Cautionary Statement with Respect to Forward-Looking Statements

This presentation contains forward-looking statements that reflect Toyota’s plans and expectations. These forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors that may cause Toyota's actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. These factors include: (i) changes in economic conditions and market demand affecting, and the competitive environment in, the automotive markets in Japan, North America, Europe, Asia and other markets in which Toyota operates; (ii) fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar, the euro, the Australian dollar, the Canadian dollar and the British pound; (iii) changes in funding environment in financial markets; (iv) Toyota's ability to realize production efficiencies and to implement capital expenditures at the levels and times planned by management; (v) changes in the laws, regulations and government policies in the markets in which Toyota operates that affect Toyota's automotive operations, particularly laws, regulations and government policies relating to trade, environmental protection, vehicle emissions, vehicle fuel economy and vehicle safety, as well as changes in laws, regulations and government policies that affect Toyota's other operations, including the outcome of future litigation and other legal proceedings; (vi) political instability in the markets in which Toyota operates; (vii) Toyota's ability to timely develop and achieve market acceptance of new products; and (viii) fuel shortages or interruptions in transportation systems, labor strikes, work stoppages or other interruptions to, or difficulties in, the employment of labor in the major markets where Toyota purchases materials, components and supplies for the production of its products or where its products are produced, distributed or sold.
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A discussion of these and other factors which may affect Toyota’s actual results, performance, achievements or financial position is contained in Toyota’s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission.

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FY2010 Third Quarter
Financial Results
Consolidated Vehicle Sales

(thousands of vehicles)

FY2010 3Q

FY2010 9 months

Japan
N. America
Europe
Asia
Other

Central and South America, Oceania, Africa, The Middle East etc.

Figures in "[ ]" show total retail vehicle sales in thousands.

**FY2010 3Q**

- '08/10-12: 1,838
  - Japan: 465
  - N. America: 521
  - Europe: 235
  - Asia: 222
  - Other: 395

- '09/10-12: 2,065
  - Japan: 583
  - N. America: 642
  - Europe: 220
  - Asia: 277
  - Other: 343

FY2010 9 months

- '08/4-12: 5,195
  - Japan: 1,486
  - N. America: 1,547
  - Europe: 655
  - Asia: 699
  - Other: 808

- '09/4-12: 1,481
  - Japan: 1,481
  - N. America: 1,481
  - Europe: 1,481
  - Asia: 1,481
  - Other: 1,481

Change:
- '08/10-12 to '09/10-12: +12.4%
- '08/4-12 to '09/4-12: -14.7%
## Consolidated Financial Summary (FY2010 Third Quarter)

<table>
<thead>
<tr>
<th></th>
<th>FY2010 3Q ('09/10-12)</th>
<th>FY2009 3Q ('08/10-12)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Revenues</strong></td>
<td>5,292.9</td>
<td>4,802.8</td>
<td>490.1</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>189.1</td>
<td>-360.6</td>
<td>549.7</td>
</tr>
<tr>
<td>Income before income taxes and equity in earnings of affiliated companies</td>
<td>224.9</td>
<td>-282.1</td>
<td>507.0</td>
</tr>
<tr>
<td><strong>Net Income</strong>*</td>
<td>153.2</td>
<td>-164.7</td>
<td>317.9</td>
</tr>
<tr>
<td><strong>FOREX Rates</strong></td>
<td>$ 90 yen</td>
<td>96 yen</td>
<td>-6 yen</td>
</tr>
<tr>
<td></td>
<td>€ 133 yen</td>
<td>127 yen</td>
<td>+6 yen</td>
</tr>
</tbody>
</table>

*Net income attributable to Toyota Motor Corporation*
Analysis of Consolidated Net Income* (FY2010 Third Quarter)

(billions of yen)

Net Income* (+317.9)

Operating Income (+549.7)

Excluding Valuation Gains/Losses from Interest Rate Swaps (+418.7)

Sales Volume / Mix +210.0

Cost Reduction Efforts +150.0

Reduction in Fixed Costs +80.0

Effects of FOREX Rates -10.0

Others +119.7

Non-operating Income -42.7

Equity in Earnings of Affiliated Companies +56.1

Income Tax, etc. -245.2

Details of Others

Depreciation and CAPEX-related Costs +15.0 etc.

Valuation Gains/Losses from Interest Rate Swaps +131.0 etc.

