	18,751,807	2,167,490
Parts & components for overseas production	298,492	334,619	36,127
Parts	1,311,617	1,551,969	240,352
Other	1,131,190	1,275,773	144,583
Total Automotive	19,325,616	21,914,168	2,588,552
Financial services	977,416	1,277,994	300,578
Housing	138,103	155,843	17,740
Telecommunications	51,485	59,611	8,126
Other	544,289	540,475	(3,814)
Total	21,036,909	23,948,091	2,911,182

Note: The amounts represent net revenues from external customers.

CONSOLIDATED STATEMENTS OF INCOME

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)	Increase (Decrease)
Net revenues :	21,036,909	23,948,091	2,911,182
Sales of products	20,059,493	22,670,097	2,610,604
Financing operations	977,416	1,277,994	300,578
Costs and expenses :	19,158,567	21,709,408	2,550,841
Cost of products sold	16,335,312	18,356,255	2,020,943
Cost of financing operations	609,632	872,138	262,506
Selling, general and administrative	2,213,623	2,481,015	267,392
Operating income	1,878,342	2,238,683	360,341
Other income (expense) :	209,018	143,833	(65,185)
Interest and dividend income	93,970	131,939	37,969
Interest expense	(21,601)	(49,326)	(27,725)
Foreign exchange gain, net	10,789	33,005	22,216
Other, income net	125,860	28,215	(97,645)
Income before income taxes, minority interest and equity in earnings of affiliated companies	2,087,360	2,382,516	295,156
Provision for income taxes	795,153	898,312	103,159
Income before minority interest and equity in earnings of affiliated companies	1,292,207	1,484,204	191,997
Minority interest in consolidated subsidiaries	(84,393)	(49,687)	34,706
Equity in earnings of affiliated companies	164,366	209,515	45,149
Net income	1,372,180	1,644,032	271,852

(Yen)

Net income per share – Basic	421.76	512.09	90.33
Net income per share – Diluted	421.62	511.80	90.18

CONSOLIDATED BALANCE SHEETS

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2006 (As of March 31, 2006)	FY2007 (As of March 31, 2007)	Increase (Decrease)
Assets			
Current assets :	10,735,222	11,784,123	1,048,901
Cash and cash equivalents	1,569,387	1,900,379	330,992
Time deposits	50,349	26,709	(23,640)
Marketable securities	634,879	435,463	(199,416)
Trade accounts and notes receivable, less allowance for doubtful accounts	1,980,680	2,023,818	43,138
Finance receivables, net	3,497,319	4,036,363	539,044
Other receivables	416,336	486,170	69,834
Inventories	1,620,975	1,803,956	182,981
Deferred income taxes	520,494	551,503	31,009
Prepaid expenses and other current assets	444,803	519,762	74,959
Noncurrent finance receivables, net	4,830,216	5,694,733	864,517
Investments and other assets :	6,099,529	7,035,404	935,875
Marketable securities and other securities investments	3,402,523	3,829,852	427,329
Affiliated companies	1,828,369	2,058,177	229,808
Employees receivables	75,094	96,742	21,648
Other	793,543	1,050,633	257,090
Property, plant and equipment :	7,066,628	8,060,519	993,891
Land	1,215,897	1,233,137	17,240
Buildings	3,156,613	3,444,764	288,151
Machinery and equipment	8,482,832	9,184,751	701,919
Vehicles and equipment on operating leases	2,605,426	3,309,337	703,911
Construction in progress	397,076	349,465	(47,611)
Less – Accumulated depreciation	(8,791,216)	(9,460,935)	(669,719)
Total assets	28,731,595	32,574,779	3,843,184

