

Supplemental Material for Financial Results for FY2010 Second Quarter (Consolidated)

< U.S. GAAP >

	FY2009						FY2010			FY2010 Forecast 12 months (09/4-10/3)
	1Q (2008/4-6)	2Q (2008/7-9)	First half 6 months (2008/4-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (08/4-09/3)	1Q (2009/4-6)	2Q (2009/7-9)	First half 6 months (2009/4-9)	
Vehicle Production (thousands of units)	2,137	1,952	4,089	1,751	1,211	7,051	1,319	1,635	2,954	
(Japan) - including Daihatsu & Hino	1,252	1,198	2,451	1,088	716	4,255	761	947	1,708	
[Daihatsu]	[197]	[190]	[387]	[193]	[191]	[771]	[159]	[159]	[318]	
[Hino]	[28]	[29]	[57]	[21]	[13]	[91]	[13]	[18]	[31]	
(Overseas) - including Daihatsu & Hino	885	754	1,638	663	495	2,796	558	688	1,246	
[Daihatsu]	[34]	[36]	[70]	[29]	[25]	[124]	[25]	[26]	[51]	
[Hino]	[—]	[—]	[—]	[—]	[—]	[—]	[—]	[—]	[—]	
North America	326	237	563	208	148	919	201	251	452	
Europe	168	126	294	99	89	482	93	113	206	
Asia	263	259	521	250	176	947	192	236	428	
Central and South America	40	44	85	37	29	151	34	37	71	
Oceania	38	38	76	31	23	130	19	25	44	
Africa	50	50	99	38	30	167	19	26	45	
Vehicle Sales (thousands of units)	2,186	2,064	4,250	1,838	1,479	7,567	1,401	1,729	3,130	7,030
(Japan) - including Daihatsu & Hino	512	504	1,016	465	464	1,945	407	496	903	2,130
[Daihatsu]	[145]	[142]	[287]	[140]	[162]	[589]	[127]	[136]	[264]	[560]
[Hino]	[9]	[11]	[20]	[8]	[7]	[35]	[5]	[7]	[11]	[30]
(Overseas) - including Daihatsu & Hino	1,674	1,560	3,234	1,373	1,015	5,622	994	1,233	2,227	4,900
[Daihatsu]	[59]	[57]	[116]	[45]	[33]	[194]	[31]	[33]	[63]	[140]
[Hino]	[19]	[17]	[36]	[16]	[11]	[63]	[13]	[11]	[25]	[50]
North America	729	629	1,357	521	334	2,212	387	518	904	1,970
Europe	301	277	579	235	248	1,062	213	222	435	870
Asia	262	247	510	222	173	905	194	227	422	930
Central and South America	85	82	167	67	45	279	44	52	97	240
Oceania	81	68	149	62	50	261	51	60	111	240
Africa	77	81	158	79	52	289	36	44	79	170
Middle East	137	174	310	185	111	606	68	108	176	480
Other	2	2	4	2	2	8	1	2	3	
Total Retail Unit Sales (thousands of units) [Toyota, Daihatsu and Hino]	2,406	2,233	4,639	1,920	1,768	8,327	1,796	2,081	3,878	
Housing Sales (units)	916	1,520	2,436	1,501	1,505	5,442	774	1,285	2,059	5,400