Details of Reduction in Fixed Costs

R&D Expenses +25.8

Labor Costs +21.7

* Net income attributable to Toyota Motor Corporation
### Consolidated Financial Summary (FY2010 9 months)

<table>
<thead>
<tr>
<th></th>
<th>FY2010 9 months ('09/4-12)</th>
<th>FY2009 9 months ('08/4-12)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Revenues</strong></td>
<td>13,670.5</td>
<td>16,993.2</td>
<td>-3,322.7</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>52.2</td>
<td>221.5</td>
<td>-169.3</td>
</tr>
<tr>
<td>Income before income taxes and equity in earnings of affiliated companies</td>
<td>161.9</td>
<td>354.3</td>
<td>-192.4</td>
</tr>
<tr>
<td><strong>Net Income</strong>*</td>
<td>97.2</td>
<td>328.8</td>
<td>-231.6</td>
</tr>
</tbody>
</table>

**FOREX Rates**

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>€</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2010 9 months ('09/4-12)</td>
<td>94 yen</td>
<td>133 yen</td>
</tr>
<tr>
<td>FY2009 9 months ('08/4-12)</td>
<td>103 yen</td>
<td>151 yen</td>
</tr>
</tbody>
</table>

*Net income attributable to Toyota Motor Corporation*
## Progress in Emergency Profit Improvement
(Consolidated Operating Income)

<table>
<thead>
<tr>
<th></th>
<th>FY2010 1Q ('09/4-6)</th>
<th>FY2010 2Q ('09/7-9)</th>
<th>FY2010 3Q ('09/10-12)</th>
<th>FY2010 9months ('09/4-12)</th>
<th>FY2010 Previous Forecasts ('09/4-'10/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Volume / Mix</td>
<td>0</td>
<td>110.0</td>
<td>270.0</td>
<td>380.0</td>
<td>300.0</td>
</tr>
<tr>
<td>Financial Services</td>
<td>0</td>
<td>60.0</td>
<td>70.0</td>
<td>130.0</td>
<td>130.0</td>
</tr>
<tr>
<td>Cost Reduction Efforts</td>
<td>80.0</td>
<td>130.0</td>
<td>150.0</td>
<td>360.0</td>
<td>440.0</td>
</tr>
<tr>
<td>Reduction in Fixed Costs</td>
<td>150.0</td>
<td>240.0</td>
<td>80.0</td>
<td>470.0</td>
<td>510.0</td>
</tr>
<tr>
<td>Total</td>
<td>230.0</td>
<td>480.0</td>
<td>500.0</td>
<td>1,210.0</td>
<td>1,250.0</td>
</tr>
</tbody>
</table>
**Geographic Operating Income (FY2010 Third Quarter)**

*1 Japan includes exported vehicles.
*2 N. America excludes valuation gains/losses from interest rate swaps.

**Consolidated Vehicle Sales (thousands of vehicles)**

<table>
<thead>
<tr>
<th>Region</th>
<th>FY09 3Q</th>
<th>FY10 3Q</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>1,058</td>
<td>1,060</td>
</tr>
<tr>
<td>N. America</td>
<td>521</td>
<td>642</td>
</tr>
<tr>
<td>Europe</td>
<td>235</td>
<td>220</td>
</tr>
<tr>
<td>Asia</td>
<td>222</td>
<td>277</td>
</tr>
<tr>
<td>Central and South America, Oceania, Africa</td>
<td>395</td>
<td>343</td>
</tr>
</tbody>
</table>

**Operating Income Excluding Valuation Gains/Losses from Interest Rate Swaps (billions of yen)**

<table>
<thead>
<tr>
<th>Region</th>
<th>FY09 3Q</th>
<th>FY10 3Q</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>-164.2</td>
<td></td>
</tr>
<tr>
<td>N. America</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Europe</td>
<td>-119.4</td>
<td></td>
</tr>
<tr>
<td>Asia</td>
<td>-43.4</td>
<td></td>
</tr>
<tr>
<td>Central and South America, Oceania, Africa</td>
<td>-128.0</td>
<td>10.0</td>
</tr>
</tbody>
</table>

**Valuation Gains/Losses from Interest Rate Swaps (billions of yen)**

<table>
<thead>
<tr>
<th>Region</th>
<th>FY09 3Q</th>
<th>FY10 3Q</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>33.9</td>
<td></td>
</tr>
<tr>
<td>N. America</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Europe</td>
<td>69.7</td>
<td></td>
</tr>
<tr>
<td>Asia</td>
<td>22.1</td>
<td></td>
</tr>
<tr>
<td>Central and South America, Oceania, Africa</td>
<td>-119.4</td>
<td>69.7</td>
</tr>
</tbody>
</table>

**Operating Income (billions of yen)**

<table>
<thead>
<tr>
<th>Region</th>
<th>FY09 3Q</th>
<th>FY10 3Q</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>-247.4</td>
<td>79.7</td>
</tr>
<tr>
<td>N. America</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Europe</td>
<td>40.5</td>
<td>67.1</td>
</tr>
<tr>
<td>Asia</td>
<td>33.5</td>
<td>39.4</td>
</tr>
<tr>
<td>Central and South America, Oceania, Africa</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Geographic Operating Income (FY2010 9 months)

*1 Japan includes exported vehicles.
*2 N. America excludes valuation gains/losses from interest rate swaps.