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2006 (As of March 31, 2006)	FY2007 (As of March 31, 2007)	Increase (Decrease)
Liabilities			
Current liabilities :	10,028,735	11,767,170	1,738,435
Short-term borrowings	3,033,019	3,497,391	464,372
Current portion of long-term debt	1,723,888	2,368,116	644,228
Accounts payable	2,086,587	2,211,586	124,999
Other payables	730,184	807,481	77,297
Accrued expenses	1,464,263	1,668,337	204,074
Income taxes payable	347,488	421,196	73,708
Other current liabilities	643,306	793,063	149,757
Long-term liabilities :	7,552,831	8,343,273	790,442
Long-term debt	5,640,490	6,263,585	623,095
Accrued pension and severance costs	679,918	640,586	(39,332)
Deferred income taxes	1,092,995	1,312,400	219,405
Other long-term liabilities	139,428	126,702	(12,726)
Total liabilities	17,581,566	20,110,443	2,528,877
Minority interest in consolidated subsidiaries	589,580	628,244	38,664
Shareholders' equity			
Common stock	397,050	397,050	—
Additional paid-in capital	495,250	497,593	2,343
Retained earnings	10,459,788	11,764,713	1,304,925
Accumulated other comprehensive income	437,316	701,390	264,074
Treasury stock, at cost	(1,228,955)	(1,524,654)	(295,699)
Total shareholders' equity	10,560,449	11,836,092	1,275,643
Total liabilities and shareholders' equity	28,731,595	32,574,779	3,843,184

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(1) FY2006 (April 2005 through March 2006)

(Amounts are rounded to the nearest million yen)

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total shareholders' equity
Balances at March 31, 2005	397,050	495,707	9,332,176	(80,660)	(1,099,323)	9,044,950
Issuance during the year		(457)				(457)
Comprehensive income :						
Net income			1,372,180			1,372,180
Other comprehensive income						
Foreign currency translation adjustments				268,410		268,410
Unrealized gains on securities, net of reclassification adjustments				244,629		244,629
Minimum pension liability adjustments				4,937		4,937
Total comprehensive income						1,890,156
Dividends paid			(244,568)			(244,568)
Purchase and reissuance of common stock					(129,632)	(129,632)
Balances at March 31, 2006	397,050	495,250	10,459,788	437,316	(1,228,955)	10,560,449

(2) FY2007 (April 2006 through March 2007)

(Amounts are rounded to the nearest million yen)

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock, at cost	Total shareholders' equity
Balances at March 31, 2006	397,050	495,250	10,459,788	437,316	(1,228,955)	10,560,449
Issuance during the year		2,343				2,343
Comprehensive income :						
Net income			1,644,032			1,644,032
Other comprehensive income						
Foreign currency translation adjustments				130,746		130,746
Unrealized gains on securities, net of reclassification adjustments				38,800		38,800
Minimum pension liability adjustments				3,499		3,499
Total comprehensive income						1,817,077
Adjustment to initially apply FAS No.158				91,029		91,029
Dividends paid			(339,107)			(339,107)
Purchase and reissuance of common stock					(295,699)	(295,699)
Balances at March 31, 2007	397,050	497,593	11,764,713	701,390	(1,524,654)	11,836,092

CONSOLIDATED STATEMENTS OF CASH FLOWS

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)
Cash flows from operating activities :		
Net income	1,372,180	1,644,032
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation	1,211,178	1,382,594
Provision for doubtful accounts and credit losses	62,646	71,862
Pension and severance costs, less payments	23,860	(32,054)
Loss on disposal of fixed assets	54,981	50,472
Unrealized losses on available-for-sale securities, net	4,163	4,614
Deferred income taxes	33,262	132,308
Minority interest in consolidated subsidiaries	84,393	49,687
Equity in earnings of affiliated companies	(164,366)	(209,515)
Changes in operating assets and liabilities and other	(166,817)	144,173
Net cash provided by operating activities	2,515,480	3,238,173
Cash flows from investing activities :		
Additions to finance receivables	(6,476,979)	(7,343,474)
Collection of and proceeds from sales of finance receivables	5,718,130	6,236,582
Additions to fixed assets excluding equipment leased to others	(1,523,459)	(1,425,814)
Additions to equipment leased to others	(1,247,781)	(1,410,003)
Proceeds from sales of fixed assets excluding equipment leased to others	89,578	64,421
Proceeds from sales of equipment leased to others	410,683	359,923
Purchases of marketable securities and security investments	(957,296)	(1,068,205)
Proceeds from sales of and maturity of marketable securities and security investments	691,032	825,171
Payment for additional investments in affiliated companies, net of cash acquired	(1,802)	(1,651)
Changes in investments and other assets and other	(77,606)	(51,328)
Net cash used in investing activities	(3,375,500)	(3,814,378)
Cash flows from financing activities :		
Purchase of common stock	(129,629)	(295,699)
Proceeds from issuance of long-term debt	1,928,788	2,890,000
Payments of long-term debt	(1,187,506)	(1,726,823)
Increase in short-term borrowings	509,826	353,397
Dividends paid	(244,568)	(339,107)
Net cash provided by financing activities	876,911	881,768
Effect of exchange rate changes on cash and cash equivalents	68,743	25,429
Net increase in cash and cash equivalents	85,634	330,992
Cash and cash equivalents at beginning of year	1,483,753	1,569,387
Cash and cash equivalents at end of year	1,569,387	1,900,379