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	1Q (2008/4-6)	2Q (2008/7-9)	First half 6 months (2008/4-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months ('08/4-'09/3)	1Q (2009/4-6)	2Q (2009/7-9)	First half 6 months (2009/4-9)	
Foreign Exchange Rates										
Yen to US Dollar Rate	105	108	106	96	94	101	97	94	96	as premise: 93
Yen to Euro Rate	163	162	163	127	122	144	133	134	133	as premise: 132
Market Share (Japan)										
Toyota (excluding Mini-Vehicles) (%)	47.4	44.8	45.7	48.2	44.8	46.0	46.3	46.0	46.1	approximately: 46%
Toyota, Daihatsu and Hino (including Mini-Vehicles) (%)	43.6	41.5	42.5	43.7	41.0	42.4	42.8	43.1	43.0	
Number of Employees	323,650	324,537	324,537	322,045	320,808	320,808	324,222	322,650	322,650	(Note 1)
Net Revenues (billions of yen)	6,215.1	5,975.3	12,190.4	4,802.8	3,536.3	20,529.5	3,836.0	4,541.6	8,377.6	18,000.0
Geographic Information										
Japan	3,660.8	3,546.5	7,207.3	3,014.1	1,965.3	12,186.7	2,181.8	2,656.3	4,838.1	
North America	2,091.1	1,861.9	3,953.0	1,339.0	930.9	6,222.9	1,175.2	1,419.1	2,594.3	
Europe	916.2	867.7	1,783.9	660.5	568.7	3,013.1	515.1	564.3	1,079.4	
Asia	798.3	827.7	1,626.0	683.9	409.5	2,719.4	494.1	589.8	1,083.9	
Other	628.7	592.7	1,221.4	381.5	280.0	1,882.9	343.3	389.7	732.9	
Elimination	-1,880.0	-1,721.2	-3,601.2	-1,276.2	-618.1	-5,495.5	-873.5	-1,077.6	-1,951.0	
Business Segment										
Automotive	5,720.9	5,439.8	11,160.7	4,311.1	3,092.9	18,564.7	3,413.0	4,108.3	7,521.3	
Financial Services	363.1	374.6	737.7	346.6	293.2	1,377.5	320.1	312.0	632.1	
All Other	288.2	314.2	602.4	294.3	288.2	1,184.9	204.1	225.1	429.2	
Elimination	-157.1	-153.3	-310.4	-149.2	-138.0	-597.6	-101.2	-103.8	-205.0	
Operating Income (billions of yen)	412.5	169.5	582.0	-360.6	-682.5	-461.0	-194.9	58.0	-136.9	-350.0
(Operating Income Ratio) (%)	(6.6)	(2.8)	(4.8)	(-7.5)	(-19.3)	(-2.2)	(-5.1)	(1.3)	(-1.6)	(-1.9)
Geographic Information										
Japan	217.1	104.6	321.7	-164.2	-395.0	-237.5	-212.0	-45.6	-257.7	
North America	69.1	-34.9	34.3	-247.4	-177.0	-390.2	-3.7	30.5	26.9	
Europe	20.3	-11.5	8.7	-43.4	-108.7	-143.3	-20.4	1.7	-18.6	
Asia	69.3	67.8	137.2	40.5	-1.6	176.1	26.9	38.5	65.4	
Other	44.5	34.6	79.1	33.5	-25.1	87.6	17.4	23.3	40.6	
Elimination	-7.8	8.9	1.0	20.4	24.9	46.3	-3.1	9.6	6.5	
Business Segment										
Automotive	332.3	133.6	465.9	-232.7	-628.1	-394.8	-239.1	-21.3	-260.4	
Financial Services	79.1	28.1	107.2	-123.9	-55.4	-72.0	49.6	74.8	124.4	
All Other	2.9	8.9	11.8	0.0	-1.9	9.9	-4.6	5.0	0.4	
Elimination	-1.8	-1.1	-2.9	-4.0	2.9	-4.1	-0.8	-0.5	-1.3	
Income before income taxes (billions of yen)	453.0	183.4	636.4	-282.1	-914.7	-560.4	-138.5	75.5	-63.0	-300.0
(Income before income taxes Ratio) (%)	(7.3)	(3.1)	(5.2)	(-5.9)	(-25.9)	(-2.7)	(-3.6)	(1.7)	(-0.8)	(-1.7)
Equity in Earnings of Affiliated Companies (billions of yen)	95.0	49.1	144.1	2.3	-103.8	42.7	3.6	-59.1	-55.5	
Net Income (billions of yen)	353.6	139.8	493.4	-164.7	-765.8	-437.0	-77.8	21.8	-56.0	-200.0
(Net Income Ratio) (%)	(5.7)	(2.3)	(4.0)	(-3.4)	(-21.7)	(-2.1)	(-2.0)	(0.5)	(-0.7)	(-1.1)
Shareholder Return										
Cash Dividends (billions of yen)	—	203.7	203.7	—	109.7	313.5	—	62.7	62.7	(Note 3)
Cash Dividends Per share (yen)	—	65	65	—	35	100	—	20	20	
Payout Ratio (%)	—	41.4	41.4	—	—	—	—	—	—	
Value of shares repurchased (billions of yen)	—	69.9	69.9	—	2.8	72.8	—	—	—	
Number of shares canceled (thousands)	—	—	—	—	—	—	—	—	—	
Number of Outstanding Shares (thousands)	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	3,447,997	