Consolidated Vehicle Sales (thousands of vehicles)

Operating Income Excluding Valuation Gains/Losses from Interest Rate Swaps

Valuation Gains/Losses from Interest Rate Swaps

Operating Income

<table>
<thead>
<tr>
<th>Region</th>
<th>FY09 9months</th>
<th>FY10 9months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Central and South America, Oceania, Africa</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Japan</td>
<td>-381.2</td>
<td>157.5</td>
</tr>
<tr>
<td>N. America</td>
<td>2,687</td>
<td>1,879</td>
</tr>
<tr>
<td>Europe</td>
<td>-223.7</td>
<td>-164.2</td>
</tr>
<tr>
<td>Asia</td>
<td>-34.6</td>
<td>-40.0</td>
</tr>
<tr>
<td>North America</td>
<td>-213.2</td>
<td>106.6</td>
</tr>
</tbody>
</table>

(billions of yen)

Consolidated Vehicle Sales (thousands of vehicles)

*1 Japan includes exported vehicles.
*2 N. America excludes valuation gains/losses from interest rate swaps.
Increased profit due to improved lending margins as a result of a decreased expenses related to loan losses and residual losses mainly in North America.
Profit increased as a result of earnings of affiliated companies in Japan and China in the third quarter.
## Unconsolidated Financial Summary

(Japan GAAP, FY2010 Third Quarter)

<table>
<thead>
<tr>
<th></th>
<th>FY2010 3Q ('09/10-12)</th>
<th>FY2009 3Q ('08/10-12)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Revenues</strong></td>
<td>2,439.9</td>
<td>2,292.2</td>
<td>147.7</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>-20.2</td>
<td>-149.2</td>
<td>129.0</td>
</tr>
<tr>
<td><strong>Ordinary Income</strong></td>
<td>23.1</td>
<td>-83.4</td>
<td>106.5</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>24.7</td>
<td>-6.4</td>
<td>31.1</td>
</tr>
</tbody>
</table>
Analysis of Unconsolidated Net Income (FY2010 Third Quarter)

(billions of yen)

Net Income (+31.1)

Operating Income (+129.0)

-6.4

'08/10-12

-22.5

Cost Reduction Efforts +110.0

-75.4

Income Tax, etc.

-30.0

Effects of FOREX Rates

-22.5

Non-Operating Income

+39.0

Reduction in Fixed Costs, etc.

+10.0

Sales Volume / Mix

'09/10-12

24.7

Details of Reduction in Fixed Costs, etc.

R&D Expenses........... +20.7

Labor Costs.............. +8.0

Depreciation and CAPEX-related Costs ...... +7.6 etc.

TOYOTA
<table>
<thead>
<tr>
<th></th>
<th>FY2010 9months ('09/4-12)</th>
<th>FY2009 9months ('08/4-12)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Revenues</td>
<td>6,096.5</td>
<td>7,941.4</td>
<td>-1,844.9</td>
</tr>
<tr>
<td>Operating Income</td>
<td>-285.9</td>
<td>103.3</td>
<td>-389.2</td>
</tr>
<tr>
<td>Ordinary Income</td>
<td>-23.2</td>
<td>511.8</td>
<td>-535.0</td>
</tr>
<tr>
<td>Net Income</td>
<td>5.9</td>
<td>465.8</td>
<td>-459.9</td>
</tr>
</tbody>
</table>
Analysis of Unconsolidated Net Income (FY2010 9months)

Net Income (-459.9)

Operating Income (-389.2)

Sales Volume / Mix -570.0

Effects of FOREX Rates -310.0

Cost Reduction Efforts +280.0

Reduction in Fixed Costs, etc. +210.8

Non-Operating Income -145.8

Income Tax, etc. +75.1

Details of Reduction in Fixed Costs, etc.

R&D Expenses........... +88.4

Depreciation and

Labor Costs............. +26.3

CAPEX-related Costs ......+14.9 etc.