Note: In the Consolidated Statements of Cash Flows, cash and cash equivalents include cash on hand, bank deposits that can be withdrawn at any time and short-term investments that can be converted into cash at any time and carry minimal risk of change in value.

SEGMENT INFORMATION

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

1. Segment Operating Results and Assets

(1) FY2006 (April 2005 through March 2006)

(Amounts are rounded to the nearest million yen)

	Automotive	Financial Services	All Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues :					
(1) Sales to external customers	19,325,616	977,416	733,877	–	21,036,909
(2) Intersegment sales and transfers	12,528	19,493	456,414	(488,435)	–
Total	19,338,144	996,909	1,190,291	(488,435)	21,036,909
Operating expenses	17,644,099	841,092	1,150,543	(477,167)	19,158,567
Operating income	1,694,045	155,817	39,748	(11,268)	1,878,342
Assets	12,354,827	11,613,508	1,191,261	3,571,999	28,731,595
Investment in equity method investees	1,459,556	287,326	–	73,835	1,820,717
Depreciation expenses	880,360	301,734	29,084	–	1,211,178
Capital expenditure	1,615,814	1,110,191	45,282	(47)	2,771,240

(2) FY2007 (April 2006 through March 2007)

(Amounts are rounded to the nearest million yen)

	Automotive	Financial Services	All Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues :					
(1) Sales to external customers	21,914,168	1,277,994	755,929	–	23,948,091
(2) Intersegment sales and transfers	13,838	22,554	567,802	(604,194)	–
Total	21,928,006	1,300,548	1,323,731	(604,194)	23,948,091
Operating expenses	19,889,178	1,142,053	1,284,052	(605,875)	21,709,408
Operating income	2,038,828	158,495	39,679	1,681	2,238,683
Assets	13,297,362	13,735,434	1,459,965	4,082,018	32,574,779
Investment in equity method investees	1,664,938	303,271	–	59,072	2,027,281
Depreciation expenses	950,762	402,876	28,956	–	1,382,594
Capital expenditure	1,570,875	1,268,186	47,948	(51,192)	2,835,817

Note: Unallocated corporate assets included under "Intersegment Elimination and/or Unallocated Amount" for FY2006 and FY2007 are 4,231,148 million yen and 4,758,410 million yen, respectively, and consist primarily of funds such as cash and cash equivalents, marketable securities and portion of security investments held by TMC.

2. Consolidated Financial Statements as Classified into Non-Financial Services Business and Financial Services Business

(1) Consolidated Statements of Income as Classified into Non-Financial Services Business and Financial Services Business

(Amounts are rounded to the nearest million yen)

	FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)	Increase (Decrease)
(Non-financial services)			
Net revenues	20,068,284	22,679,078	2,610,794
Costs and expenses :	18,328,868	20,592,375	2,263,507
Cost of revenues	16,335,340	18,361,641	2,026,301
Selling, general and administrative	1,993,528	2,230,734	237,206
Operating income	1,739,416	2,086,703	347,287
Other income, net	201,978	145,570	(56,408)
Income before income taxes, minority interest and equity in earnings of affiliated companies	1,941,394	2,232,273	290,879
Provision for income taxes	736,909	844,797	107,888
Income before minority interest and equity in earnings of affiliated companies	1,204,485	1,387,476	182,991
Minority interest in consolidated subsidiaries	(82,401)	(49,513)	32,888
Equity in earnings of affiliated companies	142,139	193,130	50,991
Net income	1,264,223	1,531,093	266,870
(Financial services)			
Net revenues	996,909	1,300,548	303,639
Costs and expenses :	841,092	1,142,053	300,961
Cost of revenues	613,563	879,203	265,640
Selling, general and administrative	227,529	262,850	35,321
Operating income	155,817	158,495	2,678
Other expenses, net	(9,859)	(8,171)	1,688
Income before income taxes, minority interest and equity in earnings of affiliated companies	145,958	150,324	4,366
Provision for income taxes	58,241	53,548	(4,693)
Income before minority interest and equity in earnings of affiliated companies	87,717	96,776	9,059
Minority interest in consolidated subsidiaries	(1,992)	(174)	1,818
Equity in earnings of affiliated companies	22,227	16,385	(5,842)
Net income	107,952	112,987	5,035
(Elimination)			
Elimination of net income	5	(48)	(53)
(Consolidated)			
Net income	1,372,180	1,644,032	271,852