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	FY2009						FY2010			FY2010 Forecast 12 months (*09/4-'10/3)
	1Q (2008/4-6)	2Q (2008/7-9)	First half 6 months (2008/4-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (*08/4-'09/3)	1Q (2009/4-6)	2Q (2009/7-9)	First half 6 months (2009/4-9)	
R&D Expenses (billions of yen)	234.2	243.5	477.7	215.4	210.9	904.0	204.8	194.2	399.0	800.0
Depreciation Expenses (billions of yen)	245.3	275.6	520.9	270.1	281.1	1,072.1	233.8	256.1	490.0	1,000.0 (Note 4)
Geographic Information										
Japan	147.6	172.9	320.5	183.4	195.3	699.2	149.7	161.0	310.7	660.0
North America	44.2	46.9	91.1	40.3	46.0	177.4	42.9	50.4	93.3	180.0
Europe	23.8	25.7	49.5	18.8	13.6	81.9	17.6	20.0	37.6	70.0
Asia	19.0	19.4	38.4	19.9	16.7	75.0	15.3	15.9	31.3	60.0
Other	10.7	10.7	21.4	7.7	9.5	38.6	8.3	8.8	17.1	30.0
Capital Expenditures (billions of yen)	268.4	357.1	625.5	301.9	375.1	1,302.5	141.8	114.4	256.3	760.0 (Note 4)
Geographic Information										
Japan	148.9	211.6	360.5	190.3	245.7	796.5	98.6	78.4	177.1	480.0
North America	73.3	87.7	161.0	64.2	69.7	294.9	25.3	19.3	44.6	130.0
Europe	20.3	30.2	50.5	31.1	30.3	111.9	6.2	4.3	10.5	40.0
Asia	12.7	20.6	33.3	10.2	13.6	57.1	7.8	7.2	15.0	70.0
Other	13.2	7.0	20.2	6.1	15.8	42.1	3.9	5.2	9.1	40.0
Total Liquid Assets (billions of yen)						3,324.1				(Note 5)
Total Assets (billions of yen)	34,185.5	32,898.6	32,898.6	29,591.0	29,062.0	29,062.0	29,404.5	28,538.8	28,538.8	
Toyota Motor Corporation Shareholders' Equity (billions of yen)	12,253.0	11,927.0	11,927.0	10,803.2	10,061.2	10,061.2	10,066.2	9,973.7	9,973.7	
Return on Equity (%)	11.7	4.6	8.3	-5.8	-29.4	-4.0	-3.1	0.9	-1.1	(Note 2)
Return on Asset (%)	4.2	1.7	3.0	-2.1	-10.4	-1.4	-1.1	0.3	-0.4	(Note 2)
Number of Consolidated Subsidiaries						529				
No. of Affil. Accounted for Under the Equity Method						56				

Analysis of Consolidated Net Income for FY2010 (billions of yen, approximately)	2Q (2009/7-9)	First half 6 months (2009/4-9)
Effects of Sales Volume and Mix	-260.0	-910.0
Effects of Changes in Exchange Rates	-180.0	-320.0
Cost Reduction Efforts	130.0	210.0
From Engineering	110.0	160.0
From Manufacturing and Logistics	20.0	50.0
Reduction in Fixed Costs	240.0	390.0
Other	-41.5	-88.9
(Changes in Operating Income)	-111.5	-718.9
Non-operating Income	3.6	19.5
Equity in Earnings of Affiliated Companies	-108.2	-199.6
Income Taxes, Net Income Attributable to the Noncontrolling Interest	98.1	349.6
(Changes in Net Income)	(Note 2) -118.0	-549.4

Cautionary Statement with Respect to Forward-Looking Statements

This report contains forward-looking statements that reflect Toyota's plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the Euro, the Australian dollar, the Canadian dollar and the British pound; (iii) changes in funding environment in financial markets; (iv) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (v) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (vi) political instability in the markets in which Toyota operates; (vii) Toyota's ability to timely develop and achieve market acceptance of new products; and (viii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.