TOYOTA
FY2010

Financial Forecasts
FY2010 Forecasts: Consolidated Vehicle Sales

(Thousands of vehicles)

<table>
<thead>
<tr>
<th>Region</th>
<th>Previous Forecasts</th>
<th>New Forecasts</th>
<th>FY2009 Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>7,030</td>
<td>7,180 (+150)</td>
<td>7,567</td>
</tr>
<tr>
<td>N. America</td>
<td>2,130</td>
<td>2,160 (+30)</td>
<td>1,945</td>
</tr>
<tr>
<td>Europe</td>
<td>1,970</td>
<td>2,050 (+80)</td>
<td>2,212</td>
</tr>
<tr>
<td>Asia</td>
<td>870</td>
<td>850 (-20)</td>
<td>1,062</td>
</tr>
<tr>
<td>Central and South America, Oceania, Africa, The Middle East etc.</td>
<td>930</td>
<td>970 (+40)</td>
<td>905</td>
</tr>
<tr>
<td>Other</td>
<td>1,130</td>
<td>1,150 (+20)</td>
<td>1,443</td>
</tr>
</tbody>
</table>

(+40) Previous Forecasts
(+30) New Forecasts
(+150) FY2009 Results
(+20) FY2009 Results
## FY2010 Forecasts: Consolidated Financial Summary

(billions of yen)

<table>
<thead>
<tr>
<th></th>
<th>New Forecasts ('09/4-'10/3)</th>
<th>Previous Forecasts ('09/4-'10/3)</th>
<th>Change</th>
<th>FY2009 Results ('08/4-'09/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Revenues</strong></td>
<td>18,500.0</td>
<td>18,000.0</td>
<td>500.0</td>
<td>20,529.5</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>-20.0</td>
<td>-350.0</td>
<td>330.0</td>
<td>-461.0</td>
</tr>
<tr>
<td>Income before income taxes and equity in earnings of affiliated companies</td>
<td>90.0</td>
<td>-300.0</td>
<td>390.0</td>
<td>-560.4</td>
</tr>
<tr>
<td><strong>Net Income</strong> *1</td>
<td>80.0</td>
<td>-200.0</td>
<td>280.0</td>
<td>-437.0</td>
</tr>
</tbody>
</table>

*1 Net income attributable to Toyota Motor Corporation

**FOREX Rates**

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>€</th>
</tr>
</thead>
<tbody>
<tr>
<td>*2 FOREX Rates assumptions: Actual rates are used from April 2009 to January 2010. 85yen against the U.S. dollar, 125 yen against the Euro from February 2010 to March 2010.</td>
<td>92yen*2</td>
<td>131yen*2</td>
</tr>
<tr>
<td></td>
<td>93yen</td>
<td>132yen</td>
</tr>
<tr>
<td></td>
<td>-1yen</td>
<td>-1yen</td>
</tr>
<tr>
<td></td>
<td>101yen</td>
<td>144yen</td>
</tr>
</tbody>
</table>
### Analysis of FY2010 Consolidated Forecasts (vs. Previous Forecasts)

#### (billions of yen)

<table>
<thead>
<tr>
<th>Positive Factors</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2010 Previous Forecasts ('09/4 - '10/3)</td>
<td>-350.0</td>
</tr>
<tr>
<td>Sales Volume / Mix</td>
<td>+270.0</td>
</tr>
<tr>
<td>Financial Services</td>
<td>+50.0</td>
</tr>
<tr>
<td>Cost Reduction Efforts</td>
<td>+30.0</td>
</tr>
<tr>
<td>Reduction in Fixed Costs</td>
<td>+40.0</td>
</tr>
<tr>
<td>Total</td>
<td>+340.0</td>
</tr>
</tbody>
</table>

**Emergency Profit Improvement**

- Previous: ¥1,250 bn
- New: ¥1,590 bn
- ¥340 bn increase

<table>
<thead>
<tr>
<th>Negative Factors</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Effects of FOREX Rates</td>
<td>-10.0</td>
</tr>
<tr>
<td>Total</td>
<td>-10.0</td>
</tr>
</tbody>
</table>

**Grand Total**

- FY2010 New Forecasts ('09/4 - '10/3) -20.0
## Analysis of FY2010 Consolidated Forecasts: Operating Income
**(vs. FY2009 Results)**

<table>
<thead>
<tr>
<th>Positive Factors</th>
<th>FY2009 Results ('08/4 - '09/3)</th>
<th>Positive Factors</th>
<th>FY2009 Results ('08/4 - '09/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost Reduction Efforts</td>
<td>-461.0</td>
<td>Reduction in Fixed Costs</td>
<td>+550.0</td>
</tr>
<tr>
<td>Others</td>
<td></td>
<td>Total</td>
<td>+1,101.0</td>
</tr>
</tbody>
</table>