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(2) Consolidated Balance Sheets as Classified into Non-Financial Services Business and Financial Services Business

(Amounts are rounded to the nearest million yen)

	FY2006 (As of March 31, 2006)	FY2007 (As of March 31, 2007)	Increase (Decrease)
Assets			
(Non-financial services)			
Current assets :	7,154,653	7,614,395	459,742
Cash and cash equivalents	1,418,022	1,714,722	296,700
Marketable securities	633,036	433,434	(199,602)
Trade accounts and notes receivable, less allowance for doubtful accounts	2,002,577	2,044,729	42,152
Inventories	1,620,975	1,803,956	182,981
Prepaid expenses and other current assets	1,480,043	1,617,554	137,511
Investments and other assets	5,702,376	6,464,204	761,828
Property, plant and equipment	5,207,760	5,689,383	481,623
Total	18,064,789	19,767,982	1,703,193
(Financial services)			
Current assets :	4,361,374	4,966,089	604,715
Cash and cash equivalents	151,365	185,657	34,292
Marketable securities	1,843	2,029	186
Finance receivables, net	3,497,319	4,036,363	539,044
Prepaid expenses and other current assets	710,847	742,040	31,193
Noncurrent finance receivables, net	4,830,216	5,694,733	864,517
Investments and other assets	563,050	703,476	140,426
Property, plant and equipment	1,858,868	2,371,136	512,268
Total	11,613,508	13,735,434	2,121,926
(Elimination)			
Elimination of assets	(946,702)	(928,637)	18,065
(Consolidated)			
Total assets	28,731,595	32,574,779	3,843,184

Note: Assets in the non-financial services include unallocated corporate assets.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2006 (As of March 31, 2006)	FY2007 (As of March 31, 2007)	Increase (Decrease)
Liabilities (Non-financial services)			
Current liabilities :	5,774,891	6,390,381	615,490
Short-term borrowings	797,969	726,822	(71,147)
Current portion of long-term debt	68,299	249,750	181,451
Accounts payable	2,084,399	2,212,598	128,199
Accrued expenses	1,357,335	1,537,918	180,583
Income taxes payable	328,360	404,388	76,028
Other current liabilities	1,138,529	1,258,905	120,376
Long-term liabilities :	2,230,611	2,150,596	(80,015)
Long-term debt	730,072	537,887	(192,185)
Accrued pension and severance costs	676,999	636,221	(40,778)
Other long-term liabilities	823,540	976,488	152,948
Total	8,005,502	8,540,977	535,475
(Financial services)			
Current liabilities :	5,040,058	6,179,737	1,139,679
Short-term borrowings	2,932,799	3,404,713	471,914
Current portion of long-term debt	1,662,589	2,189,367	526,778
Accounts payable	9,273	16,286	7,013
Accrued expenses	111,133	135,106	23,973
Income taxes payable	19,128	16,808	(2,320)
Other current liabilities	305,136	417,457	112,321
Long-term liabilities :	5,483,284	6,318,861	835,577
Long-term debt	5,071,482	5,851,882	780,400
Accrued pension and severance costs	2,919	4,365	1,446
Other long-term liabilities	408,883	462,614	53,731
Total	10,523,342	12,498,598	1,975,256
(Elimination)			
Elimination of liabilities	(947,278)	(929,132)	18,146
(Consolidated)			
Total liabilities	17,581,566	20,110,443	2,528,877
(Consolidated)			
Minority interest in consolidated subsidiaries	589,580	628,244	38,664
Shareholders' equity (Consolidated)			
Common stock	397,050	397,050	–
Additional paid-in capital	495,250	497,593	2,343
Retained earnings	10,459,788	11,764,713	1,304,925
Accumulated other comprehensive income	437,316	701,390	264,074
Treasury stock, at cost	(1,228,955)	(1,524,654)	(295,699)
Total shareholders' equity	10,560,449	11,836,092	1,275,643
(Consolidated)			
Total liabilities and shareholders' equity	28,731,595	32,574,779	3,843,184