A discussion of these and other factors which may affect Toyota's actual results, performance, achievements or financial position is contained in Toyota's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

Supplemental Material for Financial Results for FY2010 Second Quarter (Unconsolidated)

< Japan GAAP >

	FY2009						FY2010			FY2010 Forecast 12 months (09/4-'10/3)
	1Q (2008/4-6)	2Q (2008/7-9)	First half 6 months (2008/4-9)	3Q (2008/10-12)	4Q (2009/1-3)	12 months (08/4-'09/3)	1Q (2009/4-6)	2Q (2009/7-9)	First half 6 months (2009/4-9)	
Domestic vehicle production (thousands of units)	1,027	980	2,007	874	512	3,393	589	770	1,359	3,120
Overseas vehicle production (thousands of units)	1,164	998	2,162	895	653	3,710	785	996	1,781	3,930
Vehicle Sales (thousands of units)	1,033	992	2,025	915	539	3,479	587	770	1,357	3,150
Domestic	368	354	722	322	296	1,340	280	353	633	1,550
Exports	665	638	1,303	593	243	2,139	307	417	724	1,600
North America	310	273	583	268	77	928	131	182	313	650
Europe	117	108	225	80	46	351	58	68	126	270
Asia	48	44	92	32	17	141	31	34	65	150
Central and South America	26	25	51	22	6	79	5	12	17	50
Oceania	51	44	95	38	27	160	34	40	74	150
Africa	35	32	67	41	17	125	10	16	26	70
Middle East	76	110	186	110	51	347	36	64	100	260
Other	2	2	4	2	2	8	2	1	3	
Housing Sales (units)	771	1,278	2,049	1,342	944	4,335	673	982	1,655	4,400
Net Revenues (billions of yen)	2,890.5	2,758.7	5,649.2	2,292.2	1,337.0	9,278.4	1,628.7	2,027.9	3,656.6	8,200.0
Domestic	859.9	816.6	1,676.5	740.6	642.7	3,059.8	658.4	776.1	1,434.5	
Exports	2,030.6	1,942.1	3,972.7	1,551.6	694.2	6,218.5	970.3	1,251.7	2,222.0	
Operating Income (billions of yen)	173.5	79.0	252.5	-149.2	-291.2	-187.9	-181.8	-83.9	-265.7	-520.0
(Operating Income Ratio) (%)	(6.0)	(2.9)	(4.5)	(-6.5)	(-21.8)	(-2.0)	(-11.2)	(-4.1)	(-7.3)	(-6.3)
Ordinary Income (billions of yen)	401.4	193.8	595.2	-83.4	-329.3	182.5	12.4	-58.7	-46.3	-280.0
(Ordinary Income Ratio) (%)	(13.9)	(7.0)	(10.5)	(-3.6)	(-24.6)	(2.0)	(0.8)	(-2.9)	(-1.3)	(-3.4)
Net Income (billions of yen)	321.1	151.1	472.2	-6.4	-409.2	56.6	5.9	-24.7	-18.8	-120.0
(Net Income Ratio) (%)	(11.1)	(5.5)	(8.4)	(-0.3)	(-30.6)	(0.6)	(0.4)	(-1.2)	(-0.5)	(-1.5)
R&D Expenses (billions of yen)	199.6	208.8	408.4	182.0	179.4	769.8	176.0	164.7	340.7	680.0
Depreciation Expenses (billions of yen)	68.8	76.8	145.6	79.6	89.7	314.9	70.0	74.0	144.0	310.0
Capital Expenditures (billions of yen)	64.5	92.6	157.1	93.3	118.7	369.1	29.9	23.0	52.9	180.0

Analysis of Unconsolidated Net Income for FY2010 (billions of yen, approximately)	2Q (2009/7-9)	First half 6 months (2009/4-9)
Effects of Sales Volume and Mix	-240.0	-580.0
Effects of Changes in Exchange Rates	-160.0	-280.0
Cost Reduction Efforts	110.0	170.0
From Engineering	105.0	160.0
From Manufacturing and Logistics	5.0	10.0
Reduction in Fixed Costs	130.0	170.0
Other	-2.9	1.8
(Changes in Operating Income)	-162.9	-518.2
Non-operating Income	-89.6	-123.3
Income Taxes, etc	76.7	150.5
(Changes in Net Income)	-175.8	-491.0

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(Note 1) Shows the number of employees as of the end of each period (excluding loan employees from Toyota and its consolidated subsidiaries ("Toyota") to outside Toyota and including loan employees from outside Toyota to Toyota)

(Note 2) "Net income attributable to Toyota Motor Corporation", equivalent to "Net Income" up to FY2009

(Note 3) 2Q= Interim Dividend, 4Q= Year-end Dividend, FY= Annual Dividend

(Note 4) Figures for depreciation expenses and capital expenditures do not include vehicles in operating lease

(Note 5) Excludes financial subsidiaries