## Negative Factors

<table>
<thead>
<tr>
<th>Negative Factors</th>
<th>FY2009 Results ('08/4 - '09/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Volume / Mix</td>
<td>-230.0</td>
</tr>
<tr>
<td>Effects of FOREX Rates</td>
<td>-430.0</td>
</tr>
<tr>
<td>Total</td>
<td>-660.0</td>
</tr>
</tbody>
</table>

**Grand Total**

<table>
<thead>
<tr>
<th></th>
<th>FY2009 Results ('08/4 - '09/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2010 Forecasts ('09/4-'10/3)</td>
<td>-20.0</td>
</tr>
</tbody>
</table>
# FY2010 Consolidated Forecasts: CAPEX, Depreciation, R&D

<table>
<thead>
<tr>
<th></th>
<th>New Forecasts ('09/4-'10/3)</th>
<th>Previous Forecasts ('09/4-'10/3)</th>
<th>Change</th>
<th>FY2009 Results ('08/4-'09/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital Expenditures</td>
<td>690.0</td>
<td>760.0</td>
<td>-70.0</td>
<td>1,302.5</td>
</tr>
<tr>
<td>Depreciation Expenses</td>
<td>1,000.0</td>
<td>1,000.0</td>
<td>±0</td>
<td>1,072.1</td>
</tr>
<tr>
<td>R&amp;D Expenses</td>
<td>760.0</td>
<td>800.0</td>
<td>-40.0</td>
<td>904.0</td>
</tr>
<tr>
<td></td>
<td>New Forecasts ('09/4-'10/3)</td>
<td>Previous Forecasts ('09/4-'10/3)</td>
<td>Change</td>
<td></td>
</tr>
<tr>
<td>----------------------</td>
<td>-----------------------------</td>
<td>----------------------------------</td>
<td>----------</td>
<td></td>
</tr>
<tr>
<td>Net Revenues</td>
<td>8,500.0</td>
<td>8,200.0</td>
<td>300.0</td>
<td></td>
</tr>
<tr>
<td>Operating Income</td>
<td>-360.0</td>
<td>-520.0</td>
<td>160.0</td>
<td></td>
</tr>
<tr>
<td>Ordinary Income</td>
<td>-110.0</td>
<td>-280.0</td>
<td>170.0</td>
<td></td>
</tr>
<tr>
<td>Net Income</td>
<td>-10.0</td>
<td>-120.0</td>
<td>110.0</td>
<td></td>
</tr>
</tbody>
</table>
## FY2010 Toyota’s Operations Forecasts

(Reference)

<table>
<thead>
<tr>
<th>Automotive Production</th>
<th>FY2010 Forecasts (’09/4-’10/3)</th>
<th>FY2009 Results (’08/4-’09/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>3,190</td>
<td>3,393</td>
</tr>
<tr>
<td>Overseas</td>
<td>4,070</td>
<td>3,710</td>
</tr>
<tr>
<td>Total</td>
<td>7,260</td>
<td>7,103</td>
</tr>
<tr>
<td>Sales (Japan)</td>
<td>1,580</td>
<td>1,340</td>
</tr>
<tr>
<td>Exports</td>
<td>1,620</td>
<td>2,139</td>
</tr>
<tr>
<td>Sales (Overseas)</td>
<td>5,720</td>
<td>6,064</td>
</tr>
<tr>
<td>Housing Sales</td>
<td>4,300 Units</td>
<td>4,335 Units</td>
</tr>
</tbody>
</table>
## (Reference) FY2010 Consolidated Forecasts: Emergency Profit Improvement

<table>
<thead>
<tr>
<th></th>
<th>FY2010 Previous Forecasts ('09/4-'10/3)</th>
<th>Increase</th>
<th>FY2010 New Forecasts ('09/4-'10/3)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sales Volume / Mix</strong></td>
<td>300.0</td>
<td>+270.0</td>
<td>570.0</td>
</tr>
<tr>
<td><strong>Financial Services</strong></td>
<td>130.0</td>
<td>+50.0</td>
<td>180.0</td>
</tr>
<tr>
<td><strong>Cost Reduction Efforts</strong></td>
<td>440.0</td>
<td>+30.0</td>
<td>470.0</td>
</tr>
<tr>
<td><strong>Reduction in Fixed Costs</strong></td>
<td>510.0</td>
<td>+40.0</td>
<td>550.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>1,250.0</td>
<td>+340.0</td>
<td>1,590.0</td>
</tr>
</tbody>
</table>