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(3) Consolidated Statements of Cash Flows as Classified into Non-Financial Services Business and Financial Services Business

(Amounts are rounded to the nearest million yen)

	FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)
(Non-financial services)		
Cash flows from operating activities :		
Net income	1,264,223	1,531,093
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation	909,444	979,718
Provision for doubtful accounts and credit losses	10,361	(841)
Pension and severance costs, less payments	22,664	(33,319)
Loss on disposal of fixed assets	54,614	49,193
Unrealized losses on available-for-sale securities, net	4,163	4,614
Deferred income taxes	31,370	42,698
Minority interest in consolidated subsidiaries	82,401	49,513
Equity in earnings of affiliated companies	(142,139)	(193,130)
Changes in operating assets and liabilities and other	(214,507)	182,548
Net cash provided by operating activities	2,022,594	2,612,087
Cash flows from investing activities :		
Additions to fixed assets excluding equipment leased to others	(1,516,658)	(1,414,468)
Additions to equipment leased to others	(144,391)	(153,163)
Proceeds from sales of fixed assets excluding equipment leased to others	81,950	56,040
Proceeds from sales of equipment leased to others	112,692	107,270
Purchases of marketable securities and security investments	(764,016)	(889,008)
Proceeds from sales of and maturity of marketable securities and security investments	561,948	708,130
Payment for additional investments in affiliated companies, net of cash acquired	(1,802)	(1,651)
Changes in investments and other assets and other	(3,292)	(21,751)
Net cash used in investing activities	(1,673,569)	(1,608,601)
Cash flows from financing activities :		
Purchase of common stock	(129,629)	(295,699)
Proceeds from issuance of long-term debt	33,904	31,509
Payments of long-term debt	(59,778)	(41,833)
Increase (Decrease) in short-term borrowings	86,731	(83,651)
Dividends paid	(244,568)	(339,107)
Net cash used in financing activities	(313,340)	(728,781)
Effect of exchange rate changes on cash and cash equivalents	58,211	21,995
Net increase in cash and cash equivalents	93,896	296,700
Cash and cash equivalents at beginning of year	1,324,126	1,418,022
Cash and cash equivalents at end of year	1,418,022	1,714,722

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

(Amounts are rounded to the nearest million yen)

	FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)
(Financial services)		
Cash flows from operating activities :		
Net income	107,952	112,987
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation	301,734	402,876
Provision for doubtful accounts and credit losses	52,285	72,703
Pension and severance costs, less payments	1,196	1,265
Loss on disposal of fixed assets	367	1,279
Deferred income taxes	1,889	89,643
Minority interest in consolidated subsidiaries	1,992	174
Equity in earnings of affiliated companies	(22,227)	(16,385)
Changes in operating assets and liabilities and other	138,766	125,700
Net cash provided by operating activities	583,954	790,242
Cash flows from investing activities :		
Additions to finance receivables	(11,407,390)	(14,046,532)
Collection of and proceeds from sales of finance receivables	10,545,425	12,776,507
Additions to fixed assets excluding equipment leased to others	(6,801)	(11,346)
Additions to equipment leased to others	(1,103,390)	(1,256,840)
Proceeds from sales of fixed assets excluding equipment leased to others	7,628	8,381
Proceeds from sales of equipment leased to others	297,991	252,653
Purchases of marketable securities and security investments	(193,280)	(179,197)
Proceeds from sales of and maturity of marketable securities and security investments	129,084	117,041
Changes in investments and other assets and other	(83,104)	15,250
Net cash used in investing activities	(1,813,837)	(2,324,083)
Cash flows from financing activities :		
Proceeds from issuance of long-term debt	1,930,823	2,897,028
Payments of long-term debt	(1,233,336)	(1,694,407)
Increase in short-term borrowings	513,602	362,078
Net cash provided by financing activities	1,211,089	1,564,699
Effect of exchange rate changes on cash and cash equivalents	10,532	3,434
Net increase (decrease) in cash and cash equivalents	(8,262)	34,292
Cash and cash equivalents at beginning of year	159,627	151,365
Cash and cash equivalents at end of year	151,365	185,657
(Consolidated)		
Effect of exchange rate changes on cash and cash equivalents	68,743	25,429
Net increase in cash and cash equivalents	85,634	330,992
Cash and cash equivalents at beginning of year	1,483,753	1,569,387
Cash and cash equivalents at end of year	1,569,387	1,900,379

Note: In the Consolidated Statements of Cash Flows, cash and cash equivalents include cash on hand, bank deposits that can be withdrawn at any time and short-term investments that can be converted into cash at any time and carry minimal risk of change in value.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

3. Geographic Information

(1) FY2006 (April 2005 through March 2006)

(Amounts are rounded to the nearest million yen)

	Japan	North America	Europe	Asia	Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues :							
(1) Sales to external customers	7,735,109	7,455,818	2,574,014	1,836,855	1,435,113	–	21,036,909
(2) Intersegment sales and transfers	5,376,348	232,124	153,395	205,951	166,623	(6,134,441)	–
Total	13,111,457	7,687,942	2,727,409	2,042,806	1,601,736	(6,134,441)	21,036,909
Operating expenses	12,035,567	7,192,304	2,633,462	1,897,260	1,534,546	(6,134,572)	19,158,567
Operating income	1,075,890	495,638	93,947	145,546	67,190	131	1,878,342
Assets	12,177,125	9,199,818	2,471,258	1,255,350	1,299,072	2,328,972	28,731,595

(2) FY2007 (April 2006 through March 2007)

(Amounts are rounded to the nearest million yen)

	Japan	North America	Europe	Asia	Other	Intersegment Elimination and/or Unallocated Amount	Consolidated
Net revenues :							
(1) Sales to external customers	8,152,884	8,771,495	3,346,013	1,969,957	1,707,742	–	23,948,091
(2) Intersegment sales and transfers	6,662,398	258,278	196,180	255,571	215,000	(7,587,427)	–
Total	14,815,282	9,029,773	3,542,193	2,225,528	1,922,742	(7,587,427)	23,948,091
Operating expenses	13,358,036	8,580,140	3,404,810	2,107,933	1,839,245	(7,580,756)	21,709,408
Operating income	1,457,246	449,633	137,383	117,595	83,497	(6,671)	2,238,683
Assets	12,992,379	10,890,157	2,917,183	1,563,742	1,575,255	2,636,063	32,574,779

Note: Unallocated corporate assets included under "Intersegment Elimination and/or Unallocated Amount" for FY2006 and FY2007 are 4,231,148 million yen and 4,758,410 million yen, respectively, and consist primarily of funds such as cash and cash equivalents, marketable securities and portion of security investments held by TMC.

(All financial information has been prepared in accordance with accounting principles generally accepted in the United States of America)

4. Overseas Sales

(1) FY2006 (April 2005 through March 2006)

(Amounts are rounded to the nearest million yen)

	North America	Europe	Asia	Other	Total
Overseas sales	7,687,738	2,607,819	2,005,777	2,721,981	15,023,315
Consolidated sales	–	–	–	–	21,036,909
Ratio of overseas sales to consolidated sales	% 36.6	% 12.4	% 9.5	% 12.9	% 71.4

(2) FY2007 (April 2006 through March 2007)

(Amounts are rounded to the nearest million yen)

	North America	Europe	Asia	Other	Total
Overseas sales	9,039,560	3,345,001	2,248,031	3,168,580	17,801,172
Consolidated sales	–	–	–	–	23,948,091
Ratio of overseas sales to consolidated sales	% 37.7	% 14.0	% 9.4	% 13.2	% 74.3

UNCONSOLIDATED STATEMENTS OF INCOME

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

(Million yen; amounts less than one million yen are omitted)

	FY2006 (April 2005 through March 2006)	FY2007 (April 2006 through March 2007)	Increase (Decrease)
Net sales	10,191,838	11,571,834	1,379,996
Cost of sales	8,248,627	9,233,135	984,508
Gross profit	1,943,211	2,338,698	395,487
Selling, general and administrative expenses	1,095,212	1,187,776	92,564
Operating income	847,998	1,150,921	302,923
Non-operating income	342,165	473,937	131,772
Interest income	18,686	34,045	15,359
Dividend income	228,670	311,830	83,160
Others	94,808	128,061	33,253
Non-operating expenses	85,382	69,665	(15,717)
Interest expenses	10,715	11,159	444
Others	74,666	58,505	(16,161)
Ordinary income	1,104,781	1,555,193	450,412
Income before income taxes	1,104,781	1,555,193	450,412
Income taxes – current	354,100	474,600	120,500
Income taxes – deferred	(15,279)	20,483	35,762
Net income	765,961	1,060,109	294,148

UNCONSOLIDATED BALANCE SHEETS

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

(Million yen; amounts less than one million yen are omitted)

	FY2006 (As of March 31,2006)	FY2007 (As of March 31,2007)	Increase (Decrease)
Assets			
Current assets	3,795,723	4,116,670	320,947
Cash and deposits	107,674	182,855	75,181
Trade accounts receivable	1,206,641	1,254,098	47,457
Marketable securities	922,033	1,011,348	89,315
Finished goods	147,413	126,793	(20,620)
Raw materials	27,336	46,001	18,665
Work in process	109,970	97,592	(12,378)
Supplies	8,177	8,113	(64)
Short-term loans	476,766	541,452	64,686
Deferred tax assets	259,372	292,732	33,360
Others	536,835	568,682	31,847
Less: allowance for doubtful accounts	(6,500)	(13,000)	(6,500)
Fixed assets	6,113,286	6,544,498	431,212
Property, plant and equipment	1,279,608	1,358,160	78,552
Buildings	377,018	414,044	37,026
Structures	40,401	41,316	915
Machinery and equipment	291,186	331,032	39,846
Vehicle and delivery equipment	13,663	21,092	7,429
Tools, furniture and fixtures	88,795	92,957	4,162
Land	385,886	385,450	(436)
Construction in progress	82,656	72,266	(10,390)
Investments and other assets	4,833,678	5,186,338	352,660
Investments in securities	2,314,903	2,595,932	281,029
Investments in subsidiaries and affiliates	1,945,521	1,974,239	28,718
Long-term loans	476,422	473,766	(2,656)
Others	127,430	164,099	36,669
Less: allowance for doubtful accounts	(30,600)	(21,700)	8,900
Total assets	9,909,010	10,661,169	752,159

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

(Million yen; amounts less than one million yen are omitted)

	FY2006 (As of March 31,2006)	FY2007 (As of March 31,2007)	Increase (Decrease)
Liabilities			
Current liabilities	2,379,900	2,730,572	350,672
Trade notes payable	1,117	1,227	110
Trade accounts payable	1,044,613	1,035,441	(9,172)
Current portion of bonds	–	150,000	150,000
Other payables	393,585	467,229	73,644
Income taxes payable	218,256	283,960	65,704
Accrued expenses	491,032	549,152	58,120
Deposits received	207,254	224,038	16,784
Others	24,040	19,523	(4,517)
Long-term liabilities	842,213	779,993	(62,220)
Bonds	500,000	350,000	(150,000)
Allowance for retirement benefits	288,961	283,032	(5,929)
Deferred tax liabilities	24,798	103,593	78,795
Others	28,454	43,367	14,913
Total liabilities	3,222,114	3,510,565	288,451
Net assets			
Shareholders' equity	–	6,593,724	6,593,724
Common stock	–	397,049	397,049
Capital surplus	–	417,378	417,378
Capital reserve	–	416,970	416,970
Other capital surplus	–	407	407
Retained earnings	–	7,335,143	7,335,143
Legal reserve	–	99,454	99,454
Other retained earnings	–	–	–
Reserve for losses on overseas investments	–	117	117
Reserve for special depreciation	–	3,228	3,228
Reserve for reduction of acquisition cost of fixed assets	–	7,554	7,554
General reserve	–	5,740,926	5,740,926
Retained earnings carried forward	–	1,483,862	1,483,862
Less: treasury stock	–	(1,555,847)	(1,555,847)
Valuation and translation adjustments	–	555,708	555,708
Net unrealized gains on other securities	–	554,947	554,947
Deferred hedge gains or losses	–	760	760
Stock acquisition rights	–	1,171	1,171
Total net assets	–	7,150,603	7,150,603

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

(Million yen; amounts less than one million yen are omitted)

	FY2006 (As of March 31,2006)	FY2007 (As of March 31,2007)	Increase (Decrease)
Shareholders' equity			
Common stock	397,049	—	(397,049)
Capital surplus	416,970	—	(416,970)
Capital reserve	416,970	—	(416,970)
Retained earnings	6,614,868	—	(6,614,868)
Legal reserve	99,454	—	(99,454)
Reserve for losses on overseas investments	197	—	(197)
Reserve for special depreciation	3,196	—	(3,196)
Reserve for reduction of acquisition cost of fixed assets	6,586	—	(6,586)
General reserve	5,340,926	—	(5,340,926)
Unappropriated retained earnings at end of year	1,164,506	—	(1,164,506)
Net unrealized gains on other securities	518,155	—	(518,155)
Less: treasury stock	(1,260,148)	—	1,260,148
Total shareholders' equity	6,686,895	—	(6,686,895)
Total	9,909,010	10,661,169	752,159

UNCONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

FY2007 (April 2006 through March 2007)

(Million yen; amounts less than one million yen are omitted)

	Shareholders' equity											Treasury stock	Total shareholders' equity
	Common stock	Capital surplus			Legal reserve	Retained earnings					Total retained earnings		
		Capital reserve	Other capital surplus	Total capital surplus		Other retained earnings							
						Reserve for losses on overseas investments	Reserve for special depreciation	Reserve for reduction of acquisition cost of fixed assets	General reserve	Retained earnings carried forward			
Balance as of March 31, 2006	397,049	416,970	-	416,970	99,454	197	3,196	6,586	5,340,926	1,164,506	6,614,868	(1,260,148)	6,168,740
Changes during the fiscal year													
Reversal of reserve for losses on overseas investments						(79)				79			
Appropriation to reserve for special depreciation							830			(830)			
Reversal of reserve for special depreciation							(798)			798			
Appropriation to reserve for reduction of acquisition cost of fixed assets								992		(992)			
Reversal of reserve for reduction of acquisition cost of fixed assets								(24)		24			
Appropriation to general reserve									400,000	(400,000)			
Dividends paid										(339,107)	(339,107)		(339,107)
Bonuses to directors and corporate auditors										(727)	(727)		(727)
Net income										1,060,109	1,060,109		1,060,109
Purchase of treasury stock												(300,233)	(300,233)
Disposal of treasury stock			407	407								4,534	4,942
Net changes of items other than shareholders' equity													
Total changes during the fiscal year	-	-	407	407	-	(79)	31	967	400,000	319,355	720,275	(295,698)	424,984
Balance as of March 31, 2007	397,049	416,970	407	417,378	99,454	117	3,228	7,554	5,740,926	1,483,862	7,335,143	(1,555,847)	6,593,724

	Valuation and translation adjustments			Stock acquisition rights	Total net assets
	Net unrealized gains on other securities	Deferred hedge gains or losses	Total valuation and translation adjustments		
Balance as of March 31, 2006	518,155	-	518,155	-	6,686,895
Changes during the fiscal year					
Reversal of reserve for losses on overseas investments					
Appropriation to reserve for special depreciation					
Reversal of reserve for special depreciation					
Appropriation to reserve for reduction of acquisition cost of fixed assets					
Reversal of reserve for reduction of acquisition cost of fixed assets					
Appropriation to general reserve					
Dividends paid					(339,107)
Bonuses to directors and corporate auditors					(727)
Net income					1,060,109
Purchase of treasury stock					(300,233)
Disposal of treasury stock					4,942
Net changes of items other than shareholders' equity	36,792	760	37,552	1,171	38,724
Total changes during the fiscal year	36,792	760	37,552	1,171	463,708
Balance as of March 31, 2007	554,947	760	555,708	1,171	7,150